



2021

# THE THOUSAND

RT REALTRENDS + TF TomFerry.

## RANKING THE TOP REAL ESTATE PROFESSIONALS & TEAMS

by Transactions Sides & Sales Volume



# HOME TO THE NATION'S BEST

Congratulations to all Coldwell Banker®  
agents named to the RealTrends 2021  
“The Thousand” list

[SEE THE FULL LIST](#)



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Congratulations to the individual real estate professionals and teams that qualified to be part of this year's RealTrends + Tom Ferry The Thousand, as advertised in *The Wall Street Journal*.

From a global pandemic and lockdowns to the overwhelming realization of the importance of home for work, play and comfort, 2020 can best be known as the year of resiliency. The pandemic heightened the importance of home as a sanctuary. You and your fellow leaders were there to serve your neighbors. Your resiliency and desire to serve those in your community and achieve the level of success it takes to be named in The Thousand and America's Best Real Estate Professionals rankings is commended.

Only .07% of the 1.4 million Realtors® in the U.S. make up The Thousand — the very best in the country. America's Best is comprised of the top 1.5% of all Realtors in the country. This year, we had 4,000 more individuals and teams qualify for the rankings. This is the 16th year publishing the rankings, and we have never seen this type of growth. It was a banner year, and you deserve to be celebrated.

You and your fellow leaders closed 260,801 sides and more than \$150 billion in sales volume in 2020 — a new record for sales volume and sides and a significant increase year over year. Additionally, seven teams closed over \$1 billion in volume in 2020 — the first time this has happened.

We could not have assembled this ranking of the nation's finest and most productive real estate sales professionals without the assistance of the real estate industry's executives. We thank the leaders of the nation's largest real estate brands and networks, local and state associations of Realtors® and many multiple listing systems (MLSs) for their efforts to support the compilation and verification of the data that applicants submitted to RealTrends.

Please note that while we reached out to more than 2,000 separate U.S. realty organizations to find every sales professional who might qualify to be ranked on this list, it is highly likely that there are some fine real estate sales professionals who are not listed here. Some choose not to apply, others do not supply the verification necessary to be listed, and still others may not understand the importance of this list. Because of this, our version of RealTrends + Tom Ferry The Thousand, as advertised in *The Wall Street Journal* and America's Best Real Estate Professionals may not be a complete. Please help us in getting the word out so next year, we can recognize all of those who deserve this honor.

## METHODOLOGY

The application process begins in January when we send applications to those who qualified in past years. Then, we contact national real estate brands so that they may encourage sales associates and teams to apply. We also work directly with all brokerage firms ranked on the RealTrends 500 and Nation's Best and virtually every local and state Association of Realtors®. We invite each of these parties to either submit qualified candidates to us or to let us know who may qualify, and then we reach out to them directly. All production listed is based on the prior calendar year's closed residential sales. We do not include leases or commercial sales. These numbers may include off-market listings. While we list the city and state of the main office where the sales professional or team is located, the sales included in the numbers may come from various other markets if the sales professional does business across multiple MLSs, cities or states. We require independent, third-party verification for every sales professional and team. These take many forms, but the source for the verification must be independent of the sales professional or team submitting the application. We make no exceptions to this rule.



A handwritten signature in black ink that reads "Clayton Collins".

**CLAYTON COLLINS**  
CEO  
HW Media



A handwritten signature in black ink that reads "Tom Ferry".

**TOM FERRY**  
Founder & CEO  
Tom Ferry

2021

# THE THOUSAND

RT REALTRENDS + TF TomFerry.

**7**

Top 250 Real Estate Professionals by Transaction Sides

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**21**

Top 250 Real Estate Professionals by Sales Volume

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**35**

Top Small Teams by Transaction Sides

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**39**

Top Medium Teams by Transaction Sides

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**43**

Top Large Teams by Transaction Sides

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**47**

Top Mega Teams by Transaction Sides

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**51**

Top Small Teams by Sales Volume

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**55**

Top Medium Teams by Sales Volume

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**59**

Top Large Teams by Sales Volume

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**63**

Top Mega Teams by Sales Volume

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**67**

Analysis of The Thousand

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In composing RealTrends + Tom Ferry The Thousand, as advertised in *The Wall Street Journal* and RealTrends + Tom Ferry America's Best Real Estate Professionals rankings, we request applications from virtually every leading brokerage organization, Realtor® Association, and MLS, as well as a variety of other sources. We recognize that not every eligible sales professional knows of these ranking reports and there are some who prefer not to share their data with us. There are some that are missed. Each submission is verified through a third-party source.

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Top 250 Individual Real Estate Professionals by

# TRANSACTION SIDES

	NAME	COMPANY	2020 SIDES
1.	<b>Ben Caballero</b>	HomesUSA.com Dallas, TX	6,409.00
2.	<b>Ralph Harvey</b>	ListWithFreedom.com Boynton Beach, FL	1,794.00
3.	<b>George Kypreos</b>	GK Properties Henderson, NV	1,090.00
4.	<b>Jason Sapphire</b>	www.EntryOnly.com Sharon, MA	677.00
5.	<b>Shirley Gary</b>	Engel & Völkers Buckhead Atlanta Atlanta, GA	621.00
6.	<b>Christopher Carr</b>	Simple Choice Realty Lafayette Hill, PA	555.00
7.	<b>Kyle Seyboth</b>	CENTURY 21 The Seyboth Team Seekonk, MA	522.00
8.	<b>Matt Menard</b>	Austin Real Estate Experts Austin, TX	483.00
9.	<b>Phil Rotondo</b>	Coldwell Banker Realty Palm Bay, FL	409.00
10.	<b>Carlos Alvarez</b>	RE/MAX Total Baton Rouge, LA	326.00
11.	<b>Quincy Smith</b>	ERA Matt Fischer Realtor Yuma, AZ	319.50
12.	<b>Morey Allaway</b>	RE/MAX Elite Properties Boise, ID	316.00
13.	<b>Kathleen Forrest</b>	Metro Brokers of Oklahoma Edmond, OK	308.00
14.	<b>Christine Dosen</b>	Coldwell Banker Best Realty Ridgecrest, CA	299.00
15.	<b>Michael Daugherty</b>	OWN Real Estate Norfolk, VA	298.00

	NAME	COMPANY	2020 SIDES
16.	<b>Ginger Weeks</b>	RE/MAX Proadvantage II Anna, TX	293.00
17.	<b>Darlene Streit</b>	Sotheby's International Realty Santa Fe, NM	286.40
18.	<b>Derek Morgan</b>	USRealty.com Womelsdorf, PA	283.00
19.	<b>Amy Leicht</b>	Coldwell Banker Tomlinson Kennewick, WA	279.00
20.	<b>Lauren Freedman</b>	Coldwell Banker Realty Branford, CT	277.80
21.	<b>Kimberly Taylor</b>	NextHome First Class Freeport, IL	276.00
22.	<b>Thomas Ullrich</b>	RE/MAX Masters Millennium Greenwood Village, CO	273.00
23.	<b>Steven Koleno</b>	RE/MAX Legends Oakbrook Terrace, IL	264.50
24.	<b>Darren James</b>	eXp Realty Baton Rouge, LA	261.00
25.	<b>Ryan Kramer</b>	RE/MAX Associates St George, UT	258.00
25.	<b>Gregory White</b>	Imagine Home Realty Warren, MI	258.00
27.	<b>Vladimir Oulianov</b>	Woods Bros Realty Lincoln, NE	247.00
27.	<b>Artemisa Boston</b>	Realty Group, Inc Afton, MN	247.00
29.	<b>Ryan Shedlock</b>	Howard Hanna - PA Pittsburgh, PA	245.00
30.	<b>Randy Waller</b>	W Real Estate Santa Rosa, CA	243.00
31.	<b>Missy Zecher</b>	RE/MAX Professionals Lake City, FL	242.55
32.	<b>Claudia Ingle</b>	Coldwell Banker Ingle Safari Realty Lake Charles, LA	241.95
33.	<b>Mary Wallace</b>	Coldwell Banker Realty Oak Lawn, IL	241.00
34.	<b>Cindy Cahill</b>	Realty Executives Select Taylor Mill, KY	240.00
35.	<b>Bradley Realty</b>	CENTURY 21 Bradley Realty, Inc. Fort Wayne, IN	239.48



	NAME	COMPANY	2020 SIDES
36.	<b>Kyrstin Frate</b>	Keller Williams Realty Clarksville, TN	238.00
37.	<b>Kevin Mills</b>	CENTURY 21 The Harrelson Group North Myrtle Beach, SC	232.00
38.	<b>Ronnie Glomb</b>	Your Town Realty Morristown, NJ	231.00
39.	<b>Michael Kenduck</b>	CENTURY 21 American Homes Syosset, NY	229.80
40.	<b>Joel Barber</b>	CENTURY 21 The Harrelson Group Myrtle Beach, SC	226.00
41.	<b>Justin Ippoliti</b>	Shorewest Realtors Greenfield, WI	223.70
42.	<b>Edna Kimble</b>	CENTURY 21 Wright Real Estate Tahlequah, OK	221.50
43.	<b>Joe Schroder</b>	RE/MAX Realty One Kokomo, IN	212.00
43.	<b>Christine McConnaughay</b>	Realty Executives McConnaughay Yuma, AZ	212.00
45.	<b>Katie Pilkinton</b>	MarMac Real Estate Florence, AL	211.50
46.	<b>Joel Carson</b>	Utah Real Estate Cottonwood Heights, UT	211.00
47.	<b>Ryan Smith</b>	RE/MAX Properties Western Springs, IL	209.50
48.	<b>Jeremy Tucker</b>	RE/MAX Centerstone Avon, IN	209.00
48.	<b>Jennifer Davis</b>	ERA Realty Center Cedar City, UT	209.00
50.	<b>Penny Crick</b>	ERA First Advantage Realty, Inc. Evansville, IN	205.00
51.	<b>Dexter Hubbard</b>	RE/MAX Mountain Properties Murphy, NC	204.00
51.	<b>Craig Wittenberg</b>	Berkshire Hathaway HomeServices Michigan Real Estate Centreville, MI	204.00
53.	<b>Amanda Bell</b>	At Home Realty Ashland City, TN	201.00
54.	<b>Cherry Ruffino</b>	Coldwell Banker Apex, Realtors College Station, TX	198.00
55.	<b>Libby Sosinski-Souilliard</b>	Keller Williams Realty Pittsburgh, PA	196.00

	NAME	COMPANY	2020 SIDES
56.	<b>Chad Schwendeman</b>	EXIT Lakes Realty Premier Baxter, MN	195.33
57.	<b>Gina Gargeu</b>	CENTURY 21 Downtown Baltimore, MD	194.50
58.	<b>Stephanie Vitacco</b>	Keller Williams Realty Encino, CA	193.50
59.	<b>Stephannie Wilson</b>	Schuler Bauer Real Estate ERA Powered New Albany, IN	192.35
60.	<b>Julie Thompson</b>	RE/MAX Farm & Home Mountain Grove, MO	192.00
61.	<b>Nathan Stillwell</b>	john greene Realtor Naperville, IL	191.17
62.	<b>Bryan Hossack</b>	RE/MAX Freedom Victorville, CA	190.00
63.	<b>Meghan O. Clarkson</b>	Long & Foster Real Estate, Inc. Chincoteague Island, VA	188.05
64.	<b>Kelly Kelley</b>	RE/MAX Leading Edge Galveston, TX	188.00
64.	<b>Bruno Arapovic</b>	HomeSmart Phoenix, AZ	188.00
64.	<b>Farris Tarazi</b>	EXP Realty of California, Inc Lancaster, CA	188.00
64.	<b>Paul Saperstein</b>	eXp Realty Delray Beach, FL	188.00
68.	<b>Scott Morrison</b>	CENTURY 21 Sweyer & Associates Jacksonville, NC	187.15
69.	<b>Jamie Wong</b>	RE/MAX Fine Properties Flagstaff, AZ	186.33
70.	<b>Marc Austin Highfill</b>	EXIT First Realty (Richmond/Glen Allen) Glen Allen, VA	185.96
71.	<b>Melissa Palmer</b>	Real Living Brokers Realty Group Warren, OH	185.00
72.	<b>Gerald Hayes</b>	RE/MAX Anchor Realty Punta Gorda, FL	184.00
73.	<b>Geraldine Andolina</b>	CENTURY 21 Winklhofer Grand Island, NY	179.50
74.	<b>Pamela Price</b>	RE/MAX Coast and Country Laurel, DE	179.00
75.	<b>Mark Abdel</b>	RE/MAX Advantage Plus Savage, MN	178.00



	NAME	COMPANY	2020 SIDES
75.	<b>Ray A. Young</b>	Dickerson & Nieman Realtors Rockford, IL	178.00
77.	<b>Anastasia Riley</b>	Coldwell Banker Realty Frisco, TX	177.00
78.	<b>Adam Kaufman</b>	Howard Hanna Real Estate Services Pepper Pike, OH	176.00
78.	<b>Dennis Estep</b>	ERA Sellers & Buyers Real Estate El Paso, TX	176.00
80.	<b>David Beach</b>	RE/MAX Community Williamstown, NJ	174.00
80.	<b>Justino Arroyo</b>	RE/MAX Unlimited Real Estate Whitehall, PA	174.00
82.	<b>John Farrell</b>	EXIT Realty Homeward Bound Vestal, NY	173.96
83.	<b>Brian Klingel</b>	Coldwell Banker Schmidt, Realtors Grand Haven, MI	173.60
84.	<b>Corey Gilmore</b>	Capstone Realty Huntsville, AL	173.50
85.	<b>Ryan White</b>	RE/MAX Alliance Loveland, CO	173.00
86.	<b>Ashlee McGhee</b>	Keller Williams Realty Dallas, TX	172.00
87.	<b>Edward Lukasik</b>	RE/MAX Professionals Bolingbrook, IL	170.00
87.	<b>Melissa Greer</b>	Berkshire Hathaway HomeServices Yost & Little Realty Greensboro, NC	170.00
89.	<b>Brody Tarter</b>	RE/MAX Evolve Winchester, IN	168.00
90.	<b>Kimberly Jarrard</b>	RE/MAX Freedom Oak Hills, CA	165.00
90.	<b>Stacey Hennessey</b>	CENTURY 21 Affiliated Appleton, WI	165.00
90.	<b>Laurie McCarty</b>	Coldwell Banker Preferred Realtors Bakersfield, CA	165.00
93.	<b>Gregory Unthank</b>	RE/MAX On the Move Loveland, OH	164.00
94.	<b>Anne Lusk</b>	Lusk & Associates Sotheby's International Realty Lancaster, PA	163.25
95.	<b>Johanna Rhoads</b>	RE/MAX Concepts Lincoln, NE	163.00

