

2020

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**THE THOUSAND**

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REALTRENDS + TomFerry

**RANKING  
THE TOP  
REAL ESTATE  
PROFESSIONALS  
& TEAMS**

by Transactions Sides & Sales Volume



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*– Scott Cutter, 2Costa Rica Real Estate, Manuel Antonio, Costa Rica*



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*– Ann Chiasson, RE/MAX Sea to Sky Real Estate, Whistler, BC Canada*

*Industry leaders are invited to learn more: [www.Membership.LuxuryRealEstate.com](http://www.Membership.LuxuryRealEstate.com)*




# HOME TO THE NATION'S BEST

Congratulations to all Coldwell Banker®  
agents named to the REAL Trends  
2020 “The Thousand” list.

[SEE THE FULL LIST](#)

A modern, multi-story house with large glass windows and balconies, illuminated from within at night. The house is set against a dark blue sky filled with stars. The Coldwell Banker logo, featuring a stylized 'CB' with a star, and the text 'COLDWELL BANKER' are overlaid on the lower left portion of the house.

**COLDWELL BANKER**

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# In Your Corner



ERA Real Estate has been the force behind a growing network of real estate entrepreneurs across the globe for almost 50 years. We know that real estate is local, and that one-size never fits all. Our brokers and agents are leaders in their markets, and we are dedicated to helping them reach their goals, without sacrificing their individuality. That's what it means to have ERA in your corner.

**Congratulations to everyone who earned a spot on the 2020 REAL Trends The Thousand.**





# BRAVO!

# AMERICA'S TOP 1,000

INCLUDES RE/MAX SALES  
PROFESSIONALS AND TEAMS

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HERE'S OUR STANDING OVATION FOR EARNING A SPOT ON THE  
THOUSAND LIST BY **REAL TRENDS**. YOU'VE GONE BEYOND  
EXPECTATIONS, AND THE INDUSTRY HAS NOTICED.

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*Leading*  
REAL ESTATE COMPANIES  
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London, United Kingdom — Home of LeadingRE member Strutt & Parker

Delivering the highest quality service to home buyers and sellers is what defines our invitation-only community—which is why so many of our member sales associates rank on *The Thousand*. Our members are market leaders with distinctive personalities, deep local knowledge and the agility to address market-specific trends. They come together as Leading Real Estate Companies of the World® to leverage their inherent strength with global connections, industry-leading resources and international business opportunities.

[LeadingRE.com/OurCompanies](https://www.leadingre.com/ourcompanies)



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Top 250 Real Estate Professionals by Transaction Sides

26

Top 250 Real Estate Professionals by Sales Volume

41

Top Small Teams by Transaction Sides

46

Top Medium Teams by Transaction Sides

50

Top Large Teams by Transaction Sides 50

54

Top Small Teams by Sales Volume

58

Top Medium Teams by Sales Volume

62

Top Large Teams by Sales Volume

66

Top Agent-owned Brokerages by Transaction Sides

68

Top Agent-owned Brokerages by Sales Volume

70

Top Team-owned Brokerages by Transaction Sides

72

Top Team-owned Brokerages by Sales Volume

74

Analysis of The Thousand

2020  
**THE THOUSAND**

REALTRENDS + TomFerry

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In composing REAL Trends + Tom Ferry The Thousand, as advertised in *The Wall Street Journal* and REAL Trends + Tom Ferry America's Best Real Estate Professionals rankings, we request applications from virtually every leading brokerage organization, Realtor® Association, and MLS, as well as a variety of other sources. We recognize that not every eligible sales professional knows of these ranking reports and there are some who prefer not to share their data with us. There are some that are missed. Each submission is verified through a third-party source.

# CONGRATULATIONS

To the individual real estate professionals, teams, and agent- and team-owned brokerages that qualified to be part of this year's REAL Trends + Tom Ferry The Thousand, as advertised in *The Wall Street Journal*. In an industry that has nearly 1.4 million Realtors® involved in residential real estate sales, the fact that these sales associates have achieved the level of sales it takes to be in this esteemed group is outstanding. This is the 15th year REAL Trends published the rankings of the top sales professionals in the United States. These superb professionals closed 194,715 sides and more than \$90 billion in sales volume in 2019—a new record for sales volume for this group and a 9 percent increase from The Thousand last year. We could not have assembled this ranking of the nation's finest and most productive real estate sales professionals without the assistance of the real estate industry's leaders. We thank the leaders of the nation's largest real estate brands, networks, brokerages and state and local associations.

Please note that while we reached out to more than 2,000 separate U.S. realty organizations in an attempt to reach every sales professional who might qualify to be ranked on this list, it is highly likely that there are some fine real estate sales professionals who are not listed here. Some may not be here because they did not want to apply and others because the word of this ranking did not reach them. Thus, this version of REAL Trends + Tom Ferry The Thousand, as advertised in *The Wall Street Journal*, may not be a complete list.

## METHODOLOGY

The application process begins in January when we send applications to those who qualified in past years. Then, we contact national real estate brands so that they may encourage sales associates and teams to apply. We also work directly with all brokerage firms ranked on the REAL Trends 500 and Nation's Best and virtually every local and state Association of Realtors®. We invite each of these parties to either submit qualified candidates to us or to let us know who may qualify, and then we reach out to them directly. All production listed is based on the prior calendar year's closed residential sales. We do not include leases or commercial sales. These numbers may include off-market listings. While we list the city and state of the main office where the sales professional or team is located, the sales included in the numbers may come from various other markets if the sales professional does business across multiple MLSs, cities and/or states. We require independent, third-party verification for every sales professional and team. These take many forms, but the source for the verification must be independent of the sales professional or team that submits an application. We make no exceptions to this rule.



A handwritten signature in black ink that reads "Steve Murray".

**STEVE MURRAY**

President  
REAL Trends, Inc.



A handwritten signature in black ink that reads "Tom Ferry".

**TOM FERRY**

Founder & CEO  
Tom Ferry



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Top 250 Individual Real Estate Professionals by

# TRANSACTION SIDES

	NAME	COMPANY	2019 SIDES
1.	<b>Kyle Seyboth</b>	Keller Williams Realty Providence, RI	497.00
2.	<b>Matt Menard</b>	Austin Real Estate Experts Austin, TX	486.00
3.	<b>Bruno Arapovic</b>	HomeSmart Phoenix, AZ	476.00
4.	<b>Derek Morgan</b>	USREALTY.com, LLP Womelsdorf, PA	433.00
5.	<b>Kevin Gioia</b>	SoldBot San Diego, CA	423.00
6.	<b>Phil Rotondo</b>	Coldwell Banker Realty Palm Bay, FL	324.00
7.	<b>Kathleen Forrest</b>	Metro Brokers of Oklahoma Edmond, OK	315.00
8.	<b>Brenda Woody</b>	Long & Foster Real Estate Blacksburg, VA	302.25
9.	<b>Michael Kenduck</b>	CENTURY 21 American Homes Syosset, NY	296.80
10.	<b>Steven Koleno</b>	RE/MAX Legends Oakbrook Terrace, IL	296.50
11.	<b>Robbie Ingle</b>	Coldwell Banker Ingle Safari Realty Lake Charles, LA	286.07
12.	<b>Quincy Smith</b>	ERA Matt Fischer Realtor Yuma, AZ	280.50
13.	<b>Ryan Smith</b>	RE/MAX Properties Western Springs, IL	278.30
14.	<b>Mary Jo Potts</b>	Elfant Wissahickon Realtors Flourtown, PA	268.42
15.	<b>Kevin Mills</b>	CENTURY 21 The Harrelson Group North Myrtle Beach, SC	260.00

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
16.	<b>Thomas Ullrich</b>	RE/MAX Masters Millennium Greenwood Village, CO	259.50
17.	<b>Wendy Swanson</b>	Long & Foster Real Estate Blacksburg, VA	256.12
18.	<b>Jeremy Tucker</b>	RE/MAX CENTERSTONE Avon, IN	249.00
19.	<b>Gwen Mills-Owen</b>	CENTURY 21 Beggins Enterprises Tampa, FL	234.10
20.	<b>Michael Daugherty</b>	Benham Signature Properties Chesapeake, VA	229.00
21.	<b>Gina Gargeu</b>	CENTURY 21 Downtown Baltimore, MD	225.00
22.	<b>Geraldine Andolina</b>	CENTURY 21 Winklhofer Grand Island, NY	217.50
23.	<b>Missy Zecher</b>	RE/MAX Professionals Lake City, FL	215.05
24.	<b>Ryan Kramer</b>	RE/MAX Associates St George, UT	215.00
25.	<b>Kim Wirtz</b>	CENTURY 21 Affiliated Lockport, IL	214.50
26.	<b>Libby Sosinski-Souillard</b>	Keller Williams Realty Pittsburgh, PA	214.00
27.	<b>Christine Dosen</b>	Coldwell Banker Best Realty Ridgecrest, CA	213.25
28.	<b>Vladimir Oulianov</b>	Woods Bros Realty Lincoln, NE	213.00
29.	<b>Cherry Ruffino</b>	Coldwell Banker Apex, Realtors College Station, TX	210.00
30.	<b>Artemisa Boston</b>	Realty Group, Inc. West Saint Paul, MN	209.50
31.	<b>Joe Schroder</b>	RE/MAX REALTY ONE Kokomo, IN	204.50
32.	<b>Kyrstin Frate</b>	Keller Williams Realty Clarksville, TN	199.00
32.	<b>Jessica Brown</b>	RE/MAX Experts Germantown, TN	199.00
34.	<b>Keith Krepline</b>	Coldwell Banker Real Estate Group Brillion, WI	198.00
35.	<b>Darlene Streit</b>	Sotheby's International Realty Santa Fe, NM	197.60



	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
36.	<b>Lance I. Miyasato</b>	CENTURY 21 Homefinders of Hawaii Hilo, HI	197.00
36.	<b>Angela Morales</b>	RE/MAX RIGHT CHOICE REAL ESTATE Bridgeport, CT	197.00
38.	<b>Justin Ippoliti</b>	Shorewest Realtors Greenfield, WI	195.45
39.	<b>Matt Shealy</b>	Coldwell Banker Realty Columbia, SC	194.00
40.	<b>Stephanie Vitacco</b>	Keller Williams Realty Encino, CA	192.30
41.	<b>Sandra DuFrane</b>	CENTURY 21 Ace Realty Appleton, WI	189.00
41.	<b>Jonathan Melvin</b>	OWN Real Estate/Benham Real Estate Norfolk, VA	189.00
43.	<b>Justino Arroyo</b>	RE/MAX Unlimited Real Estate Whitehall, PA	188.00
43.	<b>Edna Kimble</b>	CENTURY 21 Wright Real Estate Tahlequah, OK	188.00
45.	<b>Joel Barber</b>	CENTURY 21 The Harrelson Group Myrtle Beach, SC	187.00
46.	<b>Jack Miller</b>	Parks Realty Brentwood, TN	185.00
47.	<b>Greg Johnston</b>	Keller Williams Realty Pocatello, ID	184.00
48.	<b>Lisa Thompson</b>	Coldwell Banker Realty Highland, IN	183.60
49.	<b>Mary Wallace</b>	Coldwell Banker Realty Oak Lawn, IL	179.70
50.	<b>Margo Hass Klein</b>	Coldwell Banker BAIN Tacoma, WA	179.30
51.	<b>Sherrie Loveland</b>	MURNEY ASSOCIATES, REALTORS Springfield, MO	179.00
51.	<b>Dan Alvarez</b>	Real Living Brokers Realty Group Warren, OH	179.00
53.	<b>Penny Crick</b>	ERA First Advantage Realty, Inc. Evansville, IN	178.00
54.	<b>Neil Fischer</b>	ERA Strother Real Estate Fayetteville, NC	177.15
55.	<b>Charity Cox</b>	Long & Foster Real Estate Staunton, VA	172.30

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
56.	<b>Daniel Axtmann</b>	Berkshire Hathaway HomeServices Hudson Valley Properties Lagrangeville, NY	172.00
57.	<b>Dexter Hubbard</b>	RE/MAX Mountain Properties Murphy, NC	171.00
58.	<b>Steve Kahn</b>	CENTURY 21 Mike Bowman, Inc. Grapevine, TX	170.00
58.	<b>Stacey Hennessey</b>	CENTURY 21 Affiliated Appleton, WI	170.00
60.	<b>Shaun Urwin</b>	Better Homes and Gardens Real Estate 43° North Meridian, ID	169.97
61.	<b>Bryan Karp</b>	RE/MAX Eastern Properties Ronkonkoma, NY	169.00
62.	<b>Lauren Freedman</b>	Coldwell Banker Realty Branford, CT	167.30
63.	<b>Ryan White</b>	RE/MAX Alliance Fort Collins, CO	167.00
63.	<b>Tyler Minges</b>	Huff Realty - OH Cincinnati, OH	167.00
65.	<b>James Rusch-Michener</b>	Better Homes and Gardens Real Estate BloomTree Realty Prescott, AZ	165.78
66.	<b>Chuck Jenkins</b>	Long & Foster Real Estate Mechanicsville, VA	165.30
67.	<b>Stephannie Wilson</b>	Schuler Bauer Real Estate ERA Powered New Albany, IN	164.50
68.	<b>Paul Saperstein</b>	eXp Realty Boca Raton, FL	164.00
69.	<b>Gerald Hayes</b>	RE/MAX Anchor Realty Punta Gorda, FL	162.00
70.	<b>Joel Carson</b>	Utah Real Estate Cottonwood Heights, UT	161.00
70.	<b>Laurie Lundeen</b>	Coldwell Banker Realty Green Valley, AZ	161.00
70.	<b>Melissa Palmer</b>	Real Living Brokers Realty Group Warren, OH	161.00
70.	<b>Amee Carr</b>	CENTURY 21 Southern Star Prattville, AL	161.00
74.	<b>Lori Gabriel</b>	Coldwell Banker Realty Enfield, CT	160.80



	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
75.	<b>Ryan Shedlock</b>	Howard Hanna - PA Pittsburgh, PA	160.00
76.	<b>Anabel Haviza</b>	Keller Williams Realty Indianapolis, IN	159.45
77.	<b>Ashlee McGhee</b>	Keller Williams Realty Dallas, TX	159.30
78.	<b>Lucie Kim</b>	CENTURY 21 Affiliated Mundelein, IL	159.00
78.	<b>Matthew Hockley</b>	RE/MAX 1st Advantage Mechanicsburg, PA	159.00
80.	<b>Cathy Griffin</b>	CENTURY 21 Towne & Country Salisbury, NC	158.00
81.	<b>Melissa Greer</b>	Berkshire Hathaway HomeServices Yost & Little Realty Greensboro, NC	157.00
82.	<b>Meghan O Clarkson</b>	Long & Foster Real Estate Chincoteague Island, VA	156.10
83.	<b>Mark Abdel</b>	RE/MAX ADVANTAGE PLUS Savage, MN	156.00
83.	<b>Avery Carl</b>	The Short Term Shop Brokered By EXP Mt Juliet, TN	156.00
83.	<b>Chris Smith</b>	Gardner Realtors New Orleans, LA	156.00
86.	<b>Adam Kaufman</b>	Howard Hanna Real Estate Services (OH-MI) Pepper Pike, OH	155.65
87.	<b>Laura Sanders</b>	RE/MAX In Motion Inc Coral Springs, FL	155.00
87.	<b>Benjamin Beaver</b>	Coldwell Banker Legacy San Angelo, TX	155.00
87.	<b>Tammy Breneman-Cummins</b>	Real Living CCR Realtors Lima, OH	155.00
90.	<b>Amy Leicht</b>	Coldwell Banker Tomlinson Associated Brokers Kennewick, WA	154.00
90.	<b>Ralph Marasco</b>	Berkshire Hathaway HomeServices Ambassador Real Estate Omaha, NE	154.00
92.	<b>Kelly Griebel</b>	CENTURY 21 Realty Solutions Soldotna, AK	153.50

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
93.	<b>Brendon Payne</b>	CENTURY 21 The Harrelson Group Myrtle Beach, SC	153.00
94.	<b>Humera Khawaja</b>	RE/MAX Unlimited Real Estate Whitehall, PA	152.00
94.	<b>Virginia Cleven PC</b>	ERA Four Feathers Realty, L.C. Sierra Vista, AZ	152.00
96.	<b>Laurie McCarty</b>	Coldwell Banker Preferred Realtors Bakersfield, CA	151.75
97.	<b>Bryan Burnett</b>	CENTURY 21 Everest Saint George, UT	151.16
98.	<b>David Beach</b>	RE/MAX Community Williamstown, NJ	151.00
99.	<b>Jason Alge</b>	ERA Geyer Noakes Realty Group Findlay, OH	150.55
100.	<b>David Quinones</b>	Coldwell Banker Garden State Fair Lawn, NJ	150.00
101.	<b>Tanya Kulaga</b>	Realty Executives, Hedges Real Estate, Inc. Lawrence, KS	149.00
102.	<b>Susan Fisher</b>	Coldwell Banker Realty Bradley, IL	147.00
102.	<b>Cornelia Gregory</b>	CENTURY 21 Paramount Springfield, TN	147.00
104.	<b>Melissa Goldstein Tucci</b>	Coldwell Banker West San Diego, CA	146.92
105.	<b>Ryan Clendenin</b>	Huff Realty - KY Florence, KY	145.50
106.	<b>Jeff Mathias</b>	Howard Hanna Real Estate Services (OH-MI) New Philadelphia, OH	144.50
107.	<b>Richard Prokup</b>	The Danberry Company, Realtors Perrysburg, OH	144.00
108.	<b>Ray Young</b>	Dickerson & Nieman Realtors Rockford, IL	143.00
108.	<b>Nancy Montoya</b>	Champions, Inc. Los Lunas, NM	143.00
110.	<b>Jay Crockett</b>	RE/MAX Checkmate Inc Realtors Johnson City, TN	142.25
111.	<b>Gina Guarino</b>	Coldwell Banker Realty Schererville, IN	142.00
111.	<b>John Farrell</b>	EXIT REALTY HOMEWARD BOUND Vestal, NY	142.00



	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
113.	<b>Jacqueline Luberto</b>	CENTURY 21 Blue Marlin Pelican Destin, FL	141.98
114.	<b>Rebecca Demastus</b>	ERA First Advantage Realty, Inc. Newburgh, IN	141.00
115.	<b>Mary Gilbank Peterson</b>	Shorewest Realtors Janesville, WI	140.95
116.	<b>Megan Owens</b>	Berkshire Hathaway HomeServices Ambassador Real Estate Omaha, NE	139.00
116.	<b>Michelle Volkmar</b>	RE/MAX NEWPORT ELITE Kenosha, WI	139.00
116.	<b>Paul Morrison</b>	RE/MAX RESULTS Saint Cloud, MN	139.00
119.	<b>Gregg Phillipson</b>	Keller Williams Realty La Mesa, CA	138.50
120.	<b>Dennis Estep</b>	ERA Sellers & Buyers Real Estate El Paso, TX	138.00
121.	<b>Donnita Hill</b>	EXIT ROCKY TOP REALTY COOKEVILLE Cookeville, TN	137.00
121.	<b>Jason Amendolia</b>	CENTURY 21 Preferred Realty, Inc. Kinnelon, NJ	137.00
121.	<b>Jeff Darwish</b>	RE/MAX Team 2000 Dearborn, MI	137.00
121.	<b>Raymond Megie</b>	Realty Executives Main Street, LLC Lapeer, MI	137.00
125.	<b>Bradley Sheppard</b>	Better Homes and Gardens Real Estate homecity Belton, TX	136.00
126.	<b>Kathy Beck</b>	The Group Real Estate Fort Collins, CO	135.75
127.	<b>Mark Hiller</b>	Carriage Hills Realty, Inc Niceville, FL	135.00
127.	<b>Craig Wittenberg</b>	Berkshire Hathaway HomeServices Michigan Real Estate Centreville, MI	135.00
129.	<b>Victoria Blair</b>	Coldwell Banker Excel Elko, NV	134.96
130.	<b>Marc Leeth</b>	ERA Martin & Associates Chillicothe, OH	134.90
131.	<b>Darin Greear</b>	Long & Foster Real Estate Blacksburg, VA	134.05

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
132.	<b>Tonya Jones</b>	Berkshire Hathaway HomeServices Georgia Properties Fayetteville, GA	134.00
132.	<b>Danny Davis Jr.</b>	Berkshire Hathaway HomeServices All American Homes Fayetteville, NC	134.00
132.	<b>Amy Ji</b>	RE/MAX 2000 City of Industry, CA	134.00
132.	<b>Melinda Baisa</b>	Berkshire Hathaway HomeServices New Mexico Properties Albuquerque, NM	134.00
132.	<b>Mary Sims</b>	Real Living Brokers Realty Group Warren, OH	134.00
137.	<b>Nathan Stillwell</b>	john greene Realtor Naperville, IL	133.00
138.	<b>Greg Harrelson</b>	CENTURY 21 The Harrelson Group Myrtle Beach, SC	132.50
139.	<b>Deborah Rieders</b>	The Corcoran Group Brooklyn, NY	132.00
139.	<b>Pam Moriarty</b>	Coldwell Banker Realty South Windsor, CT	132.00
141.	<b>Eric Delgado</b>	Keller Williams Realty Encino, CA	131.60
142.	<b>Brad Minasian</b>	Coldwell Banker Tomlinson Group Boise, ID	131.58
143.	<b>George Dunagan</b>	CENTURY 21 Dunagan Associates Carlsbad, NM	131.50
144.	<b>Kyle Hause</b>	Long & Foster Real Estate Newport News, VA	131.00
144.	<b>Matthew Ford</b>	CENTURY 21 Wright Real Estate Tahlequah, OK	131.00
146.	<b>David Retter</b>	Retter & Company Sotheby's International Realty Kennewick, WA	130.50
147.	<b>Stephanie McElroy</b>	Keller Williams Realty Valrico, FL	130.00
147.	<b>Nora Aguirre</b>	CENTURY 21 Americana Las Vegas, NV	130.00
149.	<b>Bricena Aragon</b>	Keller Williams Realty Los Lunas, NM	129.50
150.	<b>Traci Miles</b>	CENTURY 21 Boling & Associates, Inc. Myrtle Beach, SC	129.00

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
150.	<b>Kathy Dessimoz</b>	Real Living The Real Estate Group Vancouver, WA	129.00
152.	<b>Tiffiney Graham</b>	Keller Williams Realty Columbus, GA	128.25
153.	<b>Anastasia Riley</b>	Ebby Halliday Companies - Ebby Halliday, REALTORS Frisco, TX	128.00
153.	<b>Dayv Morgan</b>	HomeSmart Success Maricopa, AZ	128.00
155.	<b>Kelly Spayd</b>	Keller Williams Realty Wyomissing, PA	127.75
156.	<b>Richard Leasure</b>	Howard Hanna Rochester, Inc. Pittsford, NY	127.70
157.	<b>Paige Bird</b>	RE/MAX Southern Shores Myrtle Beach, SC	127.50
157.	<b>Brian Monge</b>	Jim Maloof Realty Peoria, IL	127.50
159.	<b>Charles Ilonya</b>	Keller Williams Realty Lafayette, LA	126.25
160.	<b>Karl Tunberg</b>	Midland Real Estate Alliance Tempe, AZ	126.00
160.	<b>Ian Swanstrom</b>	Coldwell Banker Schneidmiller Realty Coeur d'Alene, ID	126.00
160.	<b>Colleen Faucher</b>	RE/MAX Prestige Properties Kingman, AZ	126.00
160.	<b>Debbie Lane</b>	Berkshire Hathaway HomeServices Professional Realty Lima, OH	126.00
160.	<b>Johanna Rhoads</b>	RE/MAX Concepts Lincoln, NE	126.00
160.	<b>Mark Caudell</b>	Coldwell Banker Graben Real Estate, Inc. Guntersville, AL	126.00
166.	<b>James DeRentis</b>	Residential Properties LTD Providence, RI	125.00
166.	<b>Adam Dugan</b>	Coldwell Banker Prestige Realty Johnstown, PA	125.00
168.	<b>Christie Limpus-Hathaway</b>	Berkshire Hathaway HomeServices Troth, REALTORS® Lancaster, CA	124.00
168.	<b>Renee Mueller</b>	Berkshire Hathaway HomeServices Premier Real Estate Columbus, NE	124.00
168.	<b>Steve Miller</b>	RE/MAX RESULTS Goshen, IN	124.00



	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
168.	<b>Shannon Clark</b>	CENTURY 21 Jackson Real Estate Towanda, PA	124.00
168.	<b>Dee Wood</b>	CENTURY 21 Rauh & Johns Sewell, NJ	124.00
173.	<b>Brian Monge</b>	Jim Maloof/Realtor Peoria, IL	123.50
174.	<b>Sam Calderone</b>	RE/MAX Partners Mobile, AL	123.00
175.	<b>Cindy Martins</b>	RE/MAX of Albany Albany, GA	122.50
176.	<b>Patrick O'Connor</b>	Coldwell Banker Realty Lexington, SC	122.20
177.	<b>Daryl Smith</b>	RE/MAX Central Group Toledo, OH	122.00
177.	<b>Mike Fayz</b>	Real Estate One Dearborn Heights, MI	122.00
177.	<b>John Denniston</b>	HUNT Real Estate ERA Fairport, NY	122.00
177.	<b>Staci Skinner</b>	Coldwell Banker Terry and Associates Madisonville, KY	122.00
177.	<b>Ralph Richardson</b>	CENTURY 21 Family Tree Aurora, MO	122.00
182.	<b>Wes York</b>	Hamner Real Estate, LLC Tuscaloosa, AL	121.50
183.	<b>Darren Ducote</b>	Coldwell Banker Schneidmiller Realty Coeur d'Alene, ID	121.00
183.	<b>Daniel Barraza</b>	My Home Group Phoenix, AZ	121.00
183.	<b>Katie Murphy</b>	Shorewest Realtors Greenfield, WI	121.00
183.	<b>Abe Safa</b>	CENTURY 21 The Harrelson Group Myrtle Beach, SC	121.00
187.	<b>Susan Gregory</b>	Parks Realty Brentwood, TN	120.50
188.	<b>Stephanie Robinson</b>	RealtySouth Birmingham, AL	120.30
189.	<b>Julie Etter</b>	Berkshire Hathaway HomeServices Evolution Properties Wrentham, MA	120.00
189.	<b>Teresa Congiolo</b>	Coldwell Banker Pryor Realty, Inc. Dayton, TN	120.00

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
189.	<b>Jason Ester</b>	RE/MAX Anchor Realty North Port, FL	120.00
192.	<b>Bill Ruane</b>	RE/MAX Estate Properties El Segundo, CA	119.83
193.	<b>Anne Dresser Kocur</b>	LIV Sotheby's International Realty Greenwood Village, CO	119.55
194.	<b>Melissa Burgess</b>	Coldwell Banker Active Real Estate Fitzgerald, GA	119.50
195.	<b>Shelly Garner</b>	Coldwell Banker Realty Columbia, SC	119.20
196.	<b>Mario Venancio</b>	Berkshire Hathaway HomeService Fox & Roach REALTORS Rumson, NJ	119.00
196.	<b>Nathan Lancaster</b>	CENTURY 21 Advantage Monroe, WI	119.00
198.	<b>Alifonso Mendoza</b>	American Realty Atwater, CA	118.75
199.	<b>Blake Rollins</b>	Coldwell Banker Tomlinson Moses Lake, WA	118.50
200.	<b>Cheryl Bare</b>	CENTURY 21 New Millennium White Plains, MD	118.00
200.	<b>John Lajara</b>	RE/MAX In the City Riverdale, NY	118.00
202.	<b>Ross Stanard</b>	Howard Hanna - PA York, PA	117.90
203.	<b>Christopher Frederick</b>	Coldwell Banker Schmidt Family of Companies North Ridgeville, OH	117.77
204.	<b>Gina Marie Holm</b>	Keller Williams Realty Wesley Chapel, FL	117.50
205.	<b>Michael Calabro</b>	Coldwell Banker Calabro & Associates Rocky Hill, CT	117.20
206.	<b>Johnny Maldonado</b>	RE/MAX Champions Fontana, CA	117.00
206.	<b>Deb Hitchcock-Gale</b>	Coldwell Banker Lakeside Realty Siren, WI	117.00
208.	<b>Scott Morrison</b>	CENTURY 21 Sweyer & Associates Jacksonville, NC	116.35
209.	<b>Brian Wilson</b>	The Hybrid Agent - eXp Realty Washington, DC	116.00

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
209.	<b>Debbi Jacob</b>	Howard Hanna Rochester, Inc. Pittsford, NY	116.00
209.	<b>Kathy Vetten</b>	EXIT REALTY MOUNTAIN VIEW PROPERTIES Murphy, NC	116.00
212.	<b>Brandi Garifi</b>	The Group Real Estate Fort Collins, CO	115.50
212.	<b>Loretta Maimone</b>	ERA Grizzard Real Estate Mount Dora, FL	115.50
214.	<b>Leanne Ishibashi</b>	Hasson Company Clackamas , OR	115.00
214.	<b>Becky Mato</b>	Coldwell Banker Realty Naples, FL	115.00
214.	<b>Kenneth Barefoot</b>	Coldwell Banker Advantage Fayetteville, NC	115.00
214.	<b>Peter Riley</b>	Berkshire Hathaway HomeServices Northwest Real Estate Vancouver, WA	115.00
214.	<b>Brian McAmis</b>	CENTURY 21 Legacy Greeneville, TN	115.00
214.	<b>Starla Elliott</b>	CENTURY 21 Grigsby Realty Pratt, KS	115.00
220.	<b>Lisa Nishwitz</b>	Coldwell Banker Heritage Vandalia, OH	114.75
220.	<b>Jessica Church</b>	CENTURY 21 Advantage Gold Cherry Hill, NJ	114.75
222.	<b>Sue Anderson</b>	Coldwell Banker Intercoastal Realty Rincon, GA	114.50
223.	<b>Betty Khan</b>	RE/MAX 1st Choice Palm Beach Gardens, FL	114.30
224.	<b>Ronald Ziolkowski</b>	RE/MAX Prime Properties Winter Garden, FL	114.00
224.	<b>Ginger Fountain</b>	RE/MAX Realty Brokers Birmingham, AL	114.00
224.	<b>Tom Rieken</b>	MURNEY ASSOCIATES, REALTORS Springfield, MO	114.00
224.	<b>Sebastian Amico</b>	RE/MAX Unlimited Real Estate Whitehall, PA	114.00
224.	<b>Daniel Boddy</b>	CENTURY 21 Frick Realtors Galloway, NJ	114.00
224.	<b>Cynthia Simpson</b>	Coldwell Banker Schmidt Family of Companies Akron, OH	114.00