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96.	<b>Michelle Benes</b>	RE/MAX Concepts Lincoln, NE	161.00
96.	<b>Don Goethals</b>	RE/MAX Extra Inc Lake Tapps, WA	161.00
98.	<b>Charity Cox</b>	Long & Foster Real Estate, Inc. Staunton, VA	160.61
99.	<b>Bryan Burnett</b>	CENTURY 21 Everest Saint George, UT	158.45
100.	<b>Mary Phillips</b>	CENTURY 21 J. Carter & Company Gulfport, MS	158.20
101.	<b>Gwen Mills-Owen</b>	CENTURY 21 Beggins Enterprises Tampa, FL	158.00
102.	<b>Cathy Griffin</b>	CENTURY 21 Towne & Country Salisbury, NC	157.00
103.	<b>Chris Smith</b>	Latter & Blum New Orleans, LA	156.00
103.	<b>Jason Ester</b>	RE/MAX Anchor Realty North Port, FL	156.00
103.	<b>Alan Browne</b>	RE/MAX of Cherry Hill Cherry Hill, NJ	156.00
103.	<b>Matthew Ridgeway</b>	RE/MAX Real Estate Group Charles Town, WV	156.00
103.	<b>Beth Pirtle</b>	RE/MAX Tri-State Muscle Shoals, AL	156.00
108.	<b>Mary Gilbank Peterson</b>	Shorewest Realtors Janesville, WI	155.60
109.	<b>Darin Greear</b>	Long & Foster Real Estate, Inc. Blacksburg, VA	155.48
110.	<b>Matthew Hockley</b>	RE/MAX 1st Advantage Mechanicsburg, PA	155.00
110.	<b>Daniel Axtmann</b>	Berkshire Hathaway HomeServices Hudson Valley Properties Lagrangeville, NY	155.00
112.	<b>Jude Hodge</b>	RE/MAX Coast and Country Brookings, OR	154.00
112.	<b>Adam Dugan</b>	Coldwell Banker Prestige Realty Johnstown, PA	154.00
112.	<b>Darren Ducote</b>	Coldwell Banker Schneidmiller Realty Coeur d'Alene, ID	154.00
112.	<b>Brady Hyde</b>	Keller Williams Realty Sioux Falls, SD	154.00



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112.	<b>Khalil El-Ghoul</b>	Glass House Real Estate Vienna, VA	154.00
117.	<b>Laurie Lundeen</b>	Coldwell Banker Realty Green Valley, AZ	153.30
118.	<b>Sherida Zenger</b>	RE/MAX Equity Provo, UT	153.00
118.	<b>Steve Kahn</b>	CENTURY 21 Mike Bowman, Inc. Grapevine, TX	153.00
118.	<b>Felice Katz-Bobo</b>	HomeSmart Professionals Lakeside, AZ	153.00
118.	<b>Dan Alvarez</b>	Real Living Brokers Realty Group Warren, OH	153.00
118.	<b>Kendall Butler</b>	F.L.I. Properties LaGrange, GA	153.00
118.	<b>Patricia Meadows</b>	Graceland Real Estate, Inc. Lorena, TX	153.00
118.	<b>Mark Lee</b>	Levin Rinke Realty Pensacola Beach, FL	153.00
125.	<b>Nicole Readdick</b>	Coldwell Banker Access Realty Kingsland, GA	152.25
126.	<b>Ray Borrego</b>	ERA Sellers & Buyers Real Estate El Paso, TX	152.00
127.	<b>Diane Reddington</b>	Coldwell Banker Preferred Blue Bell, PA	151.10
128.	<b>Sherri Saad</b>	RE/MAX Leading Edge Detroit, MI	151.00
128.	<b>Samantha Walker</b>	Capstone Realty Killen, AL	151.00
130.	<b>Melissa Goldstein Tucci</b>	Coldwell Banker West San Diego, CA	150.30
131.	<b>Julie Bridges</b>	RE/MAX Professionals Lawton, OK	150.00
131.	<b>Johnny Rojas</b>	CENTURY 21 JR Gold Team Realty Garfield, NJ	150.00
131.	<b>Susan Gregory</b>	Parks Brentwood, TN	150.00
134.	<b>Greg Johnston</b>	Keller Williams Realty Pocatello, ID	149.75
135.	<b>James Rusch-Michener</b>	Better Homes and Gardens Real Estate BloomTree Realty Prescott, AZ	149.22

	NAME	COMPANY	2020 SIDES
136.	<b>Angelo Puma</b>	Keller Williams Realty Keller, TX	149.00
136.	<b>Matt McGraw</b>	Cannon Cleary McGraw Oxford, MS	149.00
138.	<b>Kim Erwin</b>	Keller Williams Realty Corpus Christi, TX	146.40
139.	<b>Michael Cannon</b>	Realogics Sotheby's International Realty Seattle, WA	146.18
140.	<b>Gwen Dowland</b>	RE/MAX Choice Properties Gallatin, TN	146.00
140.	<b>Beau Blankenship</b>	Engel & Völkers 30A Beaches Santa Rosa Beach, FL	146.00
140.	<b>John Scalia</b>	eXp Realty, LLC Sunrise, FL	146.00
140.	<b>Renata Greeley</b>	Shorewest Realtors Burlington, WI	146.00
144.	<b>Damon Heim</b>	Coldwell Banker Network Realty Galena, IL	145.50
145.	<b>Donnita Hill</b>	EXIT Rocky Top Realty Cookeville Cookeville, TN	145.31
146.	<b>Laura Sanders</b>	RE/MAX In Motion Inc Coral Springs, FL	145.00
147.	<b>Megan Owens</b>	Berkshire Hathaway HomeServices Ambassador Real Estate Omaha, NE	144.00
147.	<b>Katie Murphy</b>	Shorewest Realtors Greenfield, WI	144.00
149.	<b>Connie Dornan</b>	@properties Glenview, IL	143.00
149.	<b>Chase Leavitt</b>	RE/MAX Advisors Real Estate Provo, UT	143.00
149.	<b>Nancy Montoya</b>	CENTURY 21 Champions, Inc. Los Lunas, NM	143.00
149.	<b>Christina Voogd</b>	Berkshire Hathaway HomeServices Northwest Real Estate Florence, OR	143.00
149.	<b>Brian Wilson</b>	The Hybrid Agent, Inc. Washington, DC	143.00
154.	<b>Amy Preister</b>	Keller Williams Hometown Partners Wichita, KS	142.55
155.	<b>Hugh Morrow</b>	RE/MAX Preferred Birmingham, AL	142.00



	NAME	COMPANY	2020 SIDES
155.	<b>Debbie Melvin</b>	RE/MAX Exceptional Properties Mount Juliet, TN	142.00
155.	<b>Dayv Morgan</b>	HomeSmart Success Maricopa, AZ	142.00
155.	<b>Nikki Lagouros</b>	Property Collective Great Falls, VA	142.00
159.	<b>Scott Harding</b>	NextHome Experience Greenville, ME	141.00
160.	<b>Tonya Jones</b>	Berkshire Hathaway HomeServices Georgia Properties Fayetteville, GA	140.50
161.	<b>Melanie Fink</b>	Allen Tate Realtors Seneca, SC	140.00
161.	<b>Robert Hoobler</b>	RE/MAX 1st Advantage Mechanicsburg, PA	140.00
161.	<b>Donald Fedrigon</b>	RE/MAX of Elk Rapids Elk Rapids, MI	140.00
161.	<b>Linda Sanderfoot</b>	Coldwell Banker Real Estate Group Neenah, WI	140.00
161.	<b>Morgan Jones Terry</b>	MarMac Real Estate Decatur, AL	140.00
161.	<b>Sara Varner</b>	Platinum Key Real Estate, LLC Galesburg, IL	140.00
167.	<b>Tiffiney Graham</b>	Keller Williams Realty Columbus, GA	139.75
168.	<b>Bubba Hunt</b>	RE/MAX Eagle Creek Realty Statesboro, GA	139.50
168.	<b>Greg Harrelson</b>	CENTURY 21 The Harrelson Group Myrtle Beach, SC	139.50
170.	<b>Sandra DuFrane</b>	CENTURY 21 Ace Realty Appleton, WI	139.00
170.	<b>Sylvia Bentley</b>	ERA King Real Estate Company, Inc. Anniston, AL	139.00
172.	<b>Vinny Steo</b>	RE/MAX Community Real Estate Bel Air, MD	138.00
172.	<b>Lea Chitwood</b>	RE/MAX Power Pros Scappoose, OR	138.00
174.	<b>Benjamin B Beaver</b>	Coldwell Banker Legacy San Angelo, TX	137.75
175.	<b>Cheryl Bare</b>	CENTURY 21 New Millennium White Plains, MD	137.00

NAME	COMPANY	2020 SIDES
175. <b>Clint Nabors</b>	Better Homes and Gardens Real Estate Gary Greene Cypress, TX	137.00
177. <b>Julie Corrado</b>	Coldwell Banker Realty South Windsor, CT	136.50
178. <b>Lori Stephan</b>	Real Estate One Alpena, MI	136.00
178. <b>Nikki Fanizzi</b>	RE/MAX Trends Realty Uniontown, OH	136.00
178. <b>Lisa McKinney</b>	CENTURY 21 All Pro Real Estate Mount Vernon, IL	136.00
178. <b>Christa Huffstickler</b>	Engel & Völkers Atlanta Atlanta, GA	136.00
182. <b>Rory Hertzberg</b>	Coldwell Banker Realty Bradley, IL	135.80
183. <b>Susan Fisher</b>	Coldwell Banker Realty Bradley, IL	135.00
183. <b>Gary Newton</b>	RE/MAX Real Estate Professionals Lansing, MI	135.00
183. <b>Amee Carr</b>	CENTURY 21 Southern Star Prattville, AL	135.00
183. <b>Christie Limpus-Hathaway</b>	Berkshire Hathaway HomeServices Troth, REALTORS® Lancaster, CA	135.00
183. <b>Stephanie McElroy</b>	Keller Williams Realty Valrico, FL	135.00
188. <b>Humera Khawaja</b>	RE/MAX Unlimited Real Estate Whitehall, PA	134.00
188. <b>Heidi Carver</b>	RE/MAX Cornerstone Hermiston, OR	134.00
190. <b>Brad Minasian</b>	Coldwell Banker Tomlinson Boise, ID	133.33
191. <b>Rick Prokup</b>	Danberry Perrysburg, OH	133.00
191. <b>Jill Graumann</b>	RE/MAX Property Place Altus, OK	133.00
191. <b>Cindy Martins</b>	RE/MAX of Albany Albany, GA	133.00
191. <b>Cindy West</b>	RE/MAX Town & Country Ellijay, GA	133.00
191. <b>Gary Winton</b>	CENTURY 21 Boston & Company Amarillo, TX	133.00



	NAME	COMPANY	2020 SIDES
191.	<b>Virginia Cleven PC</b>	ERA Four Feathers Realty, L.C. Sierra Vista, AZ	133.00
191.	<b>Mario Venancio</b>	Berkshire Hathaway HomeServices Fox & Roach, REALTORS Rumson, NJ	133.00
191.	<b>Kamil Andrukiewicz</b>	New Haus Group LLC New Britain, CT	133.00
199.	<b>Melinda Luntsford</b>	ERA First Advantage Realty, Inc. Henderson, KY	132.75
200.	<b>Kristi Idol</b>	RE/MAX Preferred Properties Kernersville, NC	132.60
201.	<b>Kelly Griebel</b>	CENTURY 21 Realty Solutions Soldotna, AK	132.00
201.	<b>Abe Safa</b>	CENTURY 21 The Harrelson Group Myrtle Beach, SC	132.00
201.	<b>Sheila Bailey</b>	Keller Williams Realty Granby, CO	132.00
204.	<b>Jay Crockett</b>	RE/MAX Checkmate Inc Realtors Johnson City, TN	131.00
204.	<b>Steve Miller</b>	RE/MAX Results Goshen, IN	131.00
204.	<b>Michelle Volkmar</b>	RE/MAX Newport Elite Kenosha, WI	131.00
204.	<b>Joanna Ford</b>	Coldwell Banker Select Broken Arrow, OK	131.00
208.	<b>Charles Commander, Jr.</b>	CENTURY 21 Commander Realty, Inc. Panama City, FL	130.98
209.	<b>Joseph Chemero</b>	Coldwell Banker Realty New Milford, CT	130.80
210.	<b>Dino Cates</b>	EXIT Rocky Top Realty Livingston Livingston, TN	130.66
211.	<b>Jason Amendolia</b>	CENTURY 21 Preferred Realty, Inc. Kinnelon, NJ	130.50
212.	<b>John Molitor</b>	Keller Williams Realty Whitefish Bay, WI	130.10
213.	<b>Amanda Stokes</b>	RE/MAX Legendary Hickory, NC	130.00
213.	<b>Nico Marasco</b>	Berkshire Hathaway HomeServices Ambassador Real Estate Omaha, NE	130.00
213.	<b>Omar Ghazzawi</b>	Keller Williams Realty Dearborn, MI	130.00