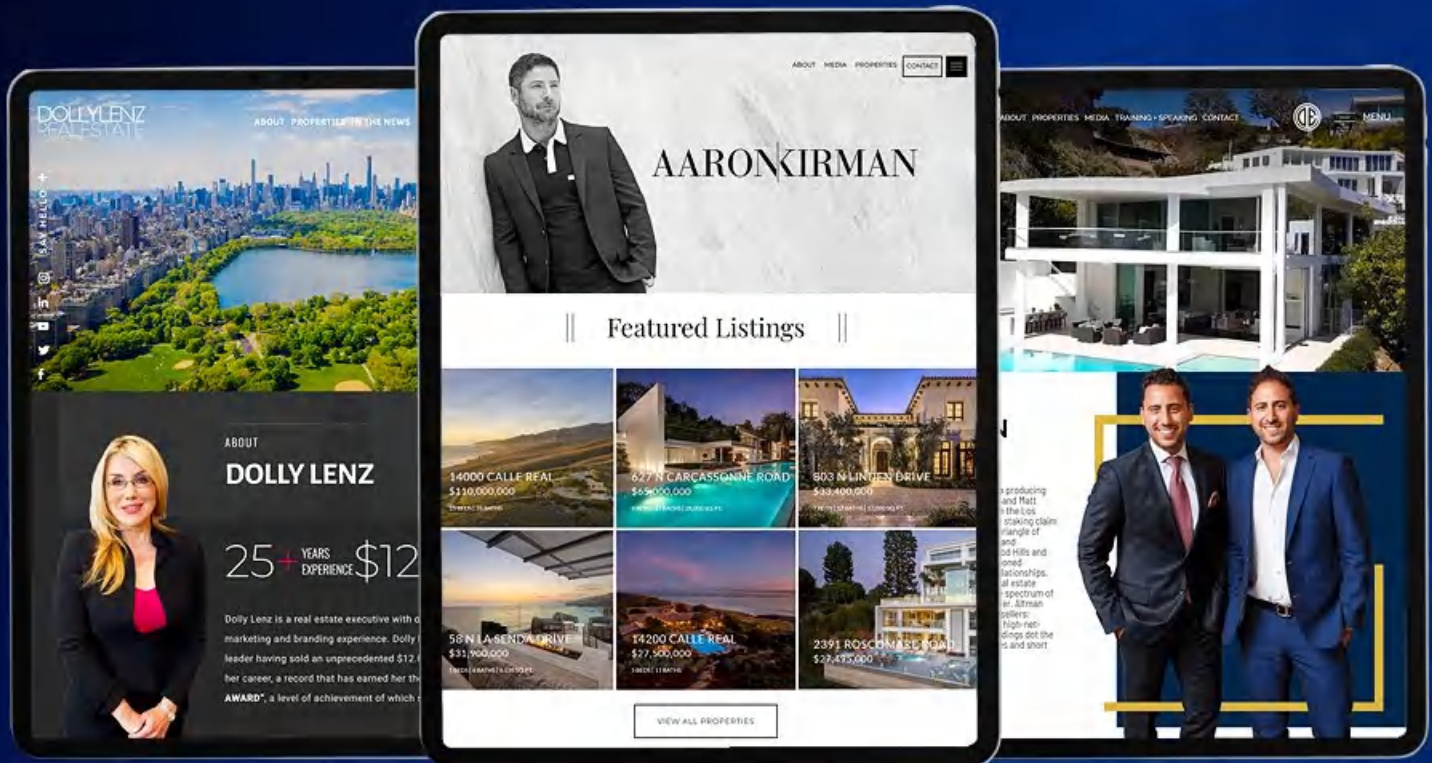
	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
230.	<b>Kevin Block</b>	Keller Williams Realty Bothell, WA	113.75
231.	<b>Alfred Schoellermann</b>	Coldwell Banker Preferred Properties Inc. Lehigh Acres, FL	113.50
232.	<b>Amy Preister</b>	Keller Williams Realty Wichita, KS	113.48
233.	<b>Robert Smith</b>	Coldwell Banker West Shell Cincinnati, OH	113.30
234.	<b>Joseph Chemero</b>	Coldwell Banker Realty New Milford, CT	113.10
235.	<b>John Mesko</b>	Coldwell Banker Prime Properties Rensselaer, NY	113.00
235.	<b>Victor Englert</b>	Crye-Leike Realtors Huntsville, AL	113.00
235.	<b>Toni Knowles</b>	Crye-Leike Realtors Bryant, AR	113.00
235.	<b>Heather Story</b>	RE/MAX True Advantage Evans, GA	113.00
235.	<b>Patricia Hirsch</b>	ERA Hirsch Real Estate Team Statesboro, GA	113.00
235.	<b>Harvey Estes</b>	CENTURY 21 Sonoma Realty Winnemucca, NV	113.00
241.	<b>Renata Greeley</b>	Shorewest Realtors Burlington, WI	112.80
242.	<b>Diane Reddington</b>	Coldwell Banker Preferred Blue Bell, PA	112.50
242.	<b>Charlotte Simons</b>	The Danberry Co., Realtors Toledo, OH	112.50
244.	<b>Kim Alden</b>	Baird & Warner Barrington, IL	112.21
245.	<b>Jon Mand</b>	Lenihan Sotheby's International Realty Louisville, KY	112.00
245.	<b>John Protiva</b>	CENTURY 21 Affiliated Wauwatosa, WI	112.00
245.	<b>Becky Hall</b>	Crye-Leike Realtors Huntsville, AL	112.00
245.	<b>Jose Sanchez</b>	Keller Williams Realty Kannapolis, NC	112.00
245.	<b>Michaela Hartery</b>	RE/MAX Hometown Moorestown, NJ	112.00

<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
245. <b>Jason Carter</b>	RE/MAX Pride Inc Oskaloosa, IA	112.00
245. <b>Brian Ziegenfuss</b>	RE/MAX Connection Mantua, NJ	112.00
245. <b>Betty Blackwell</b>	RE/MAX of Muskogee Muskogee, OK	112.00
245. <b>Emily Graeve</b>	RE/MAX Generations Boone, IA	112.00

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Top 250 Individual Real Estate Professionals by

# SALES VOLUME

	NAME	COMPANY	2019 SALES VOLUME
1.	<b>Alexa P Lambert</b>	Compass New York City, NY	\$761,653,743
2.	<b>Cathy Franklin</b>	The Corcoran Group New York, NY	\$509,841,500
3.	<b>Jade Mills</b>	Coldwell Banker Realty Beverly Hills, CA	\$369,942,394
4.	<b>Serena Boardman</b>	Sotheby's International Realty New York, NY	\$365,000,000
5.	<b>Tere Foster</b>	Compass Bellevue, WA	\$355,812,895
6.	<b>Neill Bassi</b>	Sotheby's International Realty San Francisco, CA	\$286,507,525
7.	<b>Judy Citron</b>	Compass Menlo Park, CA	\$266,133,150
8.	<b>Santiago Arana</b>	The Agency Los Angeles, CA	\$248,556,170
9.	<b>Deborah Rieders</b>	The Corcoran Group Brooklyn, NY	\$245,470,385
10.	<b>Tim Davis</b>	The Corcoran Group Southampton, NY	\$237,245,000
11.	<b>David Offer</b>	Berkshire Hathaway HomeServices California Properties Los Angeles, CA	\$233,405,597
12.	<b>Billy McNair</b>	Compass Menlo Park, CA	\$227,812,000
13.	<b>Jordan Cohen</b>	RE/MAX One Westlake Village, CA	\$212,040,050
14.	<b>Keri Nicholas</b>	Parc Agency Corporation Menlo Park, CA	\$203,077,064
15.	<b>Michael Lawler</b>	Premier Sotheby's International Realty Naples, FL	\$187,530,250



	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
16.	<b>Nelson Gonzalez, P.A.</b>	Berkshire Hathaway HomeServices EWM Realty Miami Beach, FL	\$182,192,291
17.	<b>Moya Skillman</b>	Compass Bellevue, WA	\$181,472,455
18.	<b>Steven Shane</b>	Compass Aspen, CO	\$178,019,000
19.	<b>Sandro Dazzan</b>	The Agency Malibu, CA	\$176,560,251
20.	<b>Tracy McLaughlin</b>	The Agency Larkspur, CA	\$176,428,400
21.	<b>Harvey Daniels</b>	ONE Sotheby's International Realty Miami, FL	\$171,939,762
22.	<b>Darlene Streit</b>	Sotheby's International Realty Santa Fe, NM	\$171,584,760
23.	<b>Kevin Gioia</b>	SoldBot San Diego, CA	\$165,421,115
24.	<b>Neal Ward</b>	Compass San Francisco, CA	\$164,060,599
25.	<b>Wynette Medders</b>	Coldwell Banker Six Rivers Real Estate Fortuna, CA	\$160,903,402
26.	<b>Stephanie Vitacco</b>	Keller Williams Realty Encino, CA	\$160,387,414
27.	<b>Kathryn Alphas Richlen</b>	Coldwell Banker Realty Weston, MA	\$155,476,791
28.	<b>Adi Livyatan</b>	Rodeo Realty Inc Sherman Oaks, CA	\$152,132,076
29.	<b>Matt Menard</b>	Austin Real Estate Experts Austin, TX	\$151,344,149
30.	<b>Hugh Cornish</b>	Coldwell Banker Realty Menlo Park, CA	\$148,522,099
31.	<b>Susan Breitenbach</b>	The Corcoran Group Bridgehampton, NY	\$145,965,000
32.	<b>Dana Koch</b>	The Corcoran Group Palm Beach, FL	\$145,858,380
33.	<b>Cristal Clarke</b>	Berkshire Hathaway HomeServices California Properties Montecito, CA	\$142,470,250
34.	<b>Thomas Ullrich</b>	RE/MAX Masters Millennium Greenwood Village, CO	\$141,991,271
35.	<b>Steve Gold</b>	The Corcoran Group New York, NY	\$141,514,717

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
36.	<b>Bill Ruane</b>	RE/MAX Estate Properties El Segundo, CA	\$141,142,289
37.	<b>Tara Shapiro</b>	Pacific Sotheby's International Realty Newport Beach, CA	\$141,104,700
38.	<b>Michael Rankin</b>	TTR Sotheby's International Realty Washington, DC	\$141,072,333
39.	<b>Craig Knizek</b>	The Agency Sherman Oaks, CA	\$140,768,000
40.	<b>Gary DePersia</b>	The Corcoran Group East Hampton, NY	\$140,639,000
41.	<b>Mario Venancio</b>	Berkshire Hathaway HomeServices Fox & Roach REALTORS Rumson, NJ	\$138,128,700
42.	<b>Jeff Miller</b>	Brown Harris Stevens Miami Miami Beach, FL	\$137,926,089
43.	<b>Ginger Glass</b>	Compass Beverly Hills, CA	\$136,255,130
44.	<b>Dawn Raymond</b>	Kentwood Real Estate Cherry Creek Denver, CO	\$135,738,151
45.	<b>Phil Chen</b>	Compass Burlingame, CA	\$131,564,448
46.	<b>Steve Frankel</b>	Coldwell Banker Realty Beverly Hills, CA	\$130,847,995
47.	<b>Suzanne Perkins</b>	Compass Montecito, CA	\$129,777,000
48.	<b>Rob Johnson</b>	Halstead Real Estate Greenwich, CT	\$129,151,500
49.	<b>Kumara Wilcoxon</b>	Kuper Sotheby's International Realty Austin, TX	\$128,364,365
50.	<b>Kyle Seyboth</b>	Keller Williams Realty Providence, RI	\$127,733,876
51.	<b>Samantha Curry</b>	Douglas Elliman Palm Beach, FL	\$126,979,993
52.	<b>Joan Levinson</b>	Realty One Group Paradise Valley, AZ	\$126,693,150
53.	<b>Robert Thomson</b>	Waterfront Properties Jupiter, FL	\$125,399,166
54.	<b>J Roger Erickson</b>	Douglas Elliman New York, NY	\$124,635,939

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
55.	<b>Hilary Landis</b>	The Corcoran Group New York, NY	\$123,411,596
56.	<b>Steven Cohen</b>	Douglas Elliman New York, NY	\$123,287,500
57.	<b>Deborah Grubman</b>	The Corcoran Group New York, NY	\$122,846,500
58.	<b>Dina Goldentayer</b>	Douglas Elliman Miami Beach, FL	\$122,306,290
59.	<b>Elizabeth Daschbach</b>	Compass Menlo Park, CA	\$121,873,929
60.	<b>Mary Lou Castellanos</b>	Sotheby's International Realty San Francisco, CA	\$119,626,950
61.	<b>Roger Pettingell</b>	Coldwell Banker Realty Longboat Key, FL	\$117,703,000
62.	<b>Emily P. Sertic</b>	Douglas Elliman New York, NY	\$117,320,279
63.	<b>Cathy Jones Coburn</b>	Slifer Smith & Frampton Real Estate Bachelor Gulch, CO	\$116,310,500
64.	<b>Pollena Forsman</b>	Houlihan Lawrence Larchmont, NY	\$116,020,260
65.	<b>Ash Rizk</b>	Coldwell Banker Realty Arcadia, CA	\$115,877,138
66.	<b>Adam Kaufman</b>	Howard Hanna Real Estate Services (OH-MI) Pepper Pike, OH	\$115,399,578
67.	<b>Stephanie Robinson</b>	RealtySouth Birmingham, AL	\$115,353,831
68.	<b>Debra Benoit</b>	Gibson Sotheby's International Realty Wellesley, MA	\$113,675,244
69.	<b>Chris Adlam</b>	Vista Sotheby's International Realty Palos Verdes Estates, CA	\$113,573,184
70.	<b>Frank Sajtar</b>	William Raveis Real Estate, Mortgage & Insurance Naples, FL	\$113,502,500
71.	<b>Michael Kenduck</b>	CENTURY 21 American Homes Syosset, NY	\$113,487,414
72.	<b>Anne Dresser Kocur</b>	LIV Sotheby's International Realty Greenwood Village, CO	\$112,858,469
73.	<b>Laura Sweeney</b>	Compass Houston, TX	\$112,344,098
74.	<b>Jordana Leigh</b>	Rodeo Realty Inc Beverly Hills, CA	\$112,254,610

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
75.	<b>Charlie Pigott</b>	The Corcoran Group Brooklyn, NY	\$112,185,133
76.	<b>Bruno Arapovic</b>	HomeSmart Phoenix, AZ	\$112,079,262
77.	<b>Dania Perry</b>	CENTURY 21 Jim White & Associates Treasure Island, FL	\$111,672,800
78.	<b>Lamisse Droubi</b>	Generation Real Estate San Francisco, CA	\$111,188,124
79.	<b>Margo Hass Klein</b>	Coldwell Banker BAIN Tacoma, WA	\$110,715,644
80.	<b>Mary Bee</b>	Golden Gate Sotheby's International Realty San Carlos, CA	\$110,473,388
81.	<b>Robert Dullnig</b>	Kuper Sotheby's International Realty San Antonio, TX	\$110,248,569
82.	<b>Carrie Wells</b>	Coldwell Banker Mason Morse Real Estate Aspen, CO	\$110,153,103
83.	<b>Ann Lenane</b>	Douglas Elliman New York, NY	\$109,086,957
84.	<b>Anna Sherrill</b>	ONE Sotheby's International Realty Miami Beach, FL	\$108,836,215
85.	<b>Ben Lee</b>	Coldwell Banker Realty Beverly Hills, CA	\$108,694,890
86.	<b>Brittany Perrine</b>	RE/MAX Revealty Columbus, OH	\$108,404,016
87.	<b>Jonathan Spears</b>	Scenic Sotheby's International Realty Destin, FL	\$108,354,924
88.	<b>Scott Aurich</b>	Pacific Sotheby's International Realty Coronado, CA	\$108,276,249
89.	<b>Christa Huffstickler</b>	Engel & Völkers Atlanta Atlanta, GA	\$108,153,266
90.	<b>Alka Bedi</b>	Keller Williams Realty Pleasanton, CA	\$107,201,939
91.	<b>Harald Grant</b>	Sotheby's International Realty Southampton, NY	\$105,400,000
92.	<b>Cathy Taub</b>	Sotheby's International Realty New York, NY	\$105,306,000
93.	<b>Joujou Chawla</b>	Compass Danville, CA	\$104,933,468
94.	<b>Coco Tan</b>	Keller Williams Realty Campbell, CA	\$104,386,987



	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
95.	<b>Mike Mahlstedt</b>	Compass Houston, TX	\$103,509,950
96.	<b>Jessica Buchman</b>	The Corcoran Group Brooklyn, NY	\$102,872,938
97.	<b>John Paul Prebish</b>	William Raveis Real Estate, Mortgage & Insurance Naples , FL	\$102,698,250
98.	<b>Nancy Kogevinas</b>	Berkshire Hathaway HomeServices California Properties Montecito, CA	\$102,584,170
99.	<b>Melissa Dailey</b>	Coldwell Banker Realty Wellesley, MA	\$102,560,987
100.	<b>Gary B. Pohrer</b>	Douglas Elliman Palm Beach, FL	\$102,021,858
101.	<b>Craig Strong</b>	Compass Toluca Lake, CA	\$101,998,555
102.	<b>Julie Back</b>	Sibcy Cline, Inc. Cincinnati, OH	\$101,559,952
103.	<b>Janet Feinberg Schindler</b>	Sotheby's International Realty San Francisco, CA	\$99,375,000
104.	<b>Lourdes Alariste</b>	Engel & Völkers Miami Coral Gables Coral Gables, FL	\$99,039,276
105.	<b>Liz Bone</b>	South Shore Sotheby's International Realty Duxbury, MA	\$96,054,535
106.	<b>Betsy Akers</b>	Atlanta Fine Homes Sotheby's International Realty Atlanta, GA	\$95,806,781
107.	<b>Kathleen Winter</b>	Berkshire Hathaway HomeServices California Properties Santa Barbara, CA	\$95,516,534
108.	<b>Leslie McElwreath</b>	Sotheby's International Realty Greenwich, CT	\$94,493,500
109.	<b>Jim Arbeed</b>	Coldwell Banker Realty Burlingame, CA	\$94,492,276
110.	<b>Sonja Stevens</b>	Douglas Elliman Palm Beach, FL	\$94,245,666
111.	<b>Jena Radnay</b>	@properties Winnetka, IL	\$93,860,855
112.	<b>Tanya Dzhibrailova</b>	Corcoran Global Living San Francisco, CA	\$93,318,005
113.	<b>Isabelle Grotte</b>	Compass San Francisco, CA	\$92,999,569
114.	<b>Michael Dreyfus</b>	Golden Gate Sotheby's International Realty Palo Alto, CA	\$92,795,000

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
115.	<b>Chris Coleman</b>	Compass Montauk, NY	\$92,788,000
116.	<b>Melissa Goldstein Tucci</b>	Coldwell Banker West San Diego, CA	\$92,425,850
117.	<b>Alexandra Zhou</b>	Morgan Real Estate San Jose, CA	\$91,053,135
118.	<b>Julie Wyss</b>	Compass Los Gatos, CA	\$90,811,490
119.	<b>Haleh Clapp</b>	Compass Bellevue, WA	\$90,166,000
120.	<b>Heidi Dugan</b>	Greenwood King Properties Houston, TX	\$89,532,115
121.	<b>John Shroyer</b>	Golden Gate Sotheby's International Realty San Carlos, CA	\$89,319,438
122.	<b>Joy Maria O. Mendelsohn</b>	Douglas Elliman Wellington, FL	\$89,266,000
123.	<b>Gregg Phillipson</b>	Keller Williams Realty La Mesa, CA	\$89,034,842
124.	<b>Gina Haggarty</b>	Compass Burlingame, CA	\$89,003,993
125.	<b>Brian Milton</b>	Compass Armonk, NY	\$88,918,100
126.	<b>Eric Delgado</b>	Keller Williams Realty Encino, CA	\$88,648,588
127.	<b>Roger Perry</b>	Rodeo Realty Inc Beverly Hills, CA	\$88,629,262
128.	<b>Jerome DiPentino</b>	Long & Foster Real Estate Longport, NJ	\$87,952,500
129.	<b>Barbara Boyle</b>	Sotheby's International Realty Pacific Palisades, CA	\$87,927,500
130.	<b>Cyd Greer</b>	Coldwell Banker Brokers of the Valley Saint Helena, CA	\$87,271,250
131.	<b>Ellen Mosher</b>	Houlihan Lawrence Greenwich, CT	\$86,997,250
132.	<b>Derek Morgan</b>	USREALTY.com, LLP Womelsdorf, PA	\$86,294,739
133.	<b>Marc Roos</b>	Sereno Group Los Altos, CA	\$85,575,200
134.	<b>Faisal Halum</b>	Briggs Freeman Sotheby's International Realty Dallas, TX	\$85,188,521.60

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
135.	<b>Mike Lubin</b>	Brown Harris Stevens New York, NY	\$84,566,792
136.	<b>Mike Bohnert</b>	Compass Burlingame, CA	\$84,556,555
137.	<b>Colleen Sherlock</b>	Greenwood King Properties Houston, TX	\$84,329,137
138.	<b>Dan Encell</b>	Berkshire Hathaway HomeServices California Properties Montecito, CA	\$84,198,858
139.	<b>Lori Joyal</b>	Lila Delman Real Estate Westerly, RI	\$83,667,250
140.	<b>Patty Waltcher</b>	LIV Sotheby's International Realty Ojai, CA	\$83,454,250
141.	<b>Milie Perry</b>	Compass New York City, NY	\$83,440,173
142.	<b>Rick Richetta</b>	Compass Oakland, CA	\$82,819,125
143.	<b>Tracy Allen</b>	Coldwell Banker Pacific Properites Honolulu, HI	\$82,777,000
144.	<b>Eileen O'Neill</b>	Douglas Elliman East Hampton, NY	\$82,651,350
145.	<b>Pamela S D'Arc</b>	Compass New York City, NY	\$82,625,000
146.	<b>Louise Beit</b>	Sotheby's International Realty New York, NY	\$82,594,500
147.	<b>Julianne Ward</b>	Berkshire Hathaway HomeServices New England Properties Greenwich, CT	\$82,541,500
148.	<b>Sandra Tanco</b>	Kinlin Grover Real Estate Harwich Port, MA	\$82,435,904
149.	<b>David Welton</b>	Compass Saratoga, CA	\$81,983,499
150.	<b>Thuan Howard</b>	Keller Williams Realty Kirkland, WA	\$81,281,118
151.	<b>Pamela D'arc</b>	Compass New York City, NY	\$81,167,620
152.	<b>David Lilley</b>	RE/MAX DESTINY Cambridge, MA	\$80,903,035
153.	<b>Nicholas French</b>	Sereno Group Los Altos, CA	\$80,754,055

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
154.	<b>James DeRentis</b>	Residential Properties LTD Providence, RI	\$80,638,402
155.	<b>Terry Cohen</b>	Saunders & Associates Bridgehampton, NY	\$80,635,000
156.	<b>Brian Lewis</b>	Compass New York City, NY	\$80,231,704
157.	<b>Heather McMaster</b>	The Corcoran Group Brooklyn, NY	\$80,131,688
158.	<b>Lisa Hutchins</b>	Coldwell Banker Realty Los Angeles, CA	\$79,866,991
159.	<b>Marcy Javor</b>	Signature ONE Luxury Estates, LLC Boca Raton, FL	\$79,545,500
160.	<b>Carol Wolfe</b>	Rodeo Realty Inc Encino, CA	\$79,000,000
161.	<b>Christopher B. Finlay</b>	Halstead Real Estate Greenwich, CT	\$78,075,000
162.	<b>Peter Zaitzeff</b>	The Corcoran Group New York, NY	\$78,063,900
163.	<b>JD Callander</b>	Weichert Realtors McLean, VA	\$77,994,738
164.	<b>Amanda Miller</b>	Houlihan Lawrence Greenwich, CT	\$77,924,000
165.	<b>John Resor</b>	The Clear Creek Group Jackson, WY	\$77,915,205
166.	<b>Max Armour</b>	Compass San Francisco, CA	\$77,860,000
167.	<b>Jill Levy</b>	Golden Gate Sotheby's International Realty Napa, CA	\$77,845,600
168.	<b>Rex Miller</b>	William Raveis Real Estate, Mortgage & Insurance Naples, FL	\$77,807,999
169.	<b>Mara Blum</b>	Sotheby's International Realty New York, NY	\$77,703,750
170.	<b>Liz Leeds</b>	Slifer Smith & Frampton Real Estate Vail, CO	\$77,691,812
171.	<b>Michael Carucci</b>	Gibson Sotheby's International Realty Boston, MA	\$77,003,450
172.	<b>Will Amador</b>	CENTURY 21 MM Turlock, CA	\$76,823,100
173.	<b>Kathleen Forrest</b>	Metro Brokers of Oklahoma Edmond, OK	\$76,633,212



	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
174.	<b>Yifang Yang</b>	Compass Los Altos, CA	\$76,593,776
175.	<b>Clarence Oliveira</b>	CENTURY 21 MM Turlock, CA	\$76,522,700
176.	<b>Peter Turino</b>	Brown Harris Stevens East Hampton, NY	\$76,425,000
177.	<b>Lisa Turnure</b>	Coldwell Banker BAIN Seattle, WA	\$76,159,696
178.	<b>Gary Keshishyan</b>	Pinnacle Estate Properties Inc. Northridge, CA	\$75,892,164
179.	<b>Joel Carson</b>	Utah Real Estate Cottonwood Heights, UT	\$75,677,719
180.	<b>Allison Chiaramonte</b>	Warburg Realty New York, NY	\$75,629,248
181.	<b>Jeffrey L T Stockwell</b>	Compass New York City, NY	\$75,576,003
182.	<b>Arthur Sharif</b>	Sotheby's International Realty San Francisco, CA	\$75,249,875
183.	<b>Binkan Cinaroglu</b>	Kuper Sotheby's International Realty San Antonio, TX	\$75,167,220
184.	<b>Michelle Schwartz</b>	The Agency Sherman Oaks, CA	\$74,840,000
185.	<b>Robert Hof</b>	Terrace Sotheby's International Realty Forest Hills, NY	\$74,631,500
186.	<b>Matthew Magnotta</b>	Berkshire Hathaway HomeServices Utah Properties Park City, UT	\$74,520,333
187.	<b>Josh Burns</b>	Sotheby's International Realty San Francisco, CA	\$74,204,750
188.	<b>Juliette Hohnen</b>	Douglas Elliman Beverly Hills, CA	\$73,931,726
189.	<b>Laura Bertolacci</b>	Dwell Realtors, Inc San Carlos, CA	\$73,928,000
190.	<b>Andrew Manning</b>	Berkshire Hathaway HomeServices California Properties Sherman Oaks, CA	\$73,584,932
191.	<b>Wendy Sarasohn</b>	Brown Harris Stevens New York, NY	\$73,375,000
192.	<b>Marcos G Cohen</b>	Douglas Elliman New York, NY	\$73,150,000
193.	<b>Michael Libow</b>	Compass Beverly Hills, CA	\$72,999,000

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
194.	<b>Bryan Karp</b>	RE/MAX Eastern Properties Ronkonkoma, NY	\$72,541,499
195.	<b>Lindsey Harn</b>	Richardson Properties San Luis Obispo, CA	\$72,523,267
196.	<b>Joshua Judge</b>	Sotheby's International Realty New York, NY	\$72,473,992
197.	<b>Gwen Mills-Owen</b>	CENTURY 21 Beggins Enterprises Tampa, FL	\$72,429,961
198.	<b>Shari S. Rollins</b>	Douglas Elliman New York, NY	\$72,331,830
199.	<b>Charles Sullivan</b>	Carriage Properties Charleston, SC	\$72,308,000
200.	<b>Nick Abbadessa</b>	RE/MAX Masters Realty LA Verne, CA	\$71,985,180
201.	<b>Steve Cardinale</b>	Slifer Smith & Frampton Real Estate Beaver Creek, CO	\$71,871,000
202.	<b>James Winer</b>	Coldwell Banker Excel Elko, NV	\$71,662,000
203.	<b>Ryan Kramer</b>	RE/MAX Associates St George, UT	\$71,577,613
204.	<b>Pamela Vanatta</b>	Steamboat Sotheby's International Realty Steamboat Springs, CO	\$71,518,780
205.	<b>Michael Martinez</b>	ONE Sotheby's International Realty Coral Gables, FL	\$71,476,217
206.	<b>Susan Gregory</b>	Parks Realty Brentwood, TN	\$71,345,951
207.	<b>Danny Davis</b>	The Corcoran Group New York, NY	\$71,073,000
208.	<b>Orly Chen</b>	RE/MAX Properties Plus Tenafly, NJ	\$70,853,070
209.	<b>Mick Night</b>	Premier Sotheby's International Realty Winter Park, FL	\$70,721,825
210.	<b>Stephanie Lamarre</b>	Golden Gate Sotheby's International Realty Greenbrae, CA	\$70,340,500
211.	<b>Dennis Carvajal</b>	ONE Sotheby's International Realty Coral Gables, FL	\$70,216,654
212.	<b>Craig Stefanoni</b>	Berkshire Hathaway HomeServices Zack Shore, REALTORS Beach Haven, NJ	\$70,041,083

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
213.	<b>VALERIE MEIN</b>	Intero - A Berkshire Hathaway Affiliate San Jose, CA	\$69,969,500
214.	<b>Cristina Condon</b>	Sotheby's International Realty Palm Beach, FL	\$69,907,500
215.	<b>Alex Zhao</b>	RE/MAX 2000 City of Industry, CA	\$69,775,697
216.	<b>Ralph Arias</b>	ONE Sotheby's International Realty Miami Beach, FL	\$69,268,750
217.	<b>Vince Horcasitas</b>	Saunders & Associates Bridgehampton, NY	\$69,204,600
218.	<b>Kim Fraser</b>	John L. Scott Bellevue Main Bellevue, WA	\$69,074,785
219.	<b>Nancy Roth</b>	Gibson Sotheby's International Realty Boston, MA	\$69,037,025
220.	<b>Gary Ward</b>	CENTURY 21 Award San Clemente, CA	\$68,966,009
221.	<b>Dennis P Mangone</b>	Douglas Elliman New York, NY	\$68,944,543
222.	<b>Irene Dazzan-Palmer</b>	The Agency Malibu, CA	\$68,891,500
223.	<b>Tyler Stewart</b>	Vanguard Properties Mill Valley, CA	\$68,640,000
224.	<b>Eric Lavey</b>	Sotheby's International Realty Beverly Hills, CA	\$68,502,600
225.	<b>Lilian Jorgenson</b>	Long & Foster Real Estate McLean, VA	\$68,428,254
226.	<b>Steven Koleno</b>	RE/MAX Legends Oakbrook Terrace, IL	\$68,426,731
227.	<b>Kimberly Cestari</b>	Long & Foster Real Estate Washington, DC	\$68,414,262
228.	<b>Deborah Gates</b>	CENTURY 21 Everest Simi Valley, CA	\$68,310,158
229.	<b>Marc Noah</b>	Hilton & Hyland Beverly Hills, CA	\$68,293,750
230.	<b>Stacy P. Spielman</b>	Douglas Elliman New York, NY	\$68,280,929
231.	<b>Bobby Lieb</b>	HomeSmart Phoenix, AZ	\$68,119,001
232.	<b>Laurie Mensing</b>	Long & Foster Real Estate McLean, VA	\$67,888,629

	NAME	COMPANY	2019 SALES VOLUME
233.	<b>Daniel Xi</b>	Coldwell Banker Realty Cupertino, CA	\$67,659,100
234.	<b>Bill Fandel</b>	Compass Aspen, CO	\$67,550,000
235.	<b>Emil Hartoonian</b>	The Agency Calabasas, CA	\$67,083,000
236.	<b>Ginger Martin</b>	Sotheby's International Realty Sonoma, CA	\$67,070,000
237.	<b>Lisa Kornhauser</b>	Compass Houston, TX	\$67,019,240
238.	<b>Millie Rosenbloom</b>	Baird & Warner Chicago, IL	\$66,940,000
239.	<b>Tara Coveney</b>	Coldwell Banker Realty Hingham, MA	\$66,926,807
240.	<b>Carol Jeans</b>	Sereno Group Los Gatos, CA	\$66,902,662
241.	<b>Brenda Woody</b>	Long & Foster Real Estate Blacksburg, VA	\$66,855,443
242.	<b>Mala Sander</b>	The Corcoran Group Sag Harbor, NY	\$66,386,500
243.	<b>Jim Moran</b>	Summit Sotheby's International Realty Salt Lake City, UT	\$66,292,355
244.	<b>Dana Power</b>	The Corcoran Group New York, NY	\$66,218,880
245.	<b>Jennifer Zales</b>	Coldwell Banker Realty Tampa, FL	\$66,186,082
246.	<b>Renna Shee</b>	Intero - A Berkshire Hathaway Affiliate Los Altos, CA	\$65,980,188
247.	<b>Connie Dornan</b>	@properties Glenview, IL	\$65,829,050
248.	<b>Karen Van Arsdale</b>	Premier Sotheby's International Realty Naples, FL	\$65,765,000
249.	<b>Diane Johnson</b>	Douglas Elliman New York, NY	\$65,197,500
250.	<b>Greg Fulford</b>	Sotheby's International Realty San Francisco, CA	\$65,003,000
251.	<b>Andy Sweat</b>	Keller Williams Realty Los Gatos, CA	\$64,876,350
252.	<b>Philip DeMatteo</b>	First Team Real Estate Seal Beach, CA	\$64,849,580



NAME	COMPANY	2019 SALES VOLUME
253. <b>Frank Newbold</b>	Sotheby's International Realty East Hampton, NY	\$64,816,250
254. <b>Myra Nourmand</b>	Nourmand & Associates Realtors Beverly Hills, CA	\$64,617,500
255. <b>Amy McCafferty</b>	Golden Gate Sotheby's International Realty Los Gatos, CA	\$64,561,775

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Our clients are used to celebrating. They're building incredible businesses and dominating lists like the REAL Trends Top 250 Teams. You got into this business to soar higher, but do you have the systems in place to take your goals by storm and scale success?

The screenshot displays the Cobblestone Real Estate Group website. The main navigation includes HOME, SEARCH, VIEW OUR LISTINGS, BUYING, FINANCING, SELLING, and MORE. A search bar is present with the text "Types any Area, Address, ZIP, School, etc". Below the search bar, there are filters for Price, Type, Beds, Baths, and More. The main content area shows "83 South Of Broad Real Estate Listings" with several property cards. One card highlights a property for \$2,650,000 with 3 beds, 3 ba, 1 1/2 ba, and 3,441 sqft, marked as "NEW ON SITE 3 DAYS AGO". Another card shows a property for \$1,250,000 with 5 bd, 3 ba, and 3,160 sqft, marked as "UNDER CONTRACT". A "Monthly Payment Estimator" overlay is visible, showing a price of \$335,000, an interest rate of 4.5%, a 30 Year Fixed loan type, a down payment of 20%, and an estimated monthly payment of \$1,721 per month. The website also features a "Charleston, SC Real Estate" section and a "Group" section with a description of the company's services.