	NAME	COMPANY	2020 SIDES
213.	<b>Kelly Spayd</b>	Keller Williams Platinum Realty Wyomissing, PA	130.00
213.	<b>Kathy Dessimoz</b>	Real Living The Real Estate Group Vancouver, WA	130.00
218.	<b>Michael McAlister</b>	RE/MAX Executive Group Columbus, GA	129.50
219.	<b>Wendy Benedetto</b>	Latter & Blum Destrehan, LA	129.00
219.	<b>Evelyn Dean</b>	RE/MAX Elite Conway, AR	129.00
219.	<b>Kourtnee Taylor</b>	CENTURY 21 Platinum Properties Clarksville, TN	129.00
219.	<b>Donna Christensen</b>	ERA Realty Center Cedar City, UT	129.00
223.	<b>Deanmartin Agius</b>	RE/MAX Innovation Southgate, MI	128.00
223.	<b>Michelle Jones</b>	RE/MAX Legacy Group Hazard, KY	128.00
223.	<b>Cory Parsons</b>	CENTURY 21 Legacy Johnson City, TN	128.00
223.	<b>Dodie Wilkins</b>	CENTURY 21 BW Preferred, Inc. Mason City, IA	128.00
223.	<b>Kyle Geenen</b>	Coldwell Banker Schmidt, Realtors Holland, MI	128.00
223.	<b>Jeff Mahler</b>	Keller Williams Realty Worthington, OH	128.00
229.	<b>Kenneth Bolan</b>	RE/MAX A Bar Z Realty Coolidge, AZ	127.00
229.	<b>Darin G. Crane</b>	Berkshire Hathaway HomeServices Results Realty Kissimmee, FL	127.00
229.	<b>Jonathan Coyle</b>	HomeSmart Greenwood Village, CO	127.00
229.	<b>Gregg Ahnemann</b>	Keller Williams Realty Overland Park, KS	127.00
233.	<b>Shannon Clark</b>	CENTURY 21 Jackson Real Estate Towanda, PA	126.50
234.	<b>Betty Blackwell</b>	RE/MAX of Muskogee Muskogee, OK	126.00
234.	<b>Paula Burrows</b>	RE/MAX Premier Group Chehalis, WA	126.00

	NAME	COMPANY	2020 SIDES
234.	<b>Traci Miles</b>	CENTURY 21 Boling & Associates, Inc. Myrtle Beach, SC	126.00
234.	<b>Gregg Phillipson</b>	Keller Williams Realty La Mesa, CA	126.00
234.	<b>Mike Moir</b>	Moir & Company at Epic Realty Meridian, ID	126.00
234.	<b>Robert Miner</b>	Sears Real Estate Greeley, CO	126.00
240.	<b>Wes York</b>	Hamner Real Estate Tuscaloosa, AL	125.50
241.	<b>Jill Ogden</b>	Coldwell Banker Timberland Properties Delhi, NY	125.25
242.	<b>Richard Leasure</b>	Howard Hanna Real Rochester Pittsford, NY	125.20
243.	<b>Jeff Darwish</b>	RE/MAX Team 2000 Dearborn, MI	125.00
243.	<b>Gary Kerley</b>	RE/MAX Heritage Lees Summit, MO	125.00
243.	<b>Leighton Allen</b>	Berkshire Hathaway HomeServices Ally Real Estate Bossier City, LA	125.00
243.	<b>Dianne Parvin</b>	Berkshire Hathaway HomeServices Crosby Starck Real Estate Rockford, IL	125.00
243.	<b>Jennifer Briseno</b>	eXp Realty, LLC Commerce city, CO	125.00
248.	<b>Charles Manley</b>	Coldwell Banker Realty Columbia, SC	124.80
249.	<b>Jason Carter</b>	RE/MAX Pride Oskaloosa, IA	124.00
249.	<b>Susie Scheuber</b>	RE/MAX Ultimate Professionals Shorewood, IL	124.00
249.	<b>David Cobb</b>	RE/MAX 10 New Lenox New Lenox, IL	124.00
249.	<b>Victor Englert</b>	Crye-Leike Realtors Huntsville, AL	124.00
249.	<b>Sunni Goentzel</b>	J.P. Weigand & Sons, Inc. Belle Plaine, KS	124.00



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Top 250 Individual Real Estate Professionals by  
**SALES VOLUME**

	NAME	COMPANY	2020 SALES VOLUME
1.	<b>Ben Caballero</b>	HomesUSA.com Dallas, TX	\$2,452,541,481.00
2.	<b>Christian Angle</b>	Christian Angle Real Estate Palm Beach, FL	\$738,960,345.00
3.	<b>Ralph Harvey</b>	ListWithFreedom.com Boynton Beach, FL	\$590,362,836.00
4.	<b>Andrew Ernemann</b>	Aspen Snowmass Sotheby's International Realty Aspen, CO	\$540,786,490.00
5.	<b>Craig Morris</b>	Aspen Snowmass Sotheby's International Realty Aspen, CO	\$473,352,500.00
6.	<b>Jade Mills</b>	Coldwell Banker Realty Beverly Hills, CA	\$471,474,997.00
7.	<b>Carrie Wells</b>	Coldwell Banker Mason Morse Real Estate Aspen, CO	\$468,541,500.00
8.	<b>Tracy Champion</b>	Champion and Company Boston, MA	\$460,671,800.00
9.	<b>Dana Koch</b>	Corcoran Palm Beach, FL	\$450,475,500.00
10.	<b>David Roberts</b>	Royal Palm Properties Boca Raton, FL	\$407,164,778.00
11.	<b>Suzanne Frisbie</b>	Premier Estate Properties Palm Beach, FL	\$405,562,500.00
12.	<b>Ginger Glass</b>	Compass Beverly Hills, CA	\$387,850,415.00
13.	<b>Dora Puig</b>	Luxe Living Realty Miami Beach, FL	\$378,046,000.00
14.	<b>Tim Allen</b>	Coldwell Banker Realty Carmel-by-the-sea, CA	\$354,561,466.00
15.	<b>Harald Grant</b>	Sotheby's International Realty Southampton, NY	\$343,944,500.00

	NAME	COMPANY	2020 SALES VOLUME
16.	<b>Santiago Arana</b>	The Agency Los Angeles, CA	\$332,629,120.00
17.	<b>Dina Goldentayer</b>	Douglas Elliman Miami, FL	\$321,692,093.55
18.	<b>Susan Breitenbach</b>	Corcoran Bridgehampton, NY	\$319,733,999.00
19.	<b>Jason Saphire</b>	www.EntryOnly.com Sharon, MA	\$318,118,827.00
20.	<b>Sandro Dazzan</b>	The Agency Malibu, CA	\$309,956,909.00
21.	<b>Judy Citron</b>	Compass Menlo Park, CA	\$308,103,679.00
22.	<b>Shana Rohde-Lynch</b>	Compass Tiburon, CA	\$297,842,714.00
23.	<b>Nancy Kogevinas</b>	Berkshire Hathaway HomeServices California Properties Montecito, CA	\$296,051,825.00
24.	<b>Jordan Cohen</b>	RE/MAX One Westlake Village, CA	\$295,403,181.02
25.	<b>Tim Davis</b>	Corcoran Southampton, NY	\$291,400,500.00
26.	<b>Joshua Flagg</b>	Rodeo Realty, Inc. Beverly Hills, CA	\$291,384,154.00
27.	<b>Maggie Gold Seelig</b>	MGS GROUP REAL ESTATE LTD Cambridge, MA	\$286,492,505.00
28.	<b>Stanley Lo</b>	Green Banker Burlingame, CA	\$285,420,989.00
29.	<b>Keri Nicholas</b>	Parc Agency Menlo Park, CA	\$275,314,280.00
30.	<b>Darlene Streit</b>	Sotheby's International Realty Santa Fe, NM	\$263,498,309.00
31.	<b>Cristal Clarke</b>	Berkshire Hathaway HomeServices California Properties Montecito, CA	\$261,305,918.00
32.	<b>Gary Pohrer</b>	Douglas Elliman Palm Beach, FL	\$261,304,334.24
33.	<b>George Kypreos</b>	GK Properties Henderson, NV	\$257,235,348.00
34.	<b>Neal Norman</b>	Hawaii Life Hanalei, HI	\$253,873,050.00



	NAME	COMPANY	2020 SALES VOLUME
35.	<b>Tracy McLaughlin</b>	The Agency Larkspur, CA	\$252,755,000.00
36.	<b>Beau Blankenship</b>	Engel & Völkers 30A Beaches Santa Rosa Beach, FL	\$249,048,606.00
37.	<b>David Offer</b>	Berkshire Hathaway HomeServices California Properties Los Angeles, CA	\$245,006,534.00
38.	<b>Christopher Karas</b>	Launch Real Estate Paradise Valley, AZ	\$239,979,074.00
39.	<b>Jason Oppenheim</b>	The Oppenheim Group West Hollywood, CA	\$225,857,432.00
40.	<b>Catherine Jones Coburn</b>	Slifer Smith & Frampton Real Estate Bachelor Gulch, CO	\$221,893,880.00
41.	<b>Adi Livyatan</b>	Rodeo Realty, Inc. Sherman Oaks, CA	\$218,731,944.00
42.	<b>Steven Shane</b>	Compass Aspen, CO	\$218,153,383.00
43.	<b>Michael Schultz</b>	Corcoran East Hampton, NY	\$214,525,000.00
44.	<b>Chris Klug</b>	Aspen Snowmass Sotheby's International Realty Aspen, CO	\$208,809,475.00
45.	<b>Neal Norman</b>	Hawaii Life Hanalei, HI	\$206,354,550.00
46.	<b>David Lillo</b>	DPL Real Estate Cupertino, CA	\$203,711,757.00
47.	<b>Melissa Dailey</b>	Coldwell Banker Realty Wellesley, MA	\$201,033,975.00
48.	<b>Jordana Leigh</b>	Rodeo Realty, Inc. Beverly Hills, CA	\$200,083,125.00
49.	<b>Timothy Tamura</b>	VALIA Properties Corona del Mar, CA	\$196,175,388.00
50.	<b>Jean Merkelbach</b>	Engel & Völkers Lake Tahoe Zephyr Cove, NV	\$193,703,900.00
51.	<b>Joseph Barbieri</b>	Sotheby's International Realty Greenwich, CT	\$192,533,145.00
52.	<b>Christopher Coleman</b>	Compass Montauk, NY	\$192,484,000.00
53.	<b>Todd Peter</b>	Sotheby's International Realty Palm Beach, FL	\$190,112,500.00

	<b>NAME</b>	<b>COMPANY</b>	<b>2020 SALES VOLUME</b>
54.	<b>Tara Shapiro</b>	Pacific Sotheby's International Realty Newport Beach, CA	\$188,025,000.00
55.	<b>Paul Benson</b>	Engel & Völkers Park City Park City, UT	\$186,223,635.00
56.	<b>Robert Thomson</b>	Waterfront Properties and Club Communities Jupiter, FL	\$182,073,500.00
57.	<b>James Heckenberg</b>	Rodeo Realty, Inc. Beverly Hills, CA	\$182,041,683.00
58.	<b>Ginger Martin</b>	Sotheby's International Realty Sonoma, CA	\$181,205,000.00
59.	<b>Leslie McElwreath</b>	Sotheby's International Realty Greenwich, CT	\$178,441,005.00
60.	<b>Courtney Charney</b>	Parc Agency Menlo Park, CA	\$177,725,750.00
61.	<b>Cyd Greer</b>	Coldwell Banker Brokers of the Valley Saint Helena, CA	\$177,611,750.00
62.	<b>Christopher Carr</b>	Simple Choice Realty Lafayette Hill, PA	\$174,641,728.00
63.	<b>Stephanie Vitacco</b>	Keller Williams Realty Encino, CA	\$171,623,066.50
64.	<b>Chris Deitz</b>	William Raveis Real Estate, Mortgage & Insurance Palm Beach, FL	\$171,337,500.00
65.	<b>Ron Wynn</b>	Compass Santa Monica, CA	\$170,265,358.00
66.	<b>Russell Post</b>	Ocean Reef Club Sotheby's International Realty Key Largo, FL	\$169,192,000.00
67.	<b>Roger Pettingell</b>	Coldwell Banker Realty Longboat Key, FL	\$167,908,308.00
68.	<b>Tracy Allen</b>	Coldwell Banker Realty Honolulu, HI	\$165,566,200.00
69.	<b>Randy Waller</b>	W Real Estate Santa Rosa, CA	\$165,058,613.00
70.	<b>Kathy Bridgman</b>	Compass South Bay, CA	\$165,038,001.00
71.	<b>Faisal Faisal Halum</b>	Briggs Freeman Sotheby's International Realty Dallas, TX	\$162,347,585.50
72.	<b>Joan Levinson</b>	Realty One Group Paradise Valley, AZ	\$161,415,500.00

	NAME	COMPANY	2020 SALES VOLUME
73.	<b>Kathryn Alphas Richlen</b>	Coldwell Banker Realty Weston, MA	\$160,387,549.00
74.	<b>Coco Tan</b>	Keller Williams Realty Campbell, CA	\$157,659,793.00
75.	<b>Dan Encell</b>	Berkshire Hathaway HomeServices California Properties Montecito, CA	\$156,469,836.00
76.	<b>Erika Demma</b>	Compass Peninsula, CA	\$156,250,232.00
77.	<b>Jody Lovell</b>	Highlands Sotheby's International Realty Highlands, NC	\$155,861,167.00
78.	<b>Hugh Cornish</b>	Coldwell Banker Realty Menlo Park, CA	\$155,709,997.00
79.	<b>Frank Sajtar</b>	William Raveis Real Estate, Mortgage & Insurance South Naples, FL	\$154,709,000.00
80.	<b>Matt Menard</b>	Austin Real Estate Experts Austin, TX	\$152,325,145.00
81.	<b>Thomas Ullrich</b>	RE/MAX Masters Millennium Greenwood Village, CO	\$151,783,582.00
82.	<b>Michael Rankin</b>	TTR Sothebys International Realty Washington, DC	\$151,643,000.00
83.	<b>Kyle Seyboth</b>	CENTURY 21 The Seyboth Team Seekonk, MA	\$151,280,914.00
84.	<b>Mario Venancio</b>	Berkshire Hathaway HomeServices Fox & Roach, REALTORS Rumson, NJ	\$149,975,833.33
85.	<b>Serena Boardman</b>	Sotheby's International Realty New York, NY	\$149,975,000.00
86.	<b>Tara Coveney</b>	Coldwell Banker Realty Hingham, MA	\$147,747,162.00
87.	<b>Dania Perry</b>	CENTURY 21 Jim White & Associates Treasure Island, FL	\$146,261,742.76
88.	<b>Peter Butler</b>	Carmel Realty Company Carmel, CA	\$146,080,186.00
89.	<b>Deborah Rieders</b>	Corcoran Brooklyn, NY	\$146,001,900.00
90.	<b>Billy Lovewell</b>	London Properties Sanger, CA	\$145,535,630.00
91.	<b>Kim Covino</b>	Compass Boston, MA	\$145,163,134.00