The business you've always wanted is waiting, and it's built on BoomTown.  
Get started at [BoomTownROI.com/RealTrends](https://BoomTownROI.com/RealTrends)

## Top Small Teams (2-5 Sales Professionals)

# TRANSACTION SIDES

	NAME	COMPANY	2019 SIDES
1.	<b>Amanda &amp; Kyla Team</b>	ERA All In One Realty Albany, GA	585.00
2.	<b>Pam &amp; Barry, Inc</b>	RE/MAX Professionals Lawton, OK	551.00
3.	<b>Elite Nebraska Real Estate Team</b>	Berkshire Hathaway HomeServices Ambassador Real Estate Omaha, NE	544.00
4.	<b>The David Terbeek Team</b>	RE/MAX Haven Realty Solon, OH	457.00
5.	<b>The Kurzner Group</b>	ERA Atlantic Realty Alpharetta, GA	455.17
6.	<b>Tyler Tapley</b>	Crye-Leike Realtors Memphis, TN	402.00
7.	<b>Team Robert Sifrit</b>	RE/MAX Anchor Realty Punta Gorda, FL	387.00
8.	<b>Blasingame Group</b>	Keller Williams Realty Strongsville, OH	376.00
9.	<b>Fred Thompson</b>	RE/MAX 200 Realty Winter Park, FL	339.00
10.	<b>The Tammi Montgomery Team</b>	RE/MAX Real Estate Services Bossier City, LA	335.00
11.	<b>Shannon Foster-Boline Group</b>	Realty Executives Associates Knoxville, TN	330.00
12.	<b>Tina &amp; Candace Burton Team</b>	Sibcy Cline, Inc. Cincinnati, OH	324.00
13.	<b>The Anderson Team</b>	Keller Williams Realty Rochester, NY	323.00
14.	<b>Monica Foster Team</b>	eXp Realty LLC League City, TX	322.00

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
15.	<b>Felicia Pavlica Team</b>	RE/MAX NEWPORT ELITE Kenosha, WI	318.00
16.	<b>Catalyst Real Estate Group</b>	Berkshire Hathaway HomeServices Ambassador Real Estate Omaha, NE	305.00
17.	<b>Anna Huang and Kelvin Lin Team</b>	RE/MAX Gold Elk Grove, CA	298.00
18.	<b>Robert Lange</b>	RE/MAX At Barnegat Bay Forked River, NJ	294.00
19.	<b>The Meghan Hall Team</b>	Keller Williams Realty Destin, FL	289.00
20.	<b>Thomas 'Chopper' Russo</b>	RE/MAX Traditions Real Estate Oakland, NJ	287.00
21.	<b>The John Poltrock Team</b>	RE/MAX Mountain Properties Murphy, NC	286.00
22.	<b>Douglas Clinkenbeard</b>	RE/MAX Executive Group Inc Elizabethtown, KY	285.00
23.	<b>Fidel Batres Real Estate</b>	Keller Williams Realty Santa Monica, CA	284.75
24.	<b>Team Hamilton</b>	Sibcy Cline, Inc. Harrison, OH	280.00
25.	<b>New Home Sales Team</b>	Berkshire Hathaway HomeServices Taliesyn Realty Cordova, TN	279.00
26.	<b>Yuma Home Team Shelley Ostrowski</b>	CENTURY 21 Action Group Yuma, AZ	273.00
27.	<b>The Grullon Team</b>	Coldwell Banker Advantage Fayetteville, NC	258.00
27.	<b>The Susan Horak Team</b>	RE/MAX Boone Realty Columbia, MO	258.00
29.	<b>Wheeler, Argento, Moyer Team</b>	Berkshire Hathaway HomeServices Homesale Realty York, PA	255.00
30.	<b>The Tim Heimbach Team</b>	RE/MAX Unlimited Real Estate Whitehall, PA	250.00
31.	<b>Grant Team</b>	RE/MAX Anchor Realty Punta Gorda, FL	249.00
32.	<b>The Solomon Group</b>	Coldwell Banker Action Schofield, WI	248.60
33.	<b>Property Squad</b>	Realty Executives Associates Maryville, TN	248



	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
34.	<b>The Stacy Barry Team</b>	CENTURY 21 Scheetz Carmel, IN	247.00
35.	<b>Judi Reimer Team</b>	First Team Real Estate Torrance, CA	244.00
36.	<b>Michael P. Cohen Team</b>	Keller Williams Realty Summit, NJ	242.20
37.	<b>The John Quinn Team</b>	RE/MAX Experts Germantown, TN	241.50
38.	<b>Regional Properties Group</b>	Coldwell Banker Realty Orange, CT	241.40
39.	<b>Jennifer Davis</b>	ERA Realty Center Cedar City, UT	241.00
40.	<b>The Jeremy Johnson Group</b>	RE/MAX Alliance Fort Collins, CO	238.00
40.	<b>The Krickeberg Group</b>	RE/MAX REALTY 100 Milwaukee, WI	238.00
42.	<b>The Dennis Schick Team</b>	RE/MAX Alliance Fort Collins, CO	237.50
43.	<b>The Julie Hall Group</b>	Berkshire Hathaway HomeServices Northern Indiana Real Estate Warsaw, IN	236.00
44.	<b>The Wallace Myers Group</b>	Keller Williams Realty Lake Charles, LA	235.25
45.	<b>Jim Fulgenzi Sales Force</b>	RE/MAX Professionals Springfield, IL	233.00
46.	<b>Laura Snyder Home Group</b>	Keller Williams Realty Atlanta, GA	232.00
47.	<b>The Jonathan Leach Team</b>	Keller Williams Realty Joplin, MO	231.10
48.	<b>40 Sails Real Estate Group</b>	Coldwell Banker Sea Coast Advantage Wilmington, NC	230.00
49.	<b>Military Home Search</b>	RE/MAX Real Estate Group Colorado Springs, CO	226.00
50.	<b>The Real Deal Real Estate Team</b>	Realty Executives Exceptional Realtors Sparta, NJ	225.00
51.	<b>Flagship Properties Group</b>	Keller Williams Realty Indianapolis, IN	224.00
52.	<b>The Dan Stacey Team</b>	RE/MAX FIRST CHOICE La Crosse, WI	223.00

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
53.	<b>The Lydia Holland Team</b>	CENTURY 21 Bessette Realty, Inc. Lake Charles, LA	222.00
54.	<b>The Leslie McDonnell Team</b>	RE/MAX Suburban Libertyville, IL	219.68
55.	<b>Danielle Moy Team Danielle Moy</b>	@properties Western Springs, IL	216.00
56.	<b>Fermin Group Michelle Fermin</b>	CENTURY 21 North East Peabody, MA	215.00
56.	<b>Yourhouseteam</b>	RE/MAX Agency One Crestview, FL	215.00
58.	<b>Barter Daniel Group</b>	Sibcy Cline, Inc. Milford, OH	213.80
59.	<b>The Home Selling Pro Team</b>	Keller Williams Realty Frisco, TX	213.00
60.	<b>Ryan Smith Home Selling Team</b>	Keller Williams Realty Temple, TX	212.00
61.	<b>Patricia Meadows</b>	Graceland Real Estate, Inc. Lorena, TX	211.00
62.	<b>Omaha Real Estate Group</b>	Berkshire Hathaway HomeServices Ambassador Real Estate Omaha, NE	210.00
62.	<b>Eric Locke Team</b>	ERA Great American Realty Wichita, KS	210.00
62.	<b>Maggie Gerich Team</b>	RE/MAX Real Estate Professionals Lansing, MI	210.00
65.	<b>Team Couch</b>	Burch Realty Group Hernando, MS	209.50
66.	<b>The Pettrone Team</b>	RE/MAX Plus Rochester, NY	209.00



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## Top Medium Teams (6-10 Sales Professionals)

# TRANSACTION SIDES

	NAME	COMPANY	2019 SIDES
1.	<b>The Boehmer Team</b>	Berkshire Hathaway HomeServices Select Properties Saint Charles, MO	708.00
2.	<b>The Icon Team</b>	Keller Williams Realty The Woodlands, TX	546.50
3.	<b>Erin Krueger Team</b>	Compass Nashville, TN	537.50
4.	<b>Michael Kaim Team</b>	Berkshire Hathaway HomeServices Professional Realty Mentor, OH	525.00
5.	<b>KMS</b>	RealtyExecutives Arizona Territory Tucson, AZ	453.00
6.	<b>Mary Jo Potts Team</b>	Elfant Wissahickon Realtors Flourtown, PA	449.85
7.	<b>Real Estate Expert Advisors</b>	Real Estate Expert Advisors Buford, GA	444
8.	<b>The Sarah Leonard Team</b>	RE/MAX Suburban Schaumburg, IL	428.00
9.	<b>The Adam Flinchbaugh Team</b>	RE/MAX Patriots York, PA	425.00
10.	<b>Tami Holmes Real Estate Team</b>	HER Realtors Dayton, OH	409
11.	<b>The Flanagan Group</b>	Keller Williams Realty Joplin, MO	394.55
12.	<b>The Jon Murray Group</b>	Better Homes and Gardens Real Estate Big Hill Centerville, OH	384.00
13.	<b>The Mike Seder Group</b>	RE/MAX The Woodlands & Spring II The Woodlands, TX	383.50
14.	<b>Beth Hines Team</b>	RE/MAX Southland Realty II Garner, NC	380.00
15.	<b>The Edrington Team</b>	Berkshire Hathaway HomeServices J Douglas Properties Chattanooga, TN	379.00



	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
16.	<b>The Knox Team</b>	Compass Nashville, TN	377.00
17.	<b>Team Elite</b>	Coldwell Banker Advantage Fayetteville, NC	371.00
18.	<b>Team Wycoff</b>	Berkshire Hathaway HomeServices Central Illinois, REALTORS® Bloomington, IL	364.00
19.	<b>Team Hoffmann</b>	RE/MAX REALTY 100 Milwaukee, WI	355.00
20.	<b>The Gray Group</b>	Keller Williams Realty Tuscaloosa, AL	345.75
21.	<b>The Fitts Team</b>	RE/MAX Town & Country Blue Ridge, GA	333.00
22.	<b>CR of Maryland</b>	Keller Williams Realty Plano, TX	332.05
23.	<b>Corner Connect</b>	Realty Executives Arizona Territory Tucson, AZ	332.00
24.	<b>Ryan Hanson Homes</b>	Keller Williams Realty Loves Park, IL	327.40
25.	<b>Brace Homes</b>	Berkshire Hathaway HomeServices Grand Rapids, MI	Michigan Real Estate 324.00
25.	<b>The Schauble Team</b>	Keller Williams Realty Peoria, IL	324.00
27.	<b>Team Kristen Schramme</b>	Keller Williams Realty Melbourne, FL	322.00
27.	<b>The Elliott Team</b>	Keller Williams Realty Punta Gorda, FL	322.00
29.	<b>KW Selling Team</b>	Keller Williams Realty Whittier, CA	319.19
30.	<b>Tammy Grogan &amp; Associates</b>	Cutler Real Estate North Canton, OH	313.00
31.	<b>Brenda Wade Team</b>	Signature Realty Associates Valrico, FL	309.00
31.	<b>The Tonya Harbin Team</b>	Keller Williams Realty Abilene, TX	309.00
33.	<b>RPP Sold Team</b>	RE/MAX Plus Rochester, NY	307.00
34.	<b>The Hancock Group</b>	RE/MAX ADVANTAGE PLUS Chanhassen, MN	306.00

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
35.	<b>The Juli Jenkins Group</b>	Keller Williams Realty Prairieville, LA	294.00
36.	<b>The Cindy Shetterly Team</b>	Keller Williams Realty Portland, OR	293.25
37.	<b>Michelle Pais Group</b>	signature realty nj llc Westfield, NJ	293.00
38.	<b>Team Kimbrough</b>	RE/MAX 4000 Inc Grand Junction, CO	292.00
39.	<b>Linda Trevor &amp; Co.</b>	RE/MAX United Cary, NC	291.00
40.	<b>Darren James &amp; Associates</b>	eXp Realty Baton Rouge, LA	289.00
41.	<b>The Tricoli Team</b>	Keller Williams Realty West Palm Beach, FL	285.85
42.	<b>Jamie Moorman Team</b>	Keller Williams Realty Marietta, GA	284.00
43.	<b>Brian Burds Team Brian Burds</b>	CENTURY 21 Haggerty El Paso, TX	281.25
44.	<b>Mandy McGuire Group</b>	Keller Williams Realty Rochester, NY	281.00
45.	<b>Richardson Group</b>	Keller Williams Realty Eugene, OR	279.00
46.	<b>The Jamie McMartin Group</b>	Coldwell Banker Realty Katy, TX	277.00
47.	<b>Ritchie Realty Group</b>	RE/MAX Metro Plus Columbus, OH	276.00
47.	<b>Alisha Collins Real Estate Team</b>	RE/MAX The Group Casper, WY	276.00
47.	<b>Miller &amp; Company @ Local Realty</b>	Local Realty BIRMINGHAM, AL	276.00
47.	<b>AZ Properties Team</b>	RE/MAX Preferred Professionals Kingman, AZ	276.00
51.	<b>The Strum Group</b>	Long & Foster Real Estate Richmond, VA	272.50
52.	<b>Casey &amp; Associates</b>	RE/MAX Connection Gahanna, OH	272.00
53.	<b>Lisa Mullins Team</b>	Berkshire Hathaway HomeServices Executive Realty Crown Point, IN	271.00
54.	<b>The Del Real Group</b>	PMZ Real Estate - The Del Real Group Modesto, CA	269.00

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
54.	<b>Danielle Seifert</b>	RE/MAX Concepts Ankeny, IA	269.00
56.	<b>The Leslie Kopp Group Kopp</b>	Long & Foster Real Estate Bethany Beach, DE	267.45
57.	<b>Steve Nash Team</b>	Keller Williams Realty Dublin, OH	266.00
58.	<b>The Sandi Gentry Team</b>	RE/MAX Lakeshore Grand Haven, MI	262.00
59.	<b>KK Homes Kellett-Ward</b>	Long & Foster Real Estate Staunton, VA	261.51
60.	<b>Daniel DeCapua</b>	RE/MAX Platinum Ann Arbor, MI	261.00
61.	<b>Mike Wood Team</b>	RE/MAX Realty Affiliates Reno, NV	260.00
62.	<b>Alex Milshteyn</b>	Coldwell Banker Weir Manuel Birmingham, MI	259.50
63.	<b>Hendrickson Team</b>	Berkshire Hathaway HomeServices South Sound Properties Fircrest, WA	259.00
64.	<b>Reid Baxter Team</b>	RE/MAX Executive Charlotte, NC	257.00
64.	<b>Our Team</b>	RE/MAX RESULTS Woodbury, MN	257.00
66.	<b>The Willard Group Shane Willard</b>	CENTURY 21 Goodyear Green Edmond, OK	254.95

Top Large Teams (11+ Sales Professionals)

# TRANSACTION SIDES

	NAME	COMPANY	2019 SIDES
1.	<b>The Minnesota Real Estate Team</b>	RE/MAX ADVANTAGE PLUS Bloomington, MN	1839.00
2.	<b>The Robert Dekanski Team</b>	RE/MAX 1st Advantage Clark, NJ	1625.80
3.	<b>The Rob Ellerman Team</b>	ReeceNichols Real Estate Lee's Summit, MO	1155.00
4.	<b>The Redbud Group</b>	Keller Williams Realty Charlotte, NC	1128.15
5.	<b>The Jim Allen Group</b>	Coldwell Banker Howard Perry and Walston Raleigh, NC	1127.00
6.	<b>The Rider Elite Team</b>	Keller Williams Realty Phoenix, AZ	1052.31
7.	<b>Thomas Brown</b>	The Agency Texas Austin, TX	873.00
8.	<b>The Matthews Team</b>	RE/MAX Legends Spring, TX	853.00
9.	<b>Barry Jenkins Jr. &amp; Susan Jenkins' tribe</b>	Better Homes and Gardens Native American Group Real Estate Virginia Beach, VA	851.85
10.	<b>The Flory Team</b>	RE/MAX Universal - The Flory Team Houston, TX	819.00
11.	<b>Hughes Real Estate Group</b>	Hughes Real Estate Group of Silvercreek Realty Eagle, ID	805.00
12.	<b>The Koehler Bortnick Team</b>	ReeceNichols Real Estate Leawood, KS	787.00
13.	<b>Stephen Cooley Real Estate Group</b>	Keller Williams Realty Rock Hill, SC	772.00
14.	<b>The Monzo Group</b>	Keller Williams Realty St. Clair Shores, MI	756.00



	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
15.	<b>Rhodes Team</b>	Berkshire Hathaway HomeServices PenFed Realty Texas Flower Mound, TX	741.00
16.	<b>The Mike McCann Team</b>	Keller Williams Realty Philadelphia, PA	722.00
17.	<b>Art Herling Team in Blue BellHerling</b>	Long & Foster Real Estate Blue Bell, PA	684.35
18.	<b>Laurie Finkelstein Reader Real Estate Team</b>	Laurie Finkelstein Reader Real Estate Plantation, FL	682.00
19.	<b>Asa Cox Homes TeamAsa Cox</b>	CENTURY 21 Asa Cox Homes Painesville, OH	671.00
20.	<b>DASH</b>	Coldwell Banker Howard Perry and Walston Raleigh, NC	624.00
21.	<b>Harris Real Estate Group</b>	Harris Real Estate Group El Paso, TX	600.00
22.	<b>The Roy Group</b>	Keller Williams Realty Wichita, KS	594.40
23.	<b>Domain Realty Group</b>	Domain Realty Bonita Springs, FL	592.00
24.	<b>The Craig Hartranft Team</b>	Berkshire Hathaway HomeServices Homesale Realty Lancaster, PA	589.00
25.	<b>Kris Weaver Real Estate Team</b>	Atlantic Sotheby's International Realty Virginia Beach, VA	586.00
26.	<b>The Gellman Team</b>	Coldwell Banker Premier Group Saint Louis, MO	561.34
27.	<b>Kerby &amp; Cristina Real Estate Experts</b>	RE/MAX RESULTS Plymouth, MN	549.00
28.	<b>Anderson Hicks Group</b>	Keller Williams Realty St. Petersburg, FL	537.27
29.	<b>Walden Team</b>	Keller Williams Realty Anchorage, AK	537.00
30.	<b>The Bernie Gallerani Team</b>	RE/MAX Choice Properties Hendersonville, TN	535.00
31.	<b>Debbie Doğrul AssociatesDoğrul</b>	Long & Foster Real Estate Fairfax, VA	521.25
32.	<b>The SURE Group</b>	RE/MAX Sails Baltimore, MD	520.00
33.	<b>The Cliff Lewis Experience</b>	Coldwell Banker Hearthside, Realtors Newtown, PA	518.75
34.	<b>Shine Team Realtors</b>	Coldwell Banker Realty Killeen, TX	503.30

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
35.	<b>Chinatti Group</b>	Russell Realty Group Chelmsford, MA	492.00
36.	<b>Helgeson/Platzke Real Estate Group</b>	Coldwell Banker Realty Eden Prairie, MN	490.70
37.	<b>Kyle Yeatman</b>	Long & Foster Real Estate Midlothian, VA	490.65
38.	<b>The Lander Team</b>	Keller Williams Realty Kingman, AZ	485.08
39.	<b>Lee Ann Wilkinson Group</b>	Berkshire Hathaway HomeServices Gallo Realty Lewes, DE	483.00
40.	<b>The Maryland Group of Long &amp; Foster Brittingham</b>	Long & Foster Real Estate Salisbury, MD	481.85
41.	<b>Method Real Estate Advisors</b>	Compass North Atlanta, GA	480.00
42.	<b>The Incorvaia Team</b>	Keller Williams Realty Strongsville, OH	478.00
43.	<b>New Era Group</b>	Your Castle Real Estate Denver, CO	475.00
44.	<b>Team Forss Realty Group</b>	Allison James Estates & Homes of Riverside Temecula, CA	470.00
45.	<b>Matt Smith Real Estate Group</b>	EXP Realty, LLC St. Robert, MO	465.00
46.	<b>VENTURI REALTY</b>	Keller Williams Realty Albuquerque, NM	463.50
47.	<b>Judie Crockett</b>	Howard Hanna Real Estate Services (OH-MI) Mentor, OH	460.00
48.	<b>Nancy Leslie Team</b>	RE/MAX Realtec Group Palm Harbor, FL	457.00
48.	<b>Tiffany Holtz Real Estate Group</b>	Coldwell Banker Real Estate Group Appleton, WI	457.00
48.	<b>Kelly Warren &amp; Associates</b>	Kelly Warren & Associates Real Estate Solutions Boardman, OH	457.00
51.	<b>Coyle / Becton Florida Group</b>	Keller Williams Realty Minneapolis, MN	448.33
52.	<b>Keith Beatty</b>	Intracoastal Realty Corporation Wilmington, NC	441.00
53.	<b>Laura Gillott Team</b>	Keller Williams Realty Lebanon, OR	439.60

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
54.	<b>The PRO Team</b>	RE/MAX RESULTS Edina, MN	439.00
55.	<b>The Huff Group</b>	Keller Williams Realty Overland Park, KS	433.00
56.	<b>Kenny Klaus Team</b>	Keller Williams Realty Baton Rouge, LA	431.00
57.	<b>Sibbach Team</b>	eXp Realty Scottsdale, AZ	429.00
58.	<b>The 220 Agents</b>	Coldwell Banker Howard Perry and Walston Raleigh, NC	425.00
58.	<b>Gate Arty &amp; The Group</b>	Keller Williams Realty McLean, VA	425.00
60.	<b>Danny and Rebecca Burks Team</b>	RE/MAX Professionals Tyler, TX	423.00
61.	<b>Liz Hamberger Team</b>	Keller Williams Realty Raymore, MO	419.90
62.	<b>The Murdock &amp; Manwaring Realty Group</b>	Keller Williams Realty Idaho Falls, ID	418.48
63.	<b>Carr, Cleaver, Pendergast Team</b>	Berkshire Hathaway HomeServices Homesale Realty York, PA	414.00
64.	<b>Carol Royse Team - Arizona</b>	Keller Williams Realty Tempe, AZ	411.00
65.	<b>The Misty SOLDwisch Home Selling Team</b>	Better Homes and Gardens Real Estate Innovations Indianola, IA	407.00
66.	<b>The Gusty Gulas Group</b>	eXp Realty Birmingham, AL	405.00

## Top Small Teams (2-5 Sales Professionals)

# SALES VOLUME

	NAME	COMPANY	2019 SALES VOLUME
1.	<b>The Sukenik   Glazer Team</b>	Compass New York City, NY	\$633,262,065
2.	<b>Branden Williams &amp; Rayni Williams</b>	Williams & Williams Estates Group at Hilton & Hyland BEVERLY HILLS , CA	\$620,606,255
3.	<b>The Mauricio Umansky Team</b>	The Agency Beverly Hills, CA	\$553,908,582
4.	<b>James Harris &amp; David Parnes</b>	The Agency Beverly Hills, CA	\$392,295,574
5.	<b>Ruth Harle</b>	Compass Bellevue, WA	\$329,744,650
6.	<b>Gullixson Team</b>	Compass Menlo Park, CA	\$283,518,750
7.	<b>Earls   Lappin</b>	John R. Wood Properties Naples, FL	\$274,885,000
8.	<b>Joshua Flagg</b>	Rodeo Realty Inc Beverly Hills, CA	\$265,580,185
9.	<b>Carrie Chiang / Janet Wang Team</b>	The Corcoran Group New York, NY	\$261,565,000
10.	<b>Jason Barry Team</b>	Barry Estates Rancho Santa Fe, CA	\$248,952,485
11.	<b>CAIN Group</b>	Pacific Sotheby's International Realty Newport Beach, CA	\$248,098,500
12.	<b>Hatvany Team</b>	Compass San Francisco, CA	\$244,214,909
13.	<b>Laura Barry &amp; Jim Graves</b>	Barry Estates Rancho Santa Fe, CA	\$231,397,174
14.	<b>JonGrauman</b>	The Agency Beverly Hills, CA	\$227,628,832



	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
15.	<b>James Heckenberg</b>	Rodeo Realty Inc Beverly Hills, CA	\$222,553,209
16.	<b>RonWynn</b>	Compass Santa Monica, CA	\$221,618,761
17.	<b>Campbell &amp; Prebish</b>	William Raveis Real Estate, Mortgage & Insurance Naples , FL	\$220,103,751
18.	<b>The Nolan Group</b>	Vanguard Properties San Francisco, CA	\$216,761,300
19.	<b>Tim Allen</b>	Coldwell Banker Realty Carmel-by-the-sea, CA	\$214,136,834
20.	<b>Riskin Parnters</b>	Village Properties Santa Barbara, CA	\$213,802,313
21.	<b>Lisa Lippman Team</b>	Brown Harris Stevens New York, NY	\$212,292,003
22.	<b>Jack Binder Group</b>	Ferguson Dechert Real Estate Avalon, NJ	\$201,676,300
23.	<b>Own Marin Team</b>	Compass Larkspur, CA	\$201,556,563
24.	<b>Marc &amp; Sara Shevin</b>	Berkshire Hathaway HomeServices California Properties Calabasas, CA	\$199,706,477
25.	<b>Tye Stockton</b>	LIV Sotheby's International Realty Vail, CO	\$195,038,375
26.	<b>The Behr Team</b>	LIV Sotheby's International Realty Greenwood Village, CO	\$192,862,805
27.	<b>Cindy Ambuehl</b>	Compass Santa Monica, CA	\$178,364,593
28.	<b>Graham Faupel Mendenhall</b>	Jackson Hole Real Estate Associates Jackson, WY	\$175,979,197
29.	<b>Mary Tan Realty Team</b>	Compass Saratoga, CA	\$171,592,768
30.	<b>Shana Rohde-Lynch</b>	Compass Belvedere, CA	\$170,707,015
31.	<b>Bonneau Ansley Team</b>	Ansley Atlanta Real Estate Atlanta, GA	\$165,860,514
32.	<b>Julian Johnston</b>	The Corcoran Group Miami Beach, FL	\$165,855,000
33.	<b>Bryce Lingo Shaun Tull Team</b>	Jack Lingo REALTOR Rehoboth Beach, DE	\$164,910,725
34.	<b>Pascal Liguori</b>	Premier Estate Properties, Inc. Delray Beach, FL	\$164,316,000

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
35.	<b>Carl Gambino</b>	Compass Beverly Hills, CA	\$160,108,089
36.	<b>Gregg Lynn Team</b>	Sotheby's International Realty San Francisco, CA	\$155,267,716
37.	<b>Gail Roberts, Ed Feijo &amp; Team</b>	Coldwell Banker Realty Cambridge, MA	\$153,809,375
38.	<b>Kathy Broock Team</b>	Max Broock Birmingham, MI	\$152,075,593
39.	<b>Nancy Taylor Bubes</b>	Washington Fine Properties, LLC Washington, DC	\$151,216,835
40.	<b>The Shand Jaret Team</b>	Berkshire Hathaway HomeServices Utah Properties Park City, UT	\$146,211,875
41.	<b>Elite Nebraska Real Estate Team</b>	Berkshire Hathaway HomeServices Ambassador Real Estate Omaha, NE	\$142,267,262
42.	<b>Patricia Dwyer</b>	Compass Burlingame, CA	\$141,239,375
43.	<b>The Stein Team</b>	Sotheby's International Realty New York, NY	\$140,511,998
44.	<b>Grand Mountain Group</b>	RE/MAX Peak to Peak Winter Park, CO	\$138,531,538
45.	<b>Zachary Trailer</b>	Compass Palo Alto, CA	\$138,066,000
46.	<b>Senkler, Pasley and Dowcett</b>	Coldwell Banker Realty Concord, MA	\$137,719,766
47.	<b>Polaris Realty</b>	Polaris Realty San Francisco, CA	\$135,000,000
48.	<b>Payton+Binnings Team</b>	Compass San Francisco, CA	\$134,971,191
49.	<b>Sam Real</b>	Engel & Völkers Beverly Hills Beverly Hills, CA	\$134,650,000
50.	<b>Judi Reimer Team</b>	First Team Real Estate Torrance, CA	\$134,093,067
51.	<b>Candace Friis</b>	The Corcoran Group Delray Beach, FL	\$133,158,500
52.	<b>Rob Giem</b>	Compass Newport Beach, CA	\$132,565,000
53.	<b>The Patterson Group</b>	TTR Sotheby's International Realty Alexandria, VA	\$131,979,086

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
54.	<b>The Cotilla Luxury Team</b>	Douglas Elliman Boca Raton, FL	\$131,867,734
55.	<b>Dana Rice Group</b>	Compass Chevy Chase, MD	\$129,516,557
56.	<b>Edward A. Freeman</b>	RE/MAX At Barnegat Bay Ship Bottom, NJ	\$129,265,284
57.	<b>Carmenate / Duchon</b>	Douglas Elliman Miami Beach, FL	\$128,678,959
58.	<b>Tanque Verde Trio</b>	Long Realty Company Tucson, AZ	\$127,495,766
59.	<b>Richard Steinberg Team</b>	Douglas Elliman New York, NY	\$127,386,370
60.	<b>Carol Carnevale &amp; Nicole Aron Team</b>	Compass Menlo Park, CA	\$125,855,437.
61.	<b>Team Rixon/Cronin</b>	Keller Williams Realty Lafayette, IN	\$125,814,250
62.	<b>Power of 4</b>	Russ Lyon Sotheby's International Realty Scottsdale, AZ	\$125,137,348
63.	<b>The Lesser Kantha Team</b>	Leslie J. Garfield & Co., Inc. New York, NY	\$124,991,000
64.	<b>Currier Lane &amp; Young</b>	Compass Cambridge, MA	\$123,287,155
65.	<b>Krishnan Team</b>	Compass San Francisco, CA	\$122,640,460
66.	<b>Kathleen Bridgman</b>	Compass Los Altos, CA	\$120,122,055

## Top Medium Teams (6-10 Sales Professionals)

# SALES VOLUME

	NAME	COMPANY	2019 SALES VOLUME
1.	<b>The Altman Brothers Team</b>	Douglas Elliman Beverly Hills, CA	\$382,578,904
2.	<b>The Shemesh Team</b>	Douglas Elliman New York, NY	\$311,122,129
3.	<b>The Joyce Rey Team</b>	Coldwell Banker Realty Beverly Hills, CA	\$285,736,222
4.	<b>Leavitt McIntosh Team</b>	Douglas Elliman Palm Beach, FL	\$268,345,465
5.	<b>Adelaide Polsinelli &amp; Ronda Rogovin</b>	Compass New York City, NY	\$250,995,000
6.	<b>Chernov Team</b>	Keller Williams Realty Newton, MA	\$250,060,399
7.	<b>The Deanna Kory Team</b>	The Corcoran Group New York, NY	\$240,111,125
8.	<b>Chin MacQuoid Fleming Harris</b>	Berkshire Hathaway HomeServices Utah Properties Park City, UT	\$224,365,291
9.	<b>Dana Green Team</b>	Compass Lafayette, CA	\$222,057,575
10.	<b>The Kyle W. Blackmon Team</b>	Compass New York City, NY	\$213,994,074
11.	<b>The Team</b>	Jackson Hole Sotheby's International Realty Jackson, WY	\$213,398,680
12.	<b>Canning Properties Group</b>	Sotheby's International Realty Carmel, CA	\$202,526,220
13.	<b>The Leslie Kopp Group</b>	Long & Foster Real Estate Bethany Beach, DE	\$198,072,447
14.	<b>Kidder Lowe</b>	Compass Newport Beach, CA	\$189,559,800

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
15.	<b>The Mike Seder Group</b>	RE/MAX The Woodlands & Spring II The Woodlands, TX	\$185,533,978
16.	<b>The Gavin   Doyle Team</b>	Compass New York City, NY	\$184,774,300
17.	<b>Joe Frazzano</b>	Compass Danville, CA	\$181,540,632
18.	<b>Casey Lesher</b>	Coldwell Banker Realty Newport Beach, CA	\$177,244,651
19.	<b>Trent &amp; Co</b>	Compass Chevy Chase, MD	\$175,297,916
20.	<b>Disen Cai Real Estate Group</b>	Keller Williams Realty Bellingham, WA	\$173,166,892
21.	<b>The Fleisher Group</b>	Compass Chevy Chase, MD	\$171,780,492
22.	<b>Michelle Pais Group</b>	signature realty nj llc Westfield, NJ	\$171,502,000
23.	<b>The Sheahan Group</b>	Compass Chicago, IL	\$167,769,197
24.	<b>Caulfield Properties</b>	Compass Boston, MA	\$162,596,225
25.	<b>The Joffe Group</b>	Launch Real Estate Scottsdale, AZ	\$162,399,145
26.	<b>The Icon Team</b>	Keller Williams Realty The Woodlands, TX	\$162,165,857
27.	<b>Hustis/Jovanovic</b>	Compass New York City, NY	\$159,101,579
28.	<b>Mike Johnson Group</b>	Compass Laguna Beach, CA	\$156,021,513
29.	<b>Bryant \ Reichling</b>	Compass Hollywood, CA	\$154,276,412
30.	<b>Solomon Property Group</b>	Douglas Elliman Los Angeles, CA	\$151,653,095
31.	<b>Lauren Muss</b>	Douglas Elliman New York, NY	\$149,262,112
32.	<b>The Anderson-Ehrmann Team</b>	Douglas Elliman New York, NY	\$148,224,346
33.	<b>The Geronsins</b>	Berkshire Hathaway HomeServices CA Properties Anaheim Hills, CA	\$145,367,446
34.	<b>Erin Krueger Team</b>	Compass Nashville, TN	\$145,220,377