	NAME	COMPANY	2020 SALES VOLUME
92.	<b>Liz Hogan</b>	Compass Miami, FL	\$144,427,300.00
93.	<b>Stan Ponte</b>	Sotheby's International Realty New York, NY	\$144,113,875.00
94.	<b>Eric Lavey</b>	Sotheby's International Realty Beverly Hills, CA	\$143,346,800.00
95.	<b>Lamisse Droubi</b>	Generation Real Estate San Francisco, CA	\$141,879,376.00
96.	<b>Blair Chang</b>	The Agency Beverly Hills, CA	\$141,870,500.00
97.	<b>Chris Adlam</b>	Vista Sotheby's International Realty Palos Verdes Estates, CA	\$141,656,692.50
98.	<b>Kim Bibb</b>	Villa Real Estate Newport Beach, CA	\$141,528,412.00
99.	<b>Scott Aurich</b>	Pacific Sotheby's International Realty Coronado, CA	\$141,339,125.00
100.	<b>Bill Ruane</b>	RE/MAX Estate Properties El Segundo, CA	\$141,208,500.00
101.	<b>Rochelle Maize</b>	Nourmand & Associates Beverly Hills, CA	\$140,540,686.00
102.	<b>Pollena Forsman</b>	Houlihan Lawrence Larchmont, NY	\$138,933,390.00
103.	<b>Hillary Ryan</b>	Compass Napa, CA	\$138,596,928.00
104.	<b>Joujou Chawla</b>	Compass Danville, CA	\$137,716,559.00
105.	<b>Raziel Ungar</b>	Compass Burlingame, CA	\$137,714,523.00
106.	<b>Amy Deane</b>	Moreland Properties Austin, TX	\$137,534,399.00
107.	<b>Ronnie Glomb</b>	Your Town Realty Morristown, NJ	\$135,737,221.31
108.	<b>Sue Engelmann</b>	Berkshire Hathaway HomeServices Sun Valley Properties Ketchum, ID	\$135,411,500.00
109.	<b>Erica D. Grossman</b>	Douglas Elliman Southampton, NY	\$134,330,029.70
110.	<b>Kumara Wilcoxon</b>	Kuper Sotheby's International Realty Austin, TX	\$133,218,155.31
111.	<b>John Shroyer</b>	Golden Gate Sotheby's International Realty San Carlos, CA	\$132,770,800.00

NAME	COMPANY	2020 SALES VOLUME
112. <b>Michael Lapay</b>	Summit Sotheby's International Realty Park City, UT	\$132,689,925.00
113. <b>Neal Ward</b>	Compass San Francisco, CA	\$132,389,862.00
114. <b>Matilde Sorensen</b>	Dale Sorensen Real Estate, Inc. Vero Beach, FL	\$132,031,888.00
115. <b>Robert Kinlin</b>	Berkshire Hathaway HomeServices Robert Paul Properties Osterville, MA	\$131,931,745.00
116. <b>Pamela Vanatta</b>	Steamboat Sotheby's International Realty Steamboat Springs, CO	\$131,636,695.00
117. <b>Michael Martinez</b>	ONE Sotheby's International Realty Coral Gables, FL	\$131,586,933.00
118. <b>Elizabeth Daschbach</b>	Compass Menlo Park, CA	\$130,472,000.00
119. <b>Vicky Li</b>	Compass Menlo Park, CA	\$128,320,714.00
120. <b>Craig Knizek</b>	The Agency Sherman Oaks, CA	\$128,126,250.00
121. <b>Paul Grover</b>	Berkshire Hathaway HomeServices Robert Paul Properties Osterville, MA	\$128,015,256.00
122. <b>Rob Johnson</b>	Brown Harris Stevens Greenwich, CT	\$127,632,575.00
123. <b>Judith Profeta</b>	Carmel Realty Company Carmel, CA	\$127,114,555.00
124. <b>Mary Bee-Thrasher</b>	Golden Gate Sotheby's International Realty San Carlos, CA	\$125,757,376.00
125. <b>Ellen Mosher</b>	Houlihan Lawrence Greenwich, CT	\$124,878,401.67
126. <b>Jena Radnay</b>	@properties Winnetka, IL	\$124,357,500.00
127. <b>Robert Dullnig</b>	Kuper Sotheby's International Realty San Antonio, TX	\$122,631,225.62
128. <b>Nelson Gonzalez, P.A.</b>	Berkshire Hathaway HomeServices EWM Realty Miami Beach, FL	\$121,878,521.25
129. <b>Frank Bodenchak</b>	Sotheby's International Realty Bridgehampton, NY	\$121,761,500.00
130. <b>Shirley Gary</b>	Engel & Völkers Buckhead Atlanta Atlanta, GA	\$121,216,066.00
131. <b>Dana Trotter</b>	Sotheby's International Realty Bridgehampton, NY	\$120,616,500.00

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132.	<b>Peter Klemm</b>	Klemm Real Estate Washington Depot, CT	\$120,100,000.00
133.	<b>Joanne Mancuso</b>	Houlihan Lawrence Greenwich, CT	\$119,670,875.00
134.	<b>Rylan Jacka</b>	Sotheby's International Realty East Hampton, NY	\$119,640,000.00
135.	<b>Ben Lee</b>	Coldwell Banker Realty Beverly Hills, CA	\$119,603,002.00
136.	<b>Mark Lowham</b>	TTR Sotheby's International Realty Washington, DC	\$119,552,200.50
137.	<b>Adam Kaufman</b>	Howard Hanna Real Estate Services Pepper Pike, OH	\$118,829,882.00
138.	<b>Mike Mahlstedt</b>	Compass Houston, TX	\$117,170,372.00
139.	<b>Tim Wolter</b>	HomeSmart Evergreen Mission Viejo, CA	\$117,049,960.00
140.	<b>Julie K Back</b>	Sibcy Cline Inc. Cincinnati, OH	\$117,025,042.12
141.	<b>Julie Wyss</b>	Compass Los Gatos, CA	\$117,024,128.00
142.	<b>Gary DePersia</b>	Corcoran East Hampton, NY	\$116,633,833.50
143.	<b>Haleh Clapp</b>	Compass Bellevue, WA	\$116,191,752.00
144.	<b>Michael Harper</b>	MGS Group Real Estate, LTD Boston, MA	\$115,834,000.00
145.	<b>Greg Rosenwald</b>	Compass Mercer Island, WA	\$115,683,698.00
146.	<b>Chris Maddox</b>	Berkshire Hathaway HomeServices Utah Properties Red Ledges Heber Valley, UT	\$115,551,763.00
147.	<b>Laura Sweeney</b>	Compass Houston, TX	\$115,482,593.00
148.	<b>Richard Stearns</b>	Compass Los Angeles, CA	\$114,378,600.00
149.	<b>Michaela I. Keszler</b>	Douglas Elliman Southampton, NY	\$114,187,500.00
150.	<b>Juliette Hohnen</b>	Douglas Elliman Beverly Hills, CA	\$114,101,974.00
151.	<b>Nicholas French</b>	Sereno Los Altos, CA	\$114,086,380.00

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152.	<b>Sheldon Grothaus</b>	Texas Ranch Sales, LLC Boerne, TX	\$114,072,825.00
153.	<b>Lourdes Alatraste</b>	Douglas Elliman Coral Gables, FL	\$114,003,500.00
154.	<b>Paul C. Brennan</b>	Douglas Elliman Bridgehampton, NY	\$114,002,625.00
155.	<b>Wendy Storch</b>	Sotheby's International Realty San Francisco, CA	\$113,541,750.00
156.	<b>Greg Rowley</b>	Coldwell Banker Schneidmiller Realty Coeur d'Alene, ID	\$112,492,487.50
157.	<b>Jim Arbeed</b>	Coldwell Banker Realty Burlingame, CA	\$112,103,500.00
158.	<b>James Peyton</b>	Corcoran Bridgehampton, NY	\$111,628,511.00
159.	<b>Melissa Goldstein Tucci</b>	Coldwell Banker West San Diego, CA	\$111,460,072.20
160.	<b>Khalil El-Ghoul</b>	Glass House Real Estate Vienna, VA	\$110,527,104.00
161.	<b>Jamie Wong</b>	RE/MAX Fine Properties Flagstaff, AZ	\$110,091,225.00
162.	<b>Jennifer L. Kalish</b>	Douglas Elliman New York, NY	\$109,810,414.30
163.	<b>Ginger Weeks</b>	RE/MAX Proadvantage II Anna, TX	\$109,782,641.00
164.	<b>Craig Strong</b>	Compass Toluca Lake, CA	\$109,756,042.00
165.	<b>Dante DiSabato</b>	William Raveis Real Estate, Mortgage & Insurance South Naples, FL	\$109,730,063.50
166.	<b>Brian Milton</b>	Compass Armonk, NY	\$109,252,500.00
167.	<b>Stephanie Robinson</b>	RealtySouth Birmingham, AL	\$109,065,053.80
168.	<b>Lori Joyal</b>	Compass Westerly, RI	\$108,986,650.00
169.	<b>Daniel Casabonne</b>	Sotheby's International Realty Sonoma, CA	\$108,389,000.00
170.	<b>Jeff Moore</b>	Slifer Smith & Frampton Real Estate Breckenridge, CO	\$107,389,150.00
171.	<b>Pamela Perkins</b>	Four Seasons Sotheby's International Realty New London, NH	\$107,325,445.00



	NAME	COMPANY	2020 SALES VOLUME
172.	<b>Marc Roos</b>	Sereno Los Altos, CA	\$107,140,500.00
173.	<b>Charlie Pigott</b>	Corcoran Brooklyn, NY	\$106,428,316.50
174.	<b>Julie Church</b>	Houlihan Lawrence Greenwich, CT	\$105,916,050.00
175.	<b>David Welton</b>	Compass Saratoga, CA	\$105,835,000.00
176.	<b>Chase Mizell</b>	Atlanta Fine Homes Sotheby's International Realty Atlanta, GA	\$105,730,684.00
177.	<b>Bridget Ramey</b>	Kuper Sotheby's International Realty Austin, TX	\$105,430,839.50
178.	<b>Philip DeMatteo</b>	First Team Real Estate Seal Beach, CA	\$104,395,214.00
179.	<b>Craig Stefanoni</b>	Berkshire Hathaway HomeServices Zack Shore, REALTORS Beach Haven, NJ	\$104,136,978.75
180.	<b>Yvonne Yang</b>	Compass Los Altos, CA	\$104,063,068.00
181.	<b>John Paul Prebish</b>	William Raveis Real Estate, Mortgage & Insurance Naples, FL	\$103,881,000.00
182.	<b>Jessica Buchman</b>	Corcoran Brooklyn, NY	\$103,600,245.00
183.	<b>Carlos Alvarez</b>	RE/MAX Total Baton Rouge, LA	\$103,359,330.00
184.	<b>Valerie Mein</b>	Intero - A Berkshire Hathaway Affiliate San Jose, CA	\$103,336,010.00
185.	<b>Mary Lee</b>	Ocean Reef Club Sotheby's International Realty Key Largo, FL	\$103,265,200.00
186.	<b>Mark Moore</b>	Corcoran Global Living Tahoe City, CA	\$102,953,950.00
187.	<b>BK Bates</b>	Houlihan Lawrence Greenwich, CT	\$102,881,500.00
188.	<b>Gary Keshishyan</b>	Pinnacle Estate Properties Inc. Northridge, CA	\$102,524,953.00
189.	<b>Steve Mavromihalis</b>	Compass Van Ness, CA	\$102,445,000.00
190.	<b>Sherida Zenger</b>	RE/MAX Equity Provo, UT	\$102,152,603.00
191.	<b>Mark Lee</b>	Levin Rinke Realty Pensacola Beach, FL	\$102,139,262.00

	NAME	COMPANY	2020 SALES VOLUME
192.	<b>Elizabeth DeWoody</b>	Compass Palm Beach, FL	\$102,105,500.00
193.	<b>Martha Gundersen</b>	Douglas Elliman Bridgehampton, NY	\$101,742,625.00
194.	<b>Lisa Murphy</b>	Houlihan Lawrence Rye, NY	\$101,609,724.00
195.	<b>Doug Leibinger</b>	Compass Aspen, CO	\$101,375,500.00
196.	<b>Joel Carson</b>	Utah Real Estate Cottonwood Heights, UT	\$101,280,782.00
197.	<b>Shanna Bradley</b>	Ansley Atlanta Real Estate Atlanta, GA	\$101,274,600.00
198.	<b>Garrett Reuss</b>	Aspen Snowmass Sotheby's International Realty Snowmass Village, CO	\$101,198,750.00
199.	<b>Angela Kessel</b>	Houlihan Lawrence Bedford, NY	\$101,165,588.30
200.	<b>Erik Berg</b>	Engel & Völkers Aspen Aspen, CO	\$100,558,000.00
201.	<b>Chris Stewart</b>	Compass East Hampton, NY	\$100,475,000.00
202.	<b>Emil Hartonian</b>	The Agency Calabasas, CA	\$100,372,476.50
203.	<b>Ryan Kramer</b>	RE/MAX Associates St George, UT	\$100,284,211.00
204.	<b>Marcy F. Javor</b>	Signature ONE Luxury Estates, LLC Boca Raton, FL	\$100,214,750.00
205.	<b>Chase Leavitt</b>	RE/MAX Advisors Real Estate Provo, UT	\$100,127,869.00
206.	<b>Patricia Murphy</b>	Sotheby's International Realty Los Olivos, CA	\$99,980,000.00
207.	<b>Amanda Miller</b>	Houlihan Lawrence Greenwich, CT	\$99,139,500.00
208.	<b>Joseph Babajian</b>	Rodeo Realty, Inc. Beverly Hills, CA	\$98,798,125.00
209.	<b>Lexi Cerretti</b>	Compass Incline Village, NV	\$97,999,500.00
210.	<b>Eric Fischer-Colbrie</b>	Intero - A Berkshire Hathaway Affiliate Los Altos, CA	\$97,848,250.00
211.	<b>Negar Chevre</b>	Berkshire Hathaway HomeServices Utah Properties Park City, UT	\$97,661,539.58

NAME	COMPANY	2020 SALES VOLUME
212. <b>Kerrie Marzot</b>	Sotheby's International Realty Cape Cod, MA	\$97,532,380.00
213. <b>Huai ling Deng</b>	Daniel Gale Sotheby's International Realty Locust Valley, NY	\$97,505,108.00
214. <b>Eric Haskell</b>	The Agency Malibu, CA	\$96,738,000.00
215. <b>Amy Leicht</b>	Coldwell Banker Tomlinson Kennewick, WA	\$95,963,790.75
216. <b>Mike Bohnert</b>	Compass Burlingame, CA	\$95,772,291.00
217. <b>Michael Cannon</b>	Realogics Sotheby's International Realty Seattle, WA	\$95,680,667.50
218. <b>Philip Schembra</b>	Schembra Real Estate Group Hilton Head Island, SC	\$94,793,175.00
219. <b>Nick Sadek</b>	Nick Sadek Sotheby's International Realty Roseville, CA	\$94,783,971.00
220. <b>Cathy Taub</b>	Sotheby's International Realty New York, NY	\$94,392,499.00
221. <b>Erik Cavarra</b>	Engel & Völkers Snowmass Snowmass Village, CO	\$94,112,640.00
222. <b>Tyler Stewart</b>	Vanguard Properties Mill Valley, CA	\$93,968,000.00
223. <b>Frank Neer</b>	Coldwell Banker Realty Cohasset, MA	\$93,562,818.00
224. <b>Bobby Lieb</b>	HomeSmart Phoenix, AZ	\$93,021,600.00
225. <b>Janine Stevens</b>	Bennion Deville Homes La Quinta, CA	\$92,675,575.00
226. <b>Jill Levy</b>	Golden Gate Sotheby's International Realty Napa, CA	\$92,584,500.00
227. <b>Dustin Baker</b>	Sotheby's International Realty Montecito, CA	\$92,551,494.00
228. <b>Susan Gregory</b>	Parks Brentwood, TN	\$92,246,579.00
229. <b>Farris Tarazi</b>	EXP Realty of California, Inc Lancaster, CA	\$92,068,412.00
230. <b>Helena Morton</b>	Ocean Reef Club Sotheby's International Realty Key Largo, FL	\$91,969,500.00
231. <b>Charles Sullivan</b>	Carriage Properties, LLC. Charleston, SC	\$91,884,920.00

NAME	COMPANY	2020 SALES VOLUME
232. <b>Cooper Mount</b>	The Agency Malibu, CA	\$91,752,675.00
233. <b>Debbie Gates</b>	CENTURY 21 Everest Simi Valley, CA	\$91,382,750.00
234. <b>Penelope Moore</b>	Saunders & Associates Bridgehampton, NY	\$91,100,616.12
235. <b>Christopher Burnside</b>	Brown Harris Stevens Bridgehampton, NY	\$91,015,000.00
236. <b>Kathy Beck</b>	The Group Real Estate Fort Collins, CO	\$90,530,022.00
237. <b>Lorraine Rotanelli</b>	Realogics Sotheby's International Realty Seattle, WA	\$90,286,055.09
238. <b>Kelly Weisfield</b>	Compass Bellevue, WA	\$90,203,100.00
239. <b>Olivia Decker</b>	Golden Gate Sotheby's International Realty Tiburon, CA	\$90,078,500.00
240. <b>Carey Hagglund Condy</b>	Compass Ross, CA	\$90,052,500.00
241. <b>John Beutler</b>	CENTURY 21 Beutler & Associates Coeur d'Alene, ID	\$89,718,600.00
242. <b>Andy Wong</b>	Sereno Los Altos, CA	\$89,452,500.00
243. <b>Shen Schulz</b>	Sotheby's International Realty Malibu, CA	\$89,435,309.00
244. <b>Michael Kenduck</b>	CENTURY 21 American Homes Syosset, NY	\$88,667,138.00
245. <b>Janet Feinberg Schindler</b>	Sotheby's International Realty San Francisco, CA	\$88,009,568.00
246. <b>Scott Dancer</b>	Compass Peninsula, CA	\$87,935,000.00
247. <b>Maggie Keats</b>	Douglas Elliman Port Washington, NY	\$87,919,375.00
248. <b>MJ St Jean</b>	Compass Danville, CA	\$87,811,750.00
249. <b>Alexandra Zhou</b>	Morgan Real Estate San Jose, CA	\$87,777,089.00
250. <b>Andrew Manning</b>	Berkshire Hathaway HomeServices California Properties Sherman Oaks, CA	\$87,733,105.00

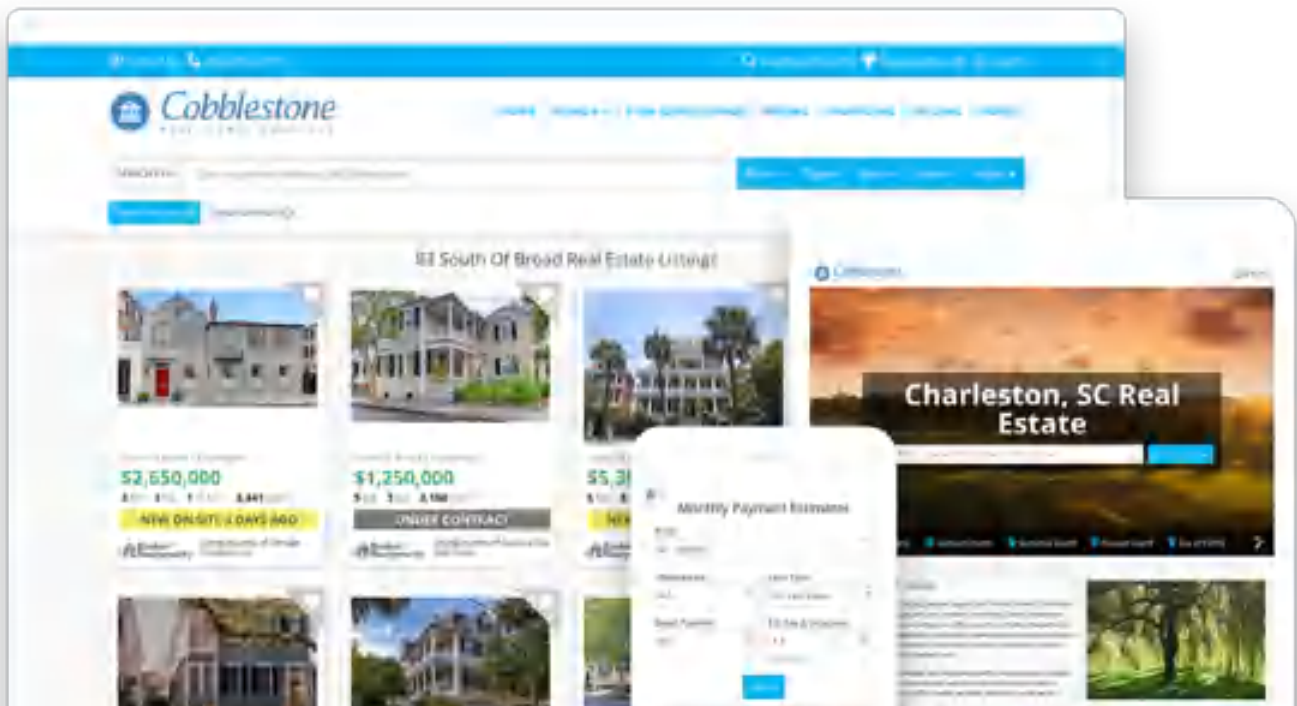


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Top Small Teams (2-5 Sales Professionals)

# TRANSACTION SIDES

	NAME	COMPANY	2020 SIDES
1.	<b>Amanda &amp; Kyla Team</b>	ERA All In One Realty Albany, GA	709.00
2.	<b>Team Robert Sifrit</b>	RE/MAX Anchor Realty Punta Gorda, FL	454.00
2.	<b>Team Elite</b>	Coldwell Banker Advantage Fayetteville, NC	454.00
4.	<b>Tyler Tapley Team</b>	Crye-Leike Realtors Memphis, TN	451.00
5.	<b>j2 Group Inc.</b>	Knipe Realty ERA Powered Portland, OR	444.95
6.	<b>Monica Foster Team</b>	eXp Realty LLC League City, TX	398.00
7.	<b>The Kypreos Team</b>	HomeSmart Scottsdale, AZ	378.00
8.	<b>The Real Deal Real Estate Team</b>	Realty Executives Exceptional Realtors Sparta, NJ	367.00
9.	<b>The Solomon Group</b>	Coldwell Banker Action Schofield, WI	364.75
10.	<b>Doug Hopkins Team</b>	Realty Executives Mesa, AZ	363.00
11.	<b>Alex Belcher &amp; Associates</b>	Belcher Real Estate LLC Fredericksburg, VA	340.00
12.	<b>KB Realty Group</b>	Keller Williams Realty Georgetown, KY	335.00
13.	<b>Team Wycoff</b>	Berkshire Hathaway HomeServices Central Illinois, REALTORS® Bloomington, IL	328.00
14.	<b>The Kurzner Group</b>	ERA Atlantic Realty Alpharetta, GA	324.00
15.	<b>Karen Blevins Group</b>	Chinowth & Cohen Realtors Edmond, OK	319.00

	NAME	COMPANY	2020 SIDES
16.	<b>40 Sails Real Estate Group</b>	Coldwell Banker Sea Coast Advantage Jacksonville, NC	300.00
17.	<b>The Scott Toman Team</b>	RE/MAX Lubbock Lubbock, TX	299.55
18.	<b>The Felicia Pavlica Team</b>	RE/MAX Newport Elite Kenosha, WI	295.00
19.	<b>The Wedgeworth Team</b>	Charter One Realty Hilton Head Island, SC	293.00
20.	<b>The Jonathan Leach Team</b>	Keller Williams Realty Joplin, MO	286.80
21.	<b>Blakley Branch</b>	RE/MAX Victory + Affiliates Beavercreek, OH	285.00
22.	<b>Fidel Batres Real Estate</b>	Keller Williams Realty Rockford, IL	280.00
23.	<b>Gregory Kinnear</b>	RE/MAX Advantage Realty Ellicott City, MD	278.00
23.	<b>The Lane Team</b>	Bluegrass Sotheby's International Realty Lexington, KY	278.00
25.	<b>Fermin Group</b>	CENTURY 21 North East North Andover, MA	276.00
26.	<b>Team Luis Ortiz</b>	RE/MAX Partners Berwyn, IL	274.00
27.	<b>Alisha Collins Real Estate Team</b>	RE/MAX The Group Casper, WY	273.00
28.	<b>The John Poltrock Team</b>	RE/MAX Mountain Properties Murphy, NC	268.00
28.	<b>Grant Team</b>	RE/MAX Anchor Realty Punta Gorda, FL	268.00
30.	<b>Robert Lange</b>	RE/MAX At Barnegat Bay Forked River, NJ	266.00
31.	<b>Fowler &amp; Hall Group</b>	Realty Executives Associates Maryville, TN	264.00
32.	<b>The Susan Horak Team</b>	RE/MAX Boone Realty Columbia, MO	262.00
32.	<b>Team Stimpson</b>	Coldwell Banker Real Estate Group Green Bay, WI	262.00
32.	<b>The Pettrone Team</b>	Revolution Real Estate Rochester, NY	262.00

	<b>NAME</b>	<b>COMPANY</b>	<b>2020 SIDES</b>
35.	<b>The Dan Stacey Team</b>	RE/MAX Results Eden Prairie, MN	259.00
36.	<b>Jennifer Waguespack Group</b>	Keller Williams Realty Baton Rouge, LA	258.40
37.	<b>Jim Fulgenzi Sales Force</b>	RE/MAX Professionals Springfield, IL	258.00
37.	<b>Darda Group</b>	Compass Cape Coral, FL	258.00
39.	<b>The Meghan Hall Team</b>	Keller Williams Realty Destin, FL	257.00
40.	<b>The Grullon Team</b>	Coldwell Banker Advantage Fayetteville, NC	256.00
41.	<b>The Kombrink Team</b>	RE/MAX All Pro Bloomington, IL	253.00
42.	<b>Property Squad</b>	Realty Executives Associates Maryville, TN	250.00
43.	<b>The Stacy Barry Team</b>	CENTURY 21 Scheetz Indianapolis, IN	249.00
43.	<b>The Joseph Bograd Team</b>	RE/MAX Elite Huntingdon Valley, PA	249.00
45.	<b>The Dennis Schick Team</b>	RE/MAX Alliance Denver, CO	248.00
46.	<b>The Val Hansen Team</b>	RE/MAX Properties Little Rock, AR	246.50
47.	<b>Patrick Murney</b>	MURNEY ASSOCIATES, REALTORS Springfield, MO	245.00
48.	<b>Marilyn Kohn</b>	RE/MAX Traders Unlimited Peoria, IL	244.00
49.	<b>Max Lomas Team</b>	RE/MAX Properties Ltd Newtown, PA	242.50
50.	<b>The Tim Heimbach Team</b>	RE/MAX Unlimited Real Estate Whitehall, PA	242.00
50.	<b>The Lynne VanDeventer Team</b>	Coldwell Banker Hubbell BriarWood Okemos, MI	242.00
52.	<b>Krepline &amp; Associates</b>	Coldwell Banker Real Estate Group Brillion, WI	241.00
53.	<b>Stasko &amp; Griffis Team</b>	Keller Williams Realty Clarksville, TN	235.00



	<b>NAME</b>	<b>COMPANY</b>	<b>2020 SIDES</b>
53.	<b>Kimmel Real Estate Group</b>	Keller Williams Realty Abilene, TX	235.00
55.	<b>Bill Favre Team</b>	RE/MAX Results Eden Prairie, MN	231.00
56.	<b>The Christi Hill Real Estate Team</b>	Keller Williams Realty Wilmington, NC	229.60
57.	<b>Kathy Damewood Team</b>	RE/MAX Alliance Group Sarasota, FL	229.00
58.	<b>Janet Team</b>	RE/MAX Executive Group Inc Elizabethtown, KY	227.00
59.	<b>Kunal Patel Group</b>	Coldwell Banker Heritage Beavercreek, OH	226.00
60.	<b>The Janice Miller Team</b>	ERA First Advantage Realty, Inc. Newburgh, IN	225.00
61.	<b>Roberts/Salmons Team</b>	RE/MAX Premier Realty Ocala, FL	224.00
62.	<b>Regional Properties Group</b>	Coldwell Banker Realty Orange, CT	223.70
63.	<b>Kelli Lang</b>	RE/MAX Whatcom County, Inc. Bellingham, WA	223.50