	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
35.	<b>Sabrina Saltiel Team</b>	Douglas Elliman New York, NY	\$144,470,956
36.	<b>Cesi Pagano and Associates</b>	Keller Williams Realty Evansville, IN	\$139,493,185
37.	<b>Harkov Lewis Team</b>	Halstead Real Estate New York, NY	\$139,426,749
38.	<b>Dave Clark Team</b>	Keller Williams Realty Diamond Bar, CA	\$138,790,386
39.	<b>Realty Group of Jackson Hole</b>	Jackson Hole Sotheby's International Realty Wilson, WY	\$136,488,349
40.	<b>Greg Noonan &amp; Associates</b>	Berkshire Hathaway HomeServices California Properties La Jolla, CA	\$135,811,807
41.	<b>The Bernardi Group</b>	Coldwell Banker Residential Brokerage Boulder, CO	\$135,762,976
42.	<b>The Scott / Robles Team</b>	Douglas Elliman Brooklyn, NY	\$135,571,899
43.	<b>Michael Kaim Team</b>	Berkshire Hathaway HomeServices Professional Realty Mentor, OH	\$132,457,916
44.	<b>Real Estate Expert Advisors</b>	Real Estate Expert Advisors Buford, GA	\$131,935,189
45.	<b>Bob Bennion &amp; Mary P Snyder Team</b>	Compass Seattle, WA	\$131,729,275
46.	<b>Level Up Group</b>	Keller Williams Realty Duluth, GA	\$130,467,583
47.	<b>Rob &amp; Brent Group</b>	TTR Sotheby's International Realty Washington, DC	\$128,671,589
48.	<b>Detwiler + Wood Group</b>	Compass Park Cities, TX	\$128,623,030
49.	<b>The Ruiz Group</b>	Keller Williams Realty Carmel, CA	\$127,697,680
50.	<b>The Goodhart Group</b>	Compass Alexandria, MD	\$127,521,307
51.	<b>Amalfi Estates</b>	Amalfi Estates Pacific Palisades, CA	\$126,742,502
52.	<b>Hendrickson Team</b>	Berkshire Hathaway HomeServices South Sound Properties Fircrest, WA	\$126,293,347
53.	<b>Mark Pattison</b>	Porchlight SoCal San Diego, CA	\$126,175,079

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
54.	<b>The Perry-Miller Streiff Group</b>	Ebby Halliday Companies - Dave Perry-Miller Real Estate Dallas, TX	\$125,775,500
55.	<b>Calcagno &amp; Hamilton</b>	Berkshire Hathaway HomeServices California Properties Santa Barbara, CA	\$125,017,650
56.	<b>Paul Teixeira</b>	RE/MAX Select Westfield, NJ	\$124,819,073
57.	<b>Jonville Team</b>	Keller Williams Realty Toms River, NJ	\$122,846,926
58.	<b>Kiriu</b>	Better Homes and Gardens Real Estate Advantage Realty Honolulu, HI	\$122,605,173
59.	<b>The O'Dell Group</b>	Seven Gables Real Estate Tustin, CA	\$121,333,741
60.	<b>LaBeau &amp; Associates</b>	RE/MAX ADVANTAGE PLUS Lakeville, MN	\$119,327,268
61.	<b>Elmes Group</b>	Compass Fort Lauderdale, FL	\$118,681,732
62.	<b>The Stephen Haw Group</b>	Keller Williams Realty Rolling Hills Estates, CA	\$117,854,059
63.	<b>Plus Real Estate Group</b>	Compass Beverly Hills, CA	\$117,675,000
64.	<b>Douglas Tucker</b>	RE/MAX Select Morristown, NJ	\$117,473,551
65.	<b>Strickland Group</b>	Douglas Elliman St. Petersburg, FL	\$116,617,035
66.	<b>Biega Kilgore Team</b>	Compass Boston, MA	\$116,195,550

## Top Large Teams (11+ Sales Professionals)

# SALES VOLUME

	NAME	COMPANY	2019 SALES VOLUME
1.	<b>Alexander Team</b>	Douglas Elliman New York, NY	\$675,884,929
2.	<b>The Jills Zeder Group</b>	Coldwell Banker Realty Miami Beach, FL	\$644,315,108
3.	<b>The Network Group/Khrista Jarvis Team</b>	Compass Mill Valley, CA	\$619,980,407
4.	<b>NWG Team</b>	Compass Seattle, WA	\$547,774,535
5.	<b>The Robert Dekanski Team</b>	RE/MAX 1st Advantage Clark, NJ	\$541,991,707
6.	<b>The Minnesota Real Estate Team</b>	RE/MAX ADVANTAGE PLUS Bloomington, MN	\$536,090,217
7.	<b>Sally Forster Jones Group</b>	Compass Beverly Hills, CA	\$465,183,184
8.	<b>The Jim Allen Group</b>	Coldwell Banker Howard Perry and Walston Raleigh, NC	\$462,890,369
9.	<b>Stanfield Group</b>	Pacific Sotheby's International Realty Newport Beach, CA	\$425,395,143
10.	<b>The Tse Group</b>	Intero - A Berkshire Hathaway Affiliate Saratoga, CA	\$410,588,969
11.	<b>The Rider Elite Team</b>	Keller Williams Realty Phoenix, AZ	\$402,270,125
12.	<b>The Smith Group</b>	Coldwell Banker Realty Newport Beach, CA	\$379,411,583
13.	<b>The Aguayo Team</b>	Halstead Real Estate New York, NY	\$362,262,500
14.	<b>The Rob Ellerman Team</b>	ReeceNichols Real Estate Lee's Summit, MO	\$360,288,903

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
15.	<b>The Mike McCann Team</b>	Keller Williams Realty Philadelphia, PA	\$346,102,541
16.	<b>The Koehler Bortnick Team</b>	ReeceNichols Real Estate Leawood, KS	\$340,000,000
17.	<b>The Troyer Group</b>	Intero - A Berkshire Hathaway Affiliate Los Altos, CA	\$337,100,776
18.	<b>The Hudson Advisory Team</b>	Compass New York City, NY	\$327,536,500
19.	<b>The Ivan Sher Group</b>	Berkshire Hathaway HomeServices NV Properties Las Vegas, NV	\$322,824,551
20.	<b>Rhodes Team</b>	Berkshire Hathaway HomeServices PenFed Realty Texas Flower Mound, TX	\$321,850,810
21.	<b>The Redbud Group</b>	Keller Williams Realty Charlotte, NC	\$319,474,618
22.	<b>Chris Cortazzo</b>	Compass Malibu, CA	\$319,474,618
23.	<b>Debbie Doğrul AssociatesDoğrul</b>	Long & Foster Real Estate Fairfax, VA	\$300,570,574
24.	<b>Thomas Brown</b>	The Agency Texas Austin, TX	\$288,347,632
25.	<b>Hughes Real Estate Group</b>	Hughes Real Estate Group of Silvercreek Realty Eagle, ID	\$281,855,373
26.	<b>Tracy Do Team</b>	Compass Pasadena, CA	\$272,593,033
27.	<b>Lowe Group Chicago</b>	Compass Chicago, IL	\$268,523,022
28.	<b>TeambuilderKW</b>	Keller Williams Realty Hendersonville, NC	\$264,798,665
29.	<b>McKown   Weinstein   Associates</b>	Compass Newport Beach, CA	\$258,817,000
30.	<b>The Flory Team</b>	RE/MAX Universal - The Flory Team Houston, TX	\$257,480,173
31.	<b>Dawn McKenna Group</b>	Coldwell Banker Realty Hinsdale, IL	\$252,680,405
32.	<b>Stephanie Younger Group</b>	Compass Beverly Hills, CA	\$250,885,883
33.	<b>Art Herling Team in Blue Bell</b>	Long & Foster Real Estate Blue Bell, PA	\$250,632,341
34.	<b>The Noble Black Team</b>	Douglas Elliman New York, NY	\$248,886,269

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
35.	<b>Ernie Carswell &amp; Associates</b>	Douglas Elliman Beverly Hills, CA	\$248,302,868
36.	<b>David Caskey/Caskey &amp; Caskey &amp; Associates</b>	Strand Hill Properties Manhattan Beach, CA	\$243,777,107
37.	<b>The Holly Parker Team</b>	Douglas Elliman New York, NY	\$242,514,251
38.	<b>Lee Ann Wilkinson Group</b>	Berkshire Hathaway HomeServices Gallo Realty Lewes, DE	\$239,394,797
39.	<b>The Matthews Team</b>	RE/MAX Legends Spring, TX	\$237,596,388
40.	<b>New Era Group</b>	Your Castle Real Estate Denver, CO	\$226,432,963
41.	<b>Fridman Group</b>	Compass Calabasas, CA	\$222,476,000
42.	<b>Team Forss Realty Group</b>	Allison James Estates & Homes of Riverside Temecula, CA	\$216,248,036
43.	<b>Lysi Bishop Real Estate LLC</b>	Keller Williams Realty Boise, ID	\$214,107,330
44.	<b>Beer Home Team</b>	eXp Realty San Diego, CA	\$210,912,651
45.	<b>Jenn Smira Team</b>	Compass Washington DC, MD	\$210,099,716
46.	<b>Helgeson/Platzke Real Estate Group</b>	Coldwell Banker Realty Eden Prairie, MN	\$208,383,228
47.	<b>Laurie Finkelstein Reader Real Estate Team</b>	Laurie Finkelstein Reader Real Estate Plantation, FL	\$208,318,638
48.	<b>Barry Jenkins Jr. &amp; Susan Jenkins' tribe</b>	Better Homes and Gardens Native American Group Real Estate Virginia Beach, VA	\$204,728,072
49.	<b>Domain Realty Group</b>	Domain Realty Bonita Springs, FL	\$203,000,000
50.	<b>Ed Kaminsky/Kaminsky Real Estate Group</b>	Strand Hill Properties Hermosa Beach, CA	\$202,849,259
51.	<b>Sibbach Team</b>	eXp Realty Scottsdale, AZ	\$200,543,112
52.	<b>Kyle Yeatman</b>	Long & Foster Real Estate Midlothian, VA	\$198,394,699
53.	<b>The Rubin Team</b>	Douglas Elliman New York, NY	\$196,148,307



	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
54.	<b>Wydler Brothers</b>	Compass Chevy Chase, MD	\$191,370,556
55.	<b>The Carroll Team</b>	Douglas Elliman Miami, FL	\$191,350,135
56.	<b>Beal Group</b>	Compass Carmel Valley, CA	\$190,929,168
57.	<b>Whissel Realty Group</b>	eXp Realty Santee, CA	\$190,864,848
58.	<b>DASH</b>	Coldwell Banker Howard Perry and Walston Raleigh, NC	\$187,605,810
59.	<b>The Gellman Team</b>	Coldwell Banker Premier Group Saint Louis, MO	\$187,364,745
60.	<b>Chinatti Group</b>	Russell Realty Group Chelmsford, MA	\$183,594,193
61.	<b>Sue Adler Team</b>	Keller Williams Realty Huntsville, AL	\$182,282,856
62.	<b>The Stephen Cooley Real Estate Group</b>	Keller Williams Realty Rock Hill, SC	\$181,726,171
63.	<b>Emily Sachs Wong Team</b>	@properties Chicago, IL	\$181,344,040
64.	<b>BVO Luxury Group</b>	Keller Williams Realty Scottsdale, AZ	\$180,476,362
65.	<b>Al Filippone Associates</b>	William Raveis Real Estate, Mortgage & Insurance Southport, CT	\$180,144,075
66.	<b>Boyenga Team</b>	Compass Los Gatos, CA	\$179,322,671

## Top Agent Owned Brokerages

# TRANSACTION SIDES

	NAME	COMPANY	2019 SIDES
1.	<b>Ben Caballero</b>	HomesUSA.com Dallas, TX	5778.00
2.	<b>Ralph Harvey</b>	ListWithFreedom.com Boynton Beach, FL	1636.00
3.	<b>George Kypreos</b>	GK Properties Henderson, NV	1256.00
4.	<b>Will Wiard</b>	Coastal Real Estate Consultants Belleair, FL	772.00
5.	<b>Jason Saphire</b>	www.EntryOnly.com Boston, MA	612.00
6.	<b>Christopher Carr</b>	Simple Choice Realty Lafayette Hill, PA	525.00
7.	<b>Shirley Gary</b>	Engel & Völkers Buckhead Atlanta Atlanta, GA	446.50
8.	<b>Blair Myers</b>	Better Homes and Gardens Real Estate Success Warner Robins, GA	361.50
9.	<b>Randy Waller</b>	W Real Estate santa rosa, CA	320.00
10.	<b>Gregory White</b>	IMAGINE HOME REALTY, LLC WARREN, MI	317.50
11.	<b>Drew Martin</b>	Coldwell Banker Town & Country Moreno Valley, CA	287.25
12.	<b>Kimberly Taylor</b>	NextHome First Class Freeport, IL	283.00
13.	<b>Luis Coronel</b>	Coronel Realty Group Indianapolis, IN	278.00
14.	<b>Brian Hicks</b>	Brian Hicks Real Estate Group BAKERSFIELD, CA	261.00

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
15.	<b>Team Luis Ortiz</b>	RE/MAX Partners Berwyn, IL	253.00
16.	<b>Sherri Saad</b>	RE/MAX Leading Edge Detroit, MI	247.00
17.	<b>Carlos Alvarez</b>	RE/MAX Total Baton Rouge, LA	237.00
18.	<b>Ronnie Glomb</b>	Your Town Realty Morristown, NJ	234.00
19.	<b>James Bradley</b>	CENTURY 21 Bradley Realty, Inc. Fort Wayne, IN	229.01
20.	<b>Michael Carroll</b>	RE/MAX Best West Babylon, NY	224.00
21.	<b>Cindy Cahill</b>	Realty Executives Select Taylor Mill, KY	219.00
22.	<b>Ginger Weeks</b>	RE/MAX Proadvantage McKinney, TX	218.00
22.	<b>Amanda Bell</b>	At Home Realty Ashland City, TN	218.00
24.	<b>Michelle Benes</b>	RE/MAX Concepts Lincoln, NE	214.00
25.	<b>Hugh Morrow</b>	RE/MAX Preferred Birmingham, AL	203.00

Top Agent Owned Brokerages

# SALES VOLUME

	NAME	COMPANY	2019 SALES VOLUME
1.	<b>Ben Caballero</b>	HomesUSA.com Dallas, TX	\$2,248,698,983
2.	<b>Tracy Campion</b>	Campion and Company Boston, MA	\$520,540,929
3.	<b>Ralph Harvey</b>	ListWithFreedom.com Boynton Beach, FL	\$444,911,020
4.	<b>Christian Angle</b>	Christian Angle Real Estate Palm Beach, FL	\$403,238,308
5.	<b>Stanley Lo</b>	Green Banker Burlingame, CA	\$347,231,178
6.	<b>David W. Roberts</b>	Royal Palm Properties Boca Raton, FL	\$335,116,000
7.	<b>George Kypreos</b>	GK Properties Henderson, NV	\$333,891,904
8.	<b>Jason Oppenheim</b>	The Oppenheim Group West Hollywood, CA	\$258,572,374
9.	<b>Dora Puig</b>	Luxe Living Realty Miami Beach, FL	\$257,050,000
10.	<b>Jason Saphire</b>	www.EntryOnly.com Boston, MA	\$219,379,579
11.	<b>Randy Waller</b>	W Real Estate Santa Rosa, CA	\$189,619,117
12.	<b>Shirley Gary</b>	Engel & Völkers Buckhead Atlanta Atlanta, GA	\$175,400,344
13.	<b>David Lillo</b>	DPL Real Estate Cupertino, CA	\$165,082,938
14.	<b>Will Wiard</b>	Coastal Real Estate Consultants Belleair, FL	\$164,886,701

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
15.	<b>Sandra Miller</b>	Engel & Völkers Santa Monica Santa Monica, CA	\$162,502,354
16.	<b>Christopher Carr</b>	Simple Choice Realty Lafayette Hill, PA	\$145,963,434
17.	<b>Kim Bibb</b>	Villa Real Estate Newport Beach , CA	\$143,000,000
18.	<b>Timothy Tamura</b>	VALIA Properties Corona del Mar, CA	\$128,827,250
19.	<b>Carol Sollak</b>	Engel & Völkers Wellington Wellington, FL	\$124,336,500
20.	<b>Dana Nicole Mauro</b>	RE/MAX Real Estate Ltd Brick, NJ	\$120,250,574
21.	<b>Ronnie Glomb</b>	Your Town Realty Morristown, NJ	\$111,546,045
22.	<b>Maggie Gold Seelig</b>	MGS Group Real Estate Cambridge, MA	\$108,406,000
22.	<b>Paul Benson</b>	Engel & Völkers Park City Park City, UT	\$104,385,196
24.	<b>Khalil El-Ghoul</b>	Glass House Real Estate Vienna, VA	\$100,271,681
25.	<b>Sheldon Grothaus</b>	Texas Ranch Sales, LLC Hondo, TX	\$97,602,175