Top Medium Teams (6-10 Sales Professionals)

# TRANSACTION SIDES

	NAME	COMPANY	2020 SIDES
1.	<b>The Boehmer Team</b>	Berkshire Hathaway HomeServices Select Properties O'Fallon, MO	735.00
2.	<b>The Yeatman Group</b>	Long & Foster Real Estate, Inc. Midlothian, VA	613.17
3.	<b>Pam &amp; Barry's Team</b>	RE/MAX Professionals Lawton, OK	596.00
4.	<b>The Schrader Group</b>	The Schrader Group Brokered by EXP San Antonio, TX	582.00
5.	<b>The Adam Flinchbaugh Team</b>	RE/MAX Patriots York, PA	557.00
6.	<b>The Sarah Leonard Team</b>	RE/MAX Suburban Schaumburg, IL	546.00
7.	<b>Lee Ann Wilkinson Group</b>	Berkshire Hathaway HomeServices Gallo Realty Lewes, DE	537.00
8.	<b>James Bramblett</b>	RE/MAX Executive Group Inc Elizabethtown, KY	515.00
9.	<b>RPP Sold Team</b>	RE/MAX Plus Rochester, NY	510.00
10.	<b>The Azzam Group</b>	RE/MAX Haven Realty Cleveland, OH	482.00
10.	<b>Tammy Heckart Real Estate</b>	RE/MAX Concepts West Des Moines, IA	482.00
12.	<b>AZ Properties Team</b>	RE/MAX Preferred Professionals Kingman, AZ	443.00
13.	<b>The Bassford Team</b>	RE/MAX Concepts Davenport, IA	438.00
14.	<b>The Fitts Team</b>	RE/MAX Town & Country Canton, GA	430.00
15.	<b>The Flanagan Group</b>	Keller Williams Realty Joplin, MO	426.58

	NAME	COMPANY	2020 SIDES
16.	<b>The Hyland/Schneider Team</b>	RE/MAX Mountain Properties Prescott, AZ	426.00
17.	<b>The Gray Group</b>	Keller Williams Realty Tuscaloosa, AL	417.90
18.	<b>Laricy</b>	Americorp Ltd Chicago, IL	417.00
19.	<b>The Jon Murray Group</b>	Better Homes and Gardens Real Estate Big Hill Centerville, OH	399.51
20.	<b>The David Banks Team</b>	RE/MAX By the Bay Portland, ME	395.00
21.	<b>Mike Wood Team</b>	RE/MAX Professionals Reno, NV	387.00
22.	<b>The Cindy Shetterly Team</b>	Keller Williams Realty Florence, KY	383.60
23.	<b>The Teel Team</b>	RE/MAX of Corsicana Corsicana, TX	383.00
24.	<b>The Schauble Team</b>	Keller Williams Realty Peoria, IL	381.00
25.	<b>Jason Whittle All Pro Team</b>	RE/MAX Lake of the Ozarks Osage Beach, MO	380.00
25.	<b>Team Kimbrough</b>	RE/MAX 4000 Inc Grand Junction, CO	380.00
27.	<b>The Brenda Wade Team</b>	Signature Realty Associates Valrico, FL	378.00
28.	<b>The Greg Sisson Team</b>	RE/MAX First Choice Myrtle Beach, SC	365.00
29.	<b>The Icon Team</b>	Keller Williams Realty The Woodlands, TX	362.00
29.	<b>The Short Term Shop</b>	eXp Realty Sevierville, TN	362.00
31.	<b>Janecek &amp; Gedalje Group</b>	Keller Williams Realty Lake Havasu City, AZ	354.15
32.	<b>Kathy Garst Sales Team</b>	RE/MAX Professionals Springfield, IL	352.00
33.	<b>Jamie Moorman Team</b>	Keller Williams Realty Warner Robins, GA	349.00
34.	<b>Team Steady</b>	RE/MAX Results Eden Prairie, MN	343.00

	NAME	COMPANY	2020 SIDES
35.	<b>The Tammi Montgomery Team</b>	RE/MAX Real Estate Services Bossier City, LA	338.00
35.	<b>The Knox Team</b>	Compass Nashville, TN	338.00
37.	<b>The Hancock Group</b>	RE/MAX Advantage Plus Savage, MN	333.00
37.	<b>Hartman Home Team</b>	Berkshire Hathaway HomeServices Fox & Roach, REALTORS Margate City, NJ	333.00
39.	<b>The Tricoli Team</b>	Keller Williams Realty Lake Worth, FL	329.70
40.	<b>Premier Team</b>	RE/MAX First Jeffersonville, IN	329.50
41.	<b>Brace Homes</b>	Berkshire Hathaway HomeServices Michigan Real Estate Grand Rapids, MI	329.00
42.	<b>Selvey Team</b>	RE/MAX Excalibur Scottsdale, AZ	328.00
43.	<b>The Smalling Group</b>	F.C. Tucker Company, Inc. Plainfield, IN	318.35
44.	<b>Team Gallimore</b>	RE/MAX Central Realty Asheboro, NC	316.00
44.	<b>The Ron Sawyer Team</b>	RE/MAX Prime Chesapeake, VA	316.00
46.	<b>Laura Snyder Home Group</b>	Keller Williams American Premier Realty Bel Air, MD	313.50
47.	<b>Krantz &amp; Associates</b>	RE/MAX Lake of the Ozarks Osage Beach, MO	311.00
48.	<b>Maureen Kile Team</b>	Coldwell Banker Select Tulsa, OK	310.88
49.	<b>Team Caleb Pearson</b>	RE/MAX Fullsail Charleston, SC	310.00
49.	<b>Ritchie Realty Group</b>	RE/MAX Metro Plus Columbus, OH	310.00
49.	<b>Waypost Realty with Buddy Blake</b>	eXp Realty Wilmington, NC	310.00
52.	<b>Champions Luxury Group</b>	RE/MAX Champions Trinity, FL	308.00



	<b>NAME</b>	<b>COMPANY</b>	<b>2020 SIDES</b>
52.	<b>The Castillo Group</b>	Keller Williams City View San Antonio, TX	308.00
52.	<b>Tucker Home Marketing Consultants</b>	Tucker Home Marketing Washington, IL	308.00
55.	<b>The Willard Group</b>	CENTURY 21 Goodyear Green Midwest City, OK	307.00
56.	<b>The Amy Kite Team</b>	Keller Williams Realty Naperville, IL	306.00
57.	<b>Team Taylor</b>	RE/MAX Southern Homes Birmingham, AL	302.00
57.	<b>Trent &amp; Co</b>	Compass Washington, DC	302.00
59.	<b>Rowley Group</b>	Coldwell Banker Realty Parker, CO	301.00
59.	<b>Michelle Pais Group</b>	Signature Realty NJ Westfield, NJ	301.00
61.	<b>The Brost Group</b>	RE/MAX Gallery Mequon, WI	300.00
62.	<b>Mary Jo Potts Team</b>	Elfant Wissahickon Realtors Philadelphia, PA	297.55
63.	<b>Douglas Clinkenbeard</b>	RE/MAX Executive Group Inc Elizabethtown, KY	296.00

# TRANSACTION SIDES

	NAME	COMPANY	2020 SIDES
1.	<b>The Matthews Team</b>	RE/MAX Legends Spring, TX	1,653.00
2.	<b>Chad Schwendeman Real Estate Group</b>	EXIT Lakes Realty Premier Baxter, MN	869.33
3.	<b>The Rider Elite Team</b>	Keller Williams Realty Scottsdale, AZ	845.09
4.	<b>ListingSpark</b>	ListingSpark Austin, TX	843.00
5.	<b>The Maryland &amp; Delaware Group of Long &amp; Foster</b>	Long & Foster Real Estate, Inc. Salisbury, MD	749.95
6.	<b>The House Depot Team</b>	RE/MAX Assured Maitland, FL	677.00
7.	<b>David Hoffman Group</b>	Keller Williams Realty Charlotte, NC	667.63
8.	<b>Carlile Realty &amp; Lending</b>	Carlile Realty & Lending Sacramento, CA	658.00
9.	<b>The Limbird Team</b>	Limbird Real Estate Group Rogers, AR	618.00
10.	<b>The Bernie Gallerani Team</b>	RE/MAX Choice Properties Hendersonville, TN	615.00
11.	<b>Fresyes Realty Group</b>	eXp Realty Fresno, CA	587.00
12.	<b>Liz Hamberger Team</b>	Keller Williams Realty York, PA	585.45
13.	<b>The Amy Stockberger Team</b>	Amy Stockberger Real Estate Sioux Falls, SD	581.00
14.	<b>Graddy Real Estate</b>	Keller Williams Realty Ozark, MO	534.00

	NAME	COMPANY	2020 SIDES
15.	<b>Matt Smith Real Estate Group</b>	EXP Realty St. Robert, MO	533.00
16.	<b>Holt Homes Group</b>	Keller Williams Realty Springfield, MO	532.50
17.	<b>The W Home Group</b>	Next Step Realty Timonium, MD	529.00
18.	<b>Tiffany Holtz Real Estate Group</b>	Coldwell Banker Real Estate Group Appleton, WI	516.00
19.	<b>SoCal Resorts Team - Gary Doss &amp; John Porter</b>	Compass Big Bear Lake, CA	509.00
19.	<b>Ryan Dallas Real Estate</b>	Ryan Dallas Real Estate Champaign, IL	509.00
21.	<b>The Cliff Lewis Experience</b>	Coldwell Banker Hearthsides Allentown, PA	489.50
22.	<b>Murdock Manwaring Co, A Real Estate Group</b>	Keller Williams Realty Idaho Falls, ID	485.33
23.	<b>Young Team</b>	Keller Williams Realty Pepper Pike, OH	485.00
24.	<b>The Briley Team</b>	Berkshire Hathaway HomeServices Ambassador Real Estate Omaha, NE	472.00
25.	<b>Castro Real Estate Group</b>	Coldwell Banker Sea Coast Advantage Hampstead, NC	464.00
26.	<b>Armstrong Homes Group</b>	Keller Williams Realty Ocala, FL	463.50
27.	<b>kwELITE Columbus</b>	Keller Williams Realty Omaha, NE	457.00
28.	<b>Michelle Cantrell Team</b>	MURNEY ASSOCIATES, REALTORS Springfield, MO	454.50
29.	<b>Richard McKinney &amp; The Results Team</b>	Atlantic Shores Realty Expertise Port Saint Lucie, FL	454.00
30.	<b>The Huff Group</b>	Keller Williams Realty Overland Park, KS	447.00
31.	<b>The Bryson Smith Team</b>	Keller Williams Premier Realty Peoria Heights, IL	445.25

	<b>NAME</b>	<b>COMPANY</b>	<b>2020 SIDES</b>
32.	<b>Klaus Team</b>	Keller Williams Realty Mesa, AZ	442.00
33.	<b>Jamie McMartin Group</b>	Compass Houston, TX	440.00
34.	<b>Mike Mulholland Team</b>	Long & Foster Real Estate, Inc. Media, PA	439.86
35.	<b>Neal &amp; Neal Team</b>	Keller Williams Realty San Antonio, TX	439.00
36.	<b>The Christi Reece Group</b>	The Christi Reece Group Grand Junction, CO	434.00
37.	<b>Nancy Leslie Team</b>	RE/MAX Marketing Specialists Spring Hill, FL	433.00
38.	<b>The Mike Seder Group</b>	RE/MAX The Woodlands & Spring The Woodlands, TX	432.00
39.	<b>Roy-Miller Team</b>	Berkshire Hathaway HomeServices Michigan Real Estate Portage, MI	429.00
40.	<b>Ames Team</b>	RE/MAX Associates Layton, UT	428.00
41.	<b>The Anthony Butera Team</b>	Keller Williams Realty Rochester, NY	422.00
42.	<b>The Ocean's Six Group</b>	RE/MAX Revolution Wall, NJ	421.00
43.	<b>The RTT Home Group</b>	RE/MAX Fine Properties Scottsdale, AZ	420.00
43.	<b>The Treasure Davis Team</b>	The Treasure Davis Team / eXp Colorado Springs, CO	420.00
45.	<b>Rowack Real Estate Team</b>	RE/MAX Platinum North Brunswick, NJ	414.00
46.	<b>The Trisha Cook Team</b>	Trisha Cook Team - Keller Williams Coastal Area Partners Pooler, GA	413.25
47.	<b>Danny and Rebecca Burks Team</b>	RE/MAX Professionals Tyler, TX	411.00
47.	<b>The Premier Team</b>	RE/MAX Executive Charlotte, NC	411.00
49.	<b>Lysi Bishop Real Estate LLC</b>	Keller Williams Realty Boise, ID	410.64



NAME	COMPANY	2020 SIDES
50. <b>Collins Group Realty</b>	Collins Group Realty Hilton Head Island, SC	409.00
51. <b>The Metro Pros</b>	Berkshire Hathaway HomeServices Ambassador Real Estate Omaha, NE	408.00
51. <b>Lisa Burrige &amp; Associates Real Estate</b>	Lisa Burrige & Associates Real Estate Casper, WY	408.00
53. <b>The Garcia Group</b>	My Home Group Goodyear, AZ	404.00
54. <b>The Misty SOLDwisch Home Selling Team</b>	Better Homes and Gardens Real Estate Innovations Indianola, IA	399.00
54. <b>Terri Alphin Smith Team</b>	Coldwell Banker Sea Coast Advantage Jacksonville, NC	399.00
56. <b>Downing Team</b>	Keller Williams Realty Columbia, SC	397.50
57. <b>Pakulla Professionals</b>	RE/MAX Advantage Realty Ellicott City, MD	396.00
58. <b>Holli McCray Home Marketing Group</b>	Keller Williams Realty Knoxville, TN	394.55
59. <b>The Bob Colvin Team</b>	RE/MAX Team Realtors Johnstown, PA	391.00
60. <b>Team Kristen Schramme</b>	Keller Williams Realty San Antonio, TX	390.85
61. <b>The Hupman Real Estate Group</b>	Keller Williams Realty Richmond Hill, GA	388.65
62. <b>Indiana Home Experts</b>	CENTURY 21 Bradley Realty, Inc. Fort Wayne, IN	385.38
63. <b>Holly Ritchie Team</b>	Keller Williams Realty Canfield, OH	381.00

Top Mega Teams (21+ Sales Professionals)

# TRANSACTION SIDES

	NAME	COMPANY	2020 SIDES
1.	<b>Mark Spain Real Estate</b>	Mark Spain Real Estate Alpharetta, GA	5,647.00
2.	<b>Place, Inc.</b>	Keller Williams Realty Bellingham, WA	5,506.36
3.	<b>The Robert Slack Team</b>	Robert Slack LLC Orlando, FL	5,198.00
4.	<b>Northrop Realty</b>	Long & Foster Real Estate, LeadingRE Clarksville, MD	3,431.00
5.	<b>Hergenrother Realty Group</b>	Keller Williams Realty South Burlington, VT	3,259.89
6.	<b>The Jason Mitchell Group</b>	Jason Mitchell Real Estate Scottsdale, AZ	3,177.00
7.	<b>The Laughton Team</b>	My Home Group Peoria, AZ	3,175.00
8.	<b>The Loken Group, Inc</b>	Keller Williams Realty Houston, TX	2,467.95
9.	<b>Sanders Team</b>	Realty ONE Group Edge Woodstock, GA	2,338.00
10.	<b>The Ashton Real Estate Group</b>	RE/MAX Advantage Nashville, TN	2,271.00
11.	<b>Kris Lindahl Real Estate</b>	Kris Lindahl Real Estate Blaine, MN	2,268.00
12.	<b>DLP Realty</b>	DLP Realty Bethlehem, PA	2,214.00
13.	<b>Lucido Agency</b>	Keller Williams Realty Ellicott City, MD	2,123.00
14.	<b>Ryan O'Neill &amp; The Minnesota Real Estate Team</b>	RE/MAX Advantage Plus Bloomington, MN	1,956.00

	<b>NAME</b>	<b>COMPANY</b>	<b>2020 SIDES</b>
15.	<b>Watters International</b>	Watters International Austin, TX	1,936.00
16.	<b>The Franklin Team</b>	eXp Realty Katy, TX	1,799.00
17.	<b>The Rhodes Team</b>	Berkshire Hathaway HomeServices PenFed Realty Texas Flower Mound, TX	1,748.00
18.	<b>Kristan Cole Real Estate Network</b>	Keller Williams Realty Wasilla, AK	1,737.26
19.	<b>The Robert Dekanski Team</b>	RE/MAX 1st Advantage Colonia, NJ	1,729.75
20.	<b>The Rob Ellerman Team</b>	ReeceNichols Real Estate Lee's Summit, MO	1,581.00
20.	<b>Jeff Cook Real Estate</b>	Jeff Cook Real Estate North Charleston, SC	1,581.00
22.	<b>The Redbud Group</b>	Keller Williams Realty Charlotte, NC	1,423.55
23.	<b>The EZ Referral Network</b>	Keller Williams Realty Westlake, OH	1,356.50
24.	<b>The Flory Team</b>	RE/MAX Universal New Caney, TX	1,351.00
25.	<b>American Home Agents</b>	American Home Agents Aurora, CO	1,348.00
26.	<b>The Delhougne Team</b>	RE/MAX Vision Chesterfield, MO	1,343.00
27.	<b>Adam Merrick</b>	Adam Merrick Real Estate East Peoria, IL	1,322.00
28.	<b>The Jim Allen Group</b>	Coldwell Banker Howard Perry and Walston Realty, Inc. Raleigh, NC	1,274.00
29.	<b>The Heyl Group</b>	Keller Williams Realty Austin, TX	1,157.00
30.	<b>Matt Curtis Real Estate Team</b>	Matt Curtis Real Estate, Inc Madison, AL	1,127.00
31.	<b>The Reynolds Team Network</b>	Keller Williams Realty Chantilly, VA	1,042.75
32.	<b>Tamra Wade Team</b>	RE/MAX Tru Buford, GA	1,005.50

	NAME	COMPANY	2020 SIDES
33.	<b>Jose Medina &amp; Associates - Impact Group</b>	Keller Williams Realty Canton, OH	998.00
34.	<b>Hughes Real Estate Group</b>	Hughes Real Estate Group of Silvercreek Realty Eagle, ID	982.00
35.	<b>The Wemert Group</b>	Wemert Group Realty Orlando, FL	927.00
36.	<b>DASH Carolina</b>	DASH Carolina Raleigh, NC	918.00
37.	<b>Indy Home Pros Team</b>	RE/MAX Advanced Realty Indianapolis, IN	903.00
38.	<b>The Duncan Duo Team</b>	RE/MAX Dynamic Tampa, FL	900.00
39.	<b>The Koehler Bortnick Team</b>	ReeceNichols Real Estate Leawood, KS	883.00
40.	<b>The Keri Shull Team</b>	Optime Realty Arlington, VA	875.00
41.	<b>The Erik Hatch Team</b>	Hatch Realty Fargo, ND	866.00
42.	<b>Debbie Ferrante Team</b>	RE/MAX Edge Realty Canton, OH	859.50
43.	<b>The DJ &amp; Lindsey Team</b>	The DJ & Lindsey Team Saint Augustine, FL	857.00
44.	<b>Jeff Glover &amp; Associates</b>	Keller Williams Realty Birmingham, MI	833.00
45.	<b>The Every Door Team</b>	Every Door Real Estate Seattle, WA	824.00
46.	<b>The Monzo Group</b>	Keller Williams Realty St Clair Shores, MI	790.00
46.	<b>Mark Dimas Team</b>	Mark Dimas Properties Cypress, TX	790.00
48.	<b>The Mike McCann Team</b>	Keller Williams Realty Philadelphia, PA	782.00
49.	<b>The Stephen Cooley Real Estate Group</b>	Keller Williams Realty Rock Hill, SC	780.25
50.	<b>The Samer Kuraishi Group of The ONE Street Company</b>	The ONE Street Company Washington, DC	723.00

	<b>NAME</b>	<b>COMPANY</b>	<b>2020 SIDES</b>
51.	<b>Asa Cox Homes Team</b>	CENTURY 21 Asa Cox Homes Painesville, OH	715.00
51.	<b>Matt O'Neill Real Estate</b>	Matt O'Neill Real Estate Mount Pleasant, SC	715.00
53.	<b>United Home Group</b>	Keller Williams Realty Portland, OR	710.25
54.	<b>Art Herling Team In Blue Bell</b>	Long & Foster Real Estate, Inc. Blue Bell, PA	706.50
55.	<b>The Hogan Group</b>	The Hogan Group Real Estate Richmond, VA	692.00
56.	<b>The Justin Landis Group</b>	Keller Williams Realty Atlanta, GA	679.00
57.	<b>Anderson Hicks Group</b>	Keller Williams Realty Idaho Falls, ID	654.65
58.	<b>Kerby &amp; Cristina Real Estate Experts</b>	RE/MAX Results Eden Prairie, MN	649.00
59.	<b>The Roy Group - Team Real Estate</b>	Keller Williams Signature Partners Wichita, KS	641.54
60.	<b>Keaty Real Estate Team</b>	Keaty Real Estate Lafayette, LA	635.00
61.	<b>Best Sac Homes Group</b>	Big Block Realty North West Sacramento, CA	632.00
62.	<b>Levinson Real Estate Team</b>	Levinson Real Estate Oklahoma City, OK	631.00
63.	<b>The Lander Team</b>	Keller Williams Realty Kingman, AZ	630.72



Top Small Teams (2-5 Sales Professionals)

# SALES VOLUME

	NAME	COMPANY	2020 SALES VOLUME
1.	<b>Branden &amp; Rayni Williams</b>	The Beverly Hills Estates West Hollywood, CA	\$729,214,544.00
2.	<b>Riskin Partners Estate Group</b>	Village Properties Montecito, CA	\$603,305,721.00
3.	<b>Jim McCann Group</b>	Premier Estate Properties Palm Beach, FL	\$417,541,350.00
4.	<b>Team Foster</b>	Compass Bellevue, WA	\$408,029,314.00
5.	<b>Brent and Mary Gullixson</b>	Compass Menlo Park, CA	\$380,136,000.00
6.	<b>The Jack Binder Group</b>	Ferguson Dechert Real Estate Avalon, NJ	\$379,952,700.00
7.	<b>Julian Johnston Team</b>	Corcoran Miami Beach, FL	\$350,106,500.00
8.	<b>Own Marin</b>	Own Marin Larkspur, CA	\$341,697,327.00
9.	<b>Cain Group</b>	Pacific Sotheby's International Realty Newport Beach, CA	\$337,885,776.00
10.	<b>Shooting Star</b>	The Clear Creek Group Jackson, WY	\$329,144,461.76
11.	<b>Shaun Osher</b>	CORE Group Real Estate New York, NY	\$328,688,779.00
12.	<b>The Umansky Team</b>	The Agency Beverly Hills, CA	\$322,463,000.00
13.	<b>Jason Barry Team</b>	Barry Estates Rancho Santa Fe, CA	\$313,403,852.00
14.	<b>Laura Barry &amp; Jim Graves</b>	Barry Estates Rancho Santa Fe, CA	\$296,498,100.00
15.	<b>Hatvany Team</b>	Compass San Francisco, CA	\$294,558,000.00

	NAME	COMPANY	2020 SALES VOLUME
16.	<b>Bond Street Partners</b>	The Agency Beverly Hills, CA	\$290,231,500.00
17.	<b>Marc &amp; Sara Shevin</b>	Berkshire Hathaway HomeServices California Properties Calabasas, CA	\$287,972,813.00
18.	<b>Tom Evans Real Estate</b>	Jackson Hole Sotheby's International Realty Wilson, WY	\$276,210,000.00
19.	<b>The Stockton Group</b>	Compass Vail, CO	\$271,181,806.00
20.	<b>The Nancy Taylor Bubes Group</b>	Washington Fine Properties, LLC Washington, DC	\$257,984,516.00
21.	<b>Campbell &amp; Prebish</b>	William Raveis Real Estate, Mortgage & Insurance Naples, FL	\$256,118,937.75
22.	<b>Realty Group of Jackson Hole</b>	Jackson Hole Sotheby's International Realty Jackson, WY	\$252,451,400.00
23.	<b>Carmenate/Duchon Team</b>	Corcoran Miami Beach, FL	\$251,729,493.00
24.	<b>The Iverson Team</b>	Slifer Smith & Frampton Real Estate Edwards, CO	\$246,350,344.00
25.	<b>The Bowen Team</b>	RE/MAX Real Estate Group Rancho Santa Margarita, CA	\$240,701,142.00
26.	<b>Detwiler + Wood Group</b>	Compass Dallas, TX	\$234,972,812.00
27.	<b>The Wedgeworth Team</b>	Charter One Realty Hilton Head Island, SC	\$230,203,371.00
28.	<b>The Legacy Group</b>	Jackson Hole Sotheby's International Realty Wilson, WY	\$230,061,710.86
29.	<b>Karen Van Arsdale</b>	Premier Sotheby's International Realty Naples, FL	\$226,199,258.00
30.	<b>Dreyfus Group</b>	Golden Gate Sotheby's International Realty Palo Alto, GA	\$225,974,125.00
31.	<b>Gray Team</b>	Realogics Sotheby's International Realty Bellevue, WA	\$222,202,500.00
32.	<b>Billy McNair   McNair Group</b>	Compass Menlo Park, CA	\$217,688,322.00
33.	<b>Benoit   Robinson   O'Rourke</b>	Gibson Sotheby's International Realty Wellesley, MA	\$217,220,321.00
34.	<b>The Rosen Group</b>	Compass Dallas, TX	\$214,203,030.00

	NAME	COMPANY	2020 SALES VOLUME
35.	<b>Wendalin Whitman</b>	Whitman Fine Properties Aspen, CO	\$209,016,500.00
36.	<b>The Peterson-Calder Team</b>	Berkshire Hathaway HomeServices Utah Properties Park City, UT	\$208,649,179.17
37.	<b>The Joffe Group</b>	Launch Real Estate Scottsdale, AZ	\$208,508,578.00
38.	<b>Earls - Lappin</b>	John R. Wood Properties Naples, FL	\$207,183,000.00
39.	<b>Frazzano Tse Team</b>	Compass Danville, CA	\$205,263,086.00
40.	<b>Phil Chen Sybarite</b>	Compass Burlingame, CA	\$200,281,700.00
41.	<b>The Cathy Franklin Team</b>	Corcoran New York, NY	\$195,533,520.00
42.	<b>D'Angelo/Liguori</b>	Premier Estate Properties Boca Raton, FL	\$194,620,500.00
43.	<b>Gregg Lynn Team</b>	Sotheby's International Realty San Francisco, CA	\$193,774,000.00
44.	<b>Gail Roberts, Ed Feijo &amp; Team</b>	Coldwell Banker Realty Cambridge, MA	\$191,114,200.00
45.	<b>The Kristen Meyer Team</b>	RE/MAX Peak to Peak Winter Park, CO	\$188,598,093.32
46.	<b>Harman, Sullivan, Rainer Team</b>	Berkshire Hathaway HomeServices Beach Properties of Florida Santa Rosa Beach, FL	\$187,908,458.33
47.	<b>Rixon &amp; Cronin</b>	Keller Williams Realty Sun Valley, ID	\$184,829,000.00
48.	<b>Frontgate Real Estate</b>	Frontgate Real Estate Hidden Hills, CA	\$183,980,560.00
49.	<b>Pascal Liguori and Son</b>	Premier Estate Properties Delray Beach, FL	\$183,030,000.00
50.	<b>Saslove &amp; Warwick</b>	Douglas Elliman Aspen, CO	\$180,445,927.00
51.	<b>The Mitchell Lynch Team</b>	Carmel Realty Company Carmel-by-the-Sea, CA	\$180,076,957.00
52.	<b>j2 Group Inc.</b>	Knipe Realty ERA Powered Portland, OR	\$178,815,942.86