## Top Team Owned Brokerages

# TRANSACTION SIDES

	NAME	COMPANY	2019 SIDES
1.	<b>Mark Spain Real Estate</b>	Mark Spain Real Estate ALPHARETTA, GA	4200.00
2.	<b>Robert Slack Llc</b>	Robert Slack Llc Ocala, FL	3759.00
3.	<b>Sanders Team of Realty ONE Group Edge</b>	Realty ONE Group Edge Woodstock, GA	2824.00
4.	<b>Ben Kinney Team</b>	Keller Williams Realty Bellingham, WA	2603.82
5.	<b>Creig Northrop</b>	Northrop Realty Clarksville, MD	2541.85
6.	<b>THE LOKEN GROUP, INC</b>	Keller Williams Realty Houston, TX	2384.50
7.	<b>DLP Realty</b>	DLP Realty Bethlehem, PA	2089.00
8.	<b>Lucido Agency</b>	Keller Williams Realty Ellicott City, MD	1949.75
9.	<b>The Ashton Real Estate Group</b>	RE/MAX Advantage Nashville, TN	1846.00
10.	<b>Hergenrother Realty Group</b>	Keller Williams Realty South Burlington, VT	1647.15
11.	<b>Jeff Cook Real Estate Cook</b>	Jeff Cook Real Estate North Charleston, SC	1421.00
12.	<b>Kris Lindahl Real Estate</b>	Kris Lindahl Real Estate Blaine, MN	1304.00
13.	<b>Xperience Real Estate</b>	Keller Williams Realty Portland, OR	1207.40
14.	<b>Matt Curtis Real Estate Team</b>	Matt Curtis Real Estate, Inc Madison, AL	1085.00

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SIDES</b>
15.	<b>Mark Dimas Team</b>	Mark Dimas Properties Cypress, TX	1071.00
16.	<b>Adam Merrick</b>	Adam Merrick Real Estate East Peoria, IL	1036.00
17.	<b>The EZ Referral Network</b>	Keller Williams Realty Westlake, OH	1035.50
18.	<b>Tamra Wade Team</b>	RE/MAX Tru Buford, GA	979.25
19.	<b>Indy Home Pros Team</b>	RE/MAX ADVANCED REALTY Indianapolis, IN	966.00
20.	<b>Watters International</b>	Watters International Austin, TX	936.00
21.	<b>The Wemert Group</b>	Wemert Group Realty Orlando, FL	928.00
22.	<b>Jose Medina &amp; Associates</b>	Keller Williams Realty Canton, OH	892.00
22.	<b>The Brokerage House</b>	The Brokerage House Portland, OR	879.00
24.	<b>Jeff Glover &amp; Associates</b>	Keller Williams Realty Birmingham, MI	873.00
25.	<b>The Delhougne Team</b>	RE/MAX Vision Chesterfield, MO	863.00

Top Team Owned Brokerages

# SALES VOLUME

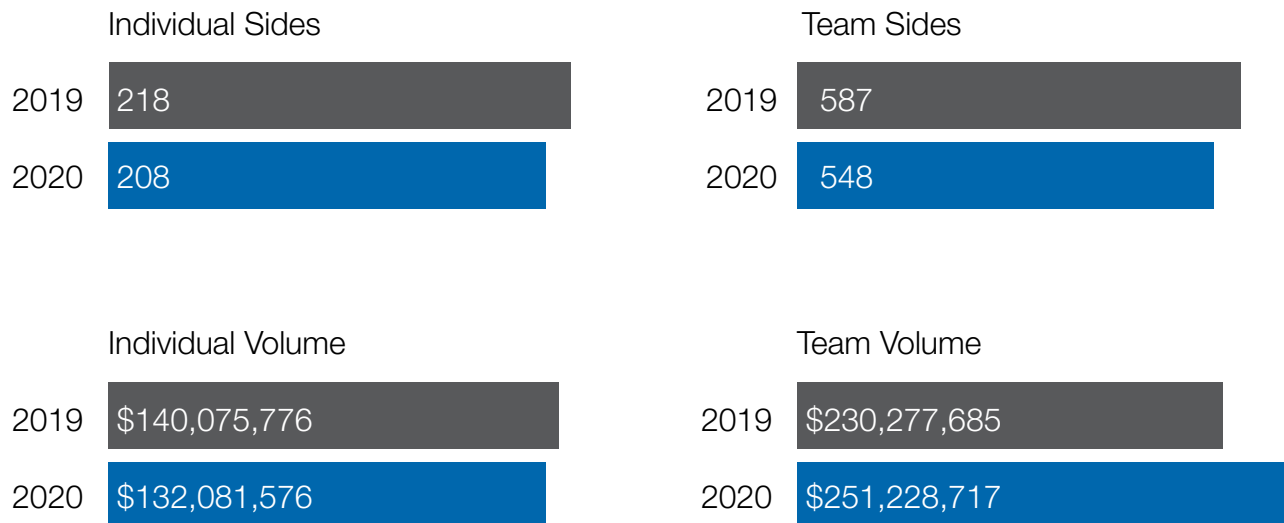
	NAME	COMPANY	2019 SALES VOLUME
1.	<b>Creig Northrop</b>	Northrop Realty Clarksville, MD	\$1,052,666,979
2.	<b>Mark Spain Real Estate</b>	Mark Spain Real Estate ALPHARETTA, GA	\$1,049,769,096
3.	<b>Robert Slack Llc</b>	Robert Slack Llc Ocala, FL	\$962,188,096
4.	<b>Ben Kinney Team</b>	Keller Williams Realty Bellingham, WA	\$910,717,508
5.	<b>Sanders Team of Realty ONE Group Edge</b>	Realty ONE Group Edge Woodstock, GA	\$859,692,419
6.	<b>Lucido Agency</b>	Keller Williams Realty Ellicott City, MD	\$773,998,884
7.	<b>The Advanced Super Team</b>	RE/MAX Advanced Temple City, CA	\$760,862,939
8.	<b>The Loken Group, Inc.</b>	Keller Williams Realty Houston, TX	\$626,230,312
9.	<b>The Ashton Real Estate Group</b>	RE/MAX Advantage Nashville, TN	\$625,834,332
10.	<b>Halton Pardee &amp; Partners</b>	Halton Pardee & Partners Venice, CA	\$541,295,691
11.	<b>Xperience Real Estate</b>	Keller Williams Realty Portland, OR	\$456,135,315
12.	<b>Hergenrother Realty Group</b>	Keller Williams Realty South Burlington, VT	\$438,503,378
13.	<b>The Keri Shull Team</b>	Optime Realty Arlington, VA	\$393,844,231
14.	<b>The Brokerage House</b>	The Brokerage House Portland, OR	\$368,520,751

	<b>NAME</b>	<b>COMPANY</b>	<b>2019 SALES VOLUME</b>
15.	<b>Jeff Cook Real Estate</b>	Jeff Cook Real Estate North Charleston, SC	\$360,447,071
16.	<b>Kris Lindahl Real Estate</b>	Kris Lindahl Real Estate Blaine, MN	\$342,237,930
17.	<b>The Reynolds Team Network</b>	Keller Williams Realty Chantilly, VA	\$324,725,717
18.	<b>Tamra Wade Team</b>	RE/MAX Tru Buford, GA	\$324,723,613
19.	<b>The Wemert Group</b>	Wemert Group Realty Orlando, FL	\$279,274,062
20.	<b>Mark Dimas Team</b>	Mark Dimas Properties Cypress, TX	\$272,231,420
21.	<b>The Heyl Group</b>	Keller Williams Realty Austin, TX	\$257,957,285
22.	<b>The Every Door Team</b>	Every Door Real Estate Seattle, WA	\$254,643,596
22.	<b>The Mike Brown Group</b>	The Mike Brown Group Meridian, ID	\$247,093,970
24.	<b>Matt Curtis Real Estate Team</b>	Matt Curtis Real Estate, Inc Madison, AL	\$243,057,667
25.	<b>The Samer Kuraishi Group</b>	The ONE Street Company Washington, DC	\$241,527,953

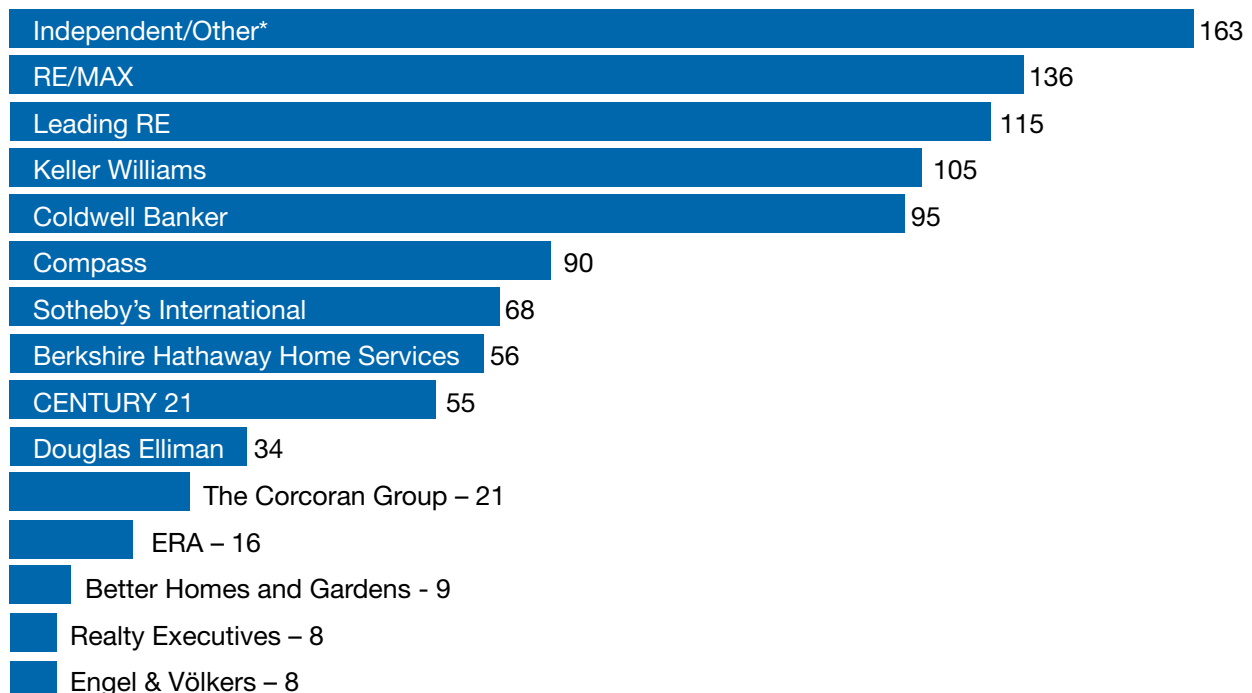
# THE THOUSAND



## Top 250 Averages



## Brand Breakdown - Number of Individuals/Teams





Analysis of

# THE THOUSAND



## 2020 Brand/Independent Breakdown

BRAND	# OF SIDES	\$ VOLUME
Independent	47,691	\$23,671,389,215.00
Keller Williams	34,906	\$8,126,539,057.00
RE/MAX	34,471	\$5,329,421,090.00
Leading RE	15,708	\$9,290,107,521.00
Coldwell Banker	13,492	\$5,843,885,568.00
Berkshire Hathaway	8893	\$3,656,107,316.00
C21	8628	\$588,212,142.00
ERA	3358	-
Better Homes and Gardens	2476	\$327,333,245.00
Realty Executives	2,093	-
Compass	1394	\$15,999,088,575.00
Sotheby's International	1,145	\$7,579,811,817.00
eXp Realty	453	\$0.00
Engel & Völkers	446.5	\$908,466,936.00
Exit	395	\$0.00
The Corcoran Group	132	\$2,680,572,242.00
Douglas Elliman	-	\$5,512,504,133.00

Analysis of

# THE THOUSAND



## Top Ten Average Sales Price From Volume Leaders

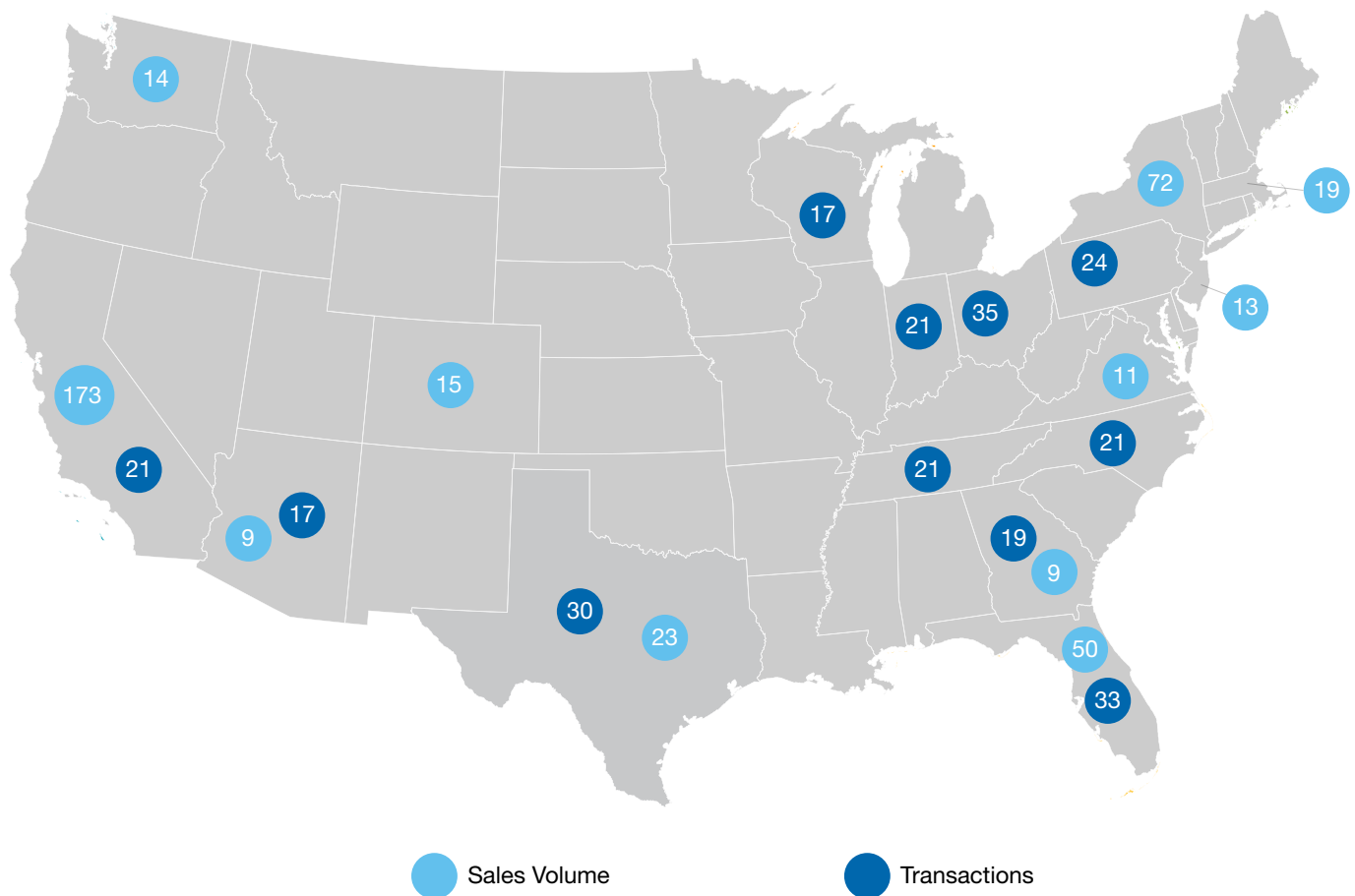
NAME	COMPANY	AVERAGE SALES PRICE
Dana Nicole Mauro	RE/MAX	\$60,125,287
Ralph Arias	ONE Sotheby's International Realty	\$23,089,583
The Maruicio Umansky Team	The Agency	\$23,079,524
Serena Boardman	Sotheby's International Realty	\$17,804,878
Louise Beit	Sotheby's International Realty	\$16,518,900
Adelaide Polsinelli & Ronda Rogovin	Compass	\$15,687,188
Tim Davis	The Corcoran Group	\$13,556,857
Hilary Landis	The Corcoran Group	\$12,990,694
Will Amador	CENTURY 21 MM	\$12,803,850
Barbara Boyle	Sotheby's International Realty	\$12,561,071
Brandon and Rayni Williams	Hilton & Hyland	\$12,484,535

Analysis of

# THE THOUSAND



## Top States Represented by The Thousand



The Wall Street Journal editors and newsroom were not involved in the creation or production of this special advertising section or its story selection.



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Congratulations to America's Top Real Estate Professionals included in 2020 The Thousand & America's Best Rankings by REAL Trends.

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