	<b>NAME</b>	<b>COMPANY</b>	<b>2020 SALES VOLUME</b>
53.	<b>Echelberger Group</b>	Pacific Sotheby's International Realty Newport Beach, CA	\$172,794,827.00
54.	<b>Janice Chang Team</b>	Douglas Elliman New York, NY	\$171,406,623.66
55.	<b>Bernardi Group</b>	Coldwell Banker Realty Boulder, CO	\$169,918,619.00
56.	<b>The Kehrig Team</b>	Coldwell Banker Realty Danville, CA	\$168,209,282.00
57.	<b>Lindsey Harn Group</b>	Richardson Properties San Luis Obispo, CA	\$165,896,000.00
58.	<b>Kate McCaffrey Group</b>	Compass Alameda, CA	\$165,362,889.00
59.	<b>LeMieux Associates</b>	Compass Menlo Park, CA	\$164,719,000.00
60.	<b>The Hedgerow Team</b>	Hedgerow Exclusive Properties Bridgehampton, NY	\$162,655,000.00
61.	<b>Power of 4</b>	Russ Lyon Sotheby's International Realty Scottsdale, AZ	\$161,796,827.00
62.	<b>Applegarth + Warrin</b>	Golden Gate Sotheby's International Realty Tiburon,	\$159,273,000.00
63.	<b>The Lesser Kantha Team</b>	Leslie J. Garfield & Co. Real Estate New York, NY	\$158,250,000.00

Top Medium Teams (6-10 Sales Professionals)

# SALES VOLUME

	NAME	COMPANY	2020 SALES VOLUME
1.	<b>Fridman Group</b>	Compass Beverly Hills, CA	\$538,741,460.00
2.	<b>The Canning Team</b>	Sotheby's International Realty Carmel, CA	\$424,104,000.00
3.	<b>Chin MacQuoid Fleming Harris</b>	Berkshire Hathaway HomeServices Utah Properties Park City, UT	\$380,322,669.17
4.	<b>Chernov Team</b>	Keller Williams Realty Studio City, CA	\$353,081,890.00
5.	<b>Khrista Jarvis Team</b>	Compass Danville, CA	\$339,276,930.00
6.	<b>Lee Ann Wilkinson Group</b>	Berkshire Hathaway HomeServices Gallo Realty Lewes, DE	\$314,450,730.00
7.	<b>Dana Green Team</b>	Compass Lafayette, CA	\$309,962,952.00
8.	<b>Kaminsky Real Estate Group</b>	Strand Hill Properties Hermosa Beach, CA	\$288,962,779.00
9.	<b>The Behr Team</b>	LIV Sotheby's International Realty Greenwood Village, CO	\$268,976,487.73
10.	<b>Team Bonneau</b>	Ansley Atlanta Real Estate Atlanta, GA	\$266,677,214.00
11.	<b>Spears Group</b>	Scenic Sotheby's International Realty Destin, FL	\$261,795,795.00
12.	<b>The Leslie Kopp Group</b>	Long & Foster Real Estate, Inc. Bethany Beach, DE	\$260,970,568.00
13.	<b>The Team</b>	Jackson Hole Sotheby's International Realty Jackson, WY	\$260,812,130.00
14.	<b>Casey Leshner</b>	Coldwell Banker Realty Newport Beach, CA	\$250,613,750.00
15.	<b>The Petrie Team</b>	Compass Hamptons, NY	\$247,961,700.00



	<b>NAME</b>	<b>COMPANY</b>	<b>2020 SALES VOLUME</b>
16.	<b>The David Banks Team</b>	RE/MAX By the Bay Portland, ME	\$247,377,425.00
17.	<b>The Yeatman Group</b>	Long & Foster Real Estate, Inc. Midlothian, VA	\$239,716,950.70
18.	<b>Greg Noonan &amp; Associates</b>	Berkshire Hathaway HomeServices California Properties La Jolla, CA	\$231,198,571.00
19.	<b>Stroyke Properties Group</b>	Bayside Real Estate Partners Manhattan Beach, CA	\$228,863,000.00
20.	<b>Hartman Home Team</b>	Berkshire Hathaway HomeServices Fox & Roach, REALTORS Margate City, NJ	\$228,351,500.00
21.	<b>Plus Real Estate Group</b>	Compass Beverly Hills, CA	\$227,309,500.00
22.	<b>Everhome Real Estate</b>	Everhome Real Estate Fremont, CA	\$223,297,858.00
23.	<b>Graham-Faupel-Mendenhall &amp; Associates</b>	Jackson Hole Real Estate Associates Jackson, WY	\$222,602,723.00
24.	<b>Trent &amp; Co</b>	Compass Washington, DC	\$210,000,000.00
25.	<b>The Carrie Chiang Team</b>	Corcoran New York, NY	\$209,765,555.00
26.	<b>Mike Wood Team</b>	RE/MAX Professionals Reno, NV	\$208,541,913.00
27.	<b>The Senada Adzem Team</b>	Douglas Elliman Boca Raton, FL	\$205,069,132.29
28.	<b>KMS Partners</b>	Compass Westport, CT	\$204,294,801.00
29.	<b>Laricy</b>	Americorp Ltd Chicago, IL	\$202,910,350.00
30.	<b>Calcagno &amp; Hamilton</b>	Berkshire Hathaway HomeServices California Properties Montecito, CA	\$201,649,672.00
31.	<b>Michelle Pais Group</b>	Signature Realty NJ Westfield, NJ	\$196,792,000.00
32.	<b>Butch Haze Team</b>	Compass San Francisco, CA	\$188,578,435.00
33.	<b>Bross Chingas Bross Team</b>	Coldwell Banker Realty Westport, CT	\$188,523,963.00
34.	<b>The Joyce Rey Team</b>	Coldwell Banker Realty Beverly Hills, CA	\$187,826,788.00

	<b>NAME</b>	<b>COMPANY</b>	<b>2020 SALES VOLUME</b>
35.	<b>Alan Shafran</b>	Shafran Realty Group Carlsbad, CA	\$185,842,505.00
36.	<b>The Enzo Morabito Team</b>	Douglas Elliman Westhampton Beach, NY	\$184,744,702.05
37.	<b>Smith &amp; Berg Partners</b>	Compass Los Angeles, CA	\$183,274,180.00
38.	<b>PS Properties</b>	Bennion Deville Homes Palm Springs, CA	\$183,189,440.00
39.	<b>Maxine &amp; Marti Gellens</b>	Berkshire Hathaway HomeServices California Properties La Jolla, CA	\$182,651,316.00
40.	<b>Patty Dwyer Group</b>	Compass Burlingame, CA	\$182,124,059.00
41.	<b>Anthony Marguleas</b>	Amalfi Estates Pacific Palisades, CA	\$180,072,290.00
42.	<b>The Schrader Group</b>	eXp Realty San Antonio, TX	\$180,000,000.00
43.	<b>Strock Real Estate</b>	Strock Real Estate, Inc. Aptos, CA	\$178,147,624.00
44.	<b>Sternsmith Group</b>	Compass Burlingame, CA	\$175,016,312.00
45.	<b>The Goodhart Group</b>	Compass Alexandria, VA	\$173,422,825.00
46.	<b>Real Estate 38</b>	Real Estate 38 San Jose, CA	\$172,946,368.00
47.	<b>Mike Johnson Group</b>	Compass Los Angeles, CA	\$172,425,650.00
48.	<b>The Atlantic Team</b>	Douglas Elliman East Hampton, NY	\$171,593,625.15
49.	<b>The Perry-Miller Streiff Group</b>	Ebby Halliday Companies - Dave Perry-Miller Real Estate Dallas, TX	\$169,445,735.00
50.	<b>Own Real Estate</b>	Own Real Estate Millbrae, CA	\$167,469,368.00
51.	<b>Generation Real Estate</b>	Generation Real Estate San Francisco, CA	\$165,443,444.00
52.	<b>Oldham Group</b>	Compass Los Gatos, CA	\$165,205,600.00
53.	<b>The Hustis Jovanovic Team</b>	Compass New York City, NY	\$163,377,000.00

	NAME	COMPANY	2020 SALES VOLUME
54.	<b>Donahue Maley   Burns Team</b>	Compass Wellesley, MA	\$162,747,538.00
55.	<b>Bennion Snyder Team</b>	Compass Seattle, WA	\$162,255,900.00
56.	<b>The Marely Group</b>	Compass San Diego, CA	\$160,835,914.00
57.	<b>C+K Wisner Real Estate Team</b>	Compass Los Angeles, CA	\$158,957,022.00
58.	<b>The Short Term Shop</b>	eXp Realty Sevierville, TN	\$158,074,845.00
59.	<b>Team Blair Tahoe</b>	Compass Tahoe City, CA	\$157,610,463.00
60.	<b>The Banner Team</b>	Long & Foster Real Estate, Inc. Bethesda, MD	\$157,179,001.00
61.	<b>The Fitts Team</b>	RE/MAX Town & Country Canton, GA	\$156,782,606.50
62.	<b>The Renee White Team</b>	Keller Williams Realty Walnut Creek, CA	\$155,721,433.00
63.	<b>The P&amp;rtners</b>	Compass Washington, DC	\$155,499,596.00

Top Large Teams (11-20 Sales Professionals)

# SALES VOLUME

	NAME	COMPANY	2020 SALES VOLUME
1.	<b>The Jills Zeder Group</b>	Coldwell Banker Realty Miami Beach, FL	\$1,236,209,596.00
2.	<b>K2 Team</b>	K2 Realty North Palm Beach, FL	\$679,230,847.00
3.	<b>Chris Cortazzo</b>	Compass Malibu, CA	\$645,693,150.00
4.	<b>The Altman Brothers Team</b>	Douglas Elliman Los Angeles, CA	\$583,894,263.40
5.	<b>Alexander Team</b>	Douglas Elliman New York, NY	\$563,931,015.02
6.	<b>The Tse Group</b>	Intero - A Berkshire Hathaway Affiliate Saratoga, CA	\$560,821,758.00
7.	<b>The Matthews Team</b>	RE/MAX Legends Spring, TX	\$439,466,169.00
8.	<b>The Hudson Advisory Team</b>	Compass New York, NY	\$425,549,512.00
9.	<b>Sally Forster Jones Group</b>	Compass Beverly Hills, CA	\$424,731,073.00
10.	<b>Dawn McKenna Group</b>	Coldwell Banker Realty Hinsdale, IL	\$374,754,170.00
11.	<b>Caskey &amp; Caskey and Associates</b>	Strand Hill Properties Manhattan Beach, CA	\$348,797,606.00
12.	<b>The Troyer Group</b>	Intero - A Berkshire Hathaway Affiliate Los Altos, CA	\$344,950,813.00
13.	<b>McKown   Weinstein   Associates</b>	Compass Los Angeles, CA	\$339,415,000.00
14.	<b>The Rider Elite Team</b>	Keller Williams Realty Scottsdale, AZ	\$331,146,300.60

	NAME	COMPANY	2020 SALES VOLUME
15.	<b>Leavitt McIntosh Team</b>	Douglas Elliman Palm Beach, FL	\$305,516,791.47
16.	<b>Daftarian Group</b>	Luxe Real Estate Corona del Mar, CA	\$303,038,855.00
17.	<b>Lowe Group Chicago</b>	Compass Chicago, IL	\$298,025,027.00
18.	<b>Pine Acres Realty</b>	Pine Acres Realty Chatham, MA	\$273,139,900.00
19.	<b>Lysi Bishop Real Estate LLC</b>	Keller Williams Realty Boise, ID	\$269,537,901.00
20.	<b>Tracy Do Team</b>	Compass Pasadena, CA	\$268,927,057.00
21.	<b>The Aguayo Team</b>	Brown Harris Stevens Development Marketing Brooklyn, NY	\$267,521,020.00
22.	<b>The Walt Danley Group</b>	Walt Danley Christie's International Real Estate Paradise Valley, AZ	\$263,702,796.00
23.	<b>The Mike Seder Group</b>	RE/MAX The Woodlands & Spring The Woodlands, TX	\$257,668,338.50
24.	<b>The Robin Gordon Group</b>	Berkshire Hathaway HomeServices Fox & Roach, REALTORS Haverford, PA	\$243,685,458.33
25.	<b>ListingSpark</b>	ListingSpark Austin, TX	\$236,314,325.00
26.	<b>Jenn Smira Team</b>	Compass Washington, DC	\$233,741,877.00
27.	<b>SoCal Resorts Team - Gary Doss &amp; John Porter</b>	Compass Big Bear Lake, CA	\$233,106,526.00
28.	<b>Wydler Brothers</b>	Compass Washington, DC	\$232,918,093.00
29.	<b>The Gonnella Team</b>	Weichert Realtors Short Hills, NY	\$229,104,698.00
30.	<b>Chad Schwendeman Real Estate Group</b>	EXIT Lakes Realty Premier Baxter, MN	\$223,362,044.65
31.	<b>The RTT Home Group</b>	RE/MAX Fine Properties Scottsdale, AZ	\$220,085,632.13
32.	<b>Collins Group Realty</b>	Collins Group Realty Hilton Head Island, SC	\$214,084,136.00



	NAME	COMPANY	2020 SALES VOLUME
33.	<b>The Jon Grauman Team</b>	The Agency Beverly Hills, CA	\$211,387,712.00
34.	<b>The Holly Parker Team</b>	Douglas Elliman New York, NY	\$210,736,497.60
35.	<b>The Bernie Gallerani Team</b>	RE/MAX Choice Properties Hendersonville, TN	\$205,589,607.00
36.	<b>The Grant Group</b>	Coldwell Banker Realty Naples, FL	\$202,969,765.00
37.	<b>Mandy and David Team</b>	Compass Washington, DC	\$199,404,541.00
38.	<b>The Heather Harrison Team</b>	Compass Scarsdale, NY	\$198,722,919.00
39.	<b>The Gunderman Group</b>	Keller Williams Realty Oakland, CA	\$196,391,592.00
40.	<b>The W Home Group</b>	Next Step Realty Timonium, MD	\$193,380,950.80
41.	<b>Carlile Realty &amp; Lending</b>	Carlile Realty & Lending Sacramento, CA	\$190,744,415.00
42.	<b>Room Real Estate</b>	Room Real Estate Santa Cruz, CA	\$190,192,953.00
43.	<b>Zia Group</b>	Keller Williams Realty Santa Barbara, CA	\$189,611,720.00
44.	<b>Michelle Thomas</b>	Premier Sotheby's International Realty Marco Island, FL	\$189,516,150.00
45.	<b>R J Soens Group</b>	Long & Foster Real Estate, Inc. Avalon, NJ	\$188,059,399.00
46.	<b>Carswell and Associates</b>	Douglas Elliman Beverly Hills, CA	\$187,933,434.00
47.	<b>David Hoffman Group</b>	Keller Williams Realty Charlotte, NC	\$187,425,033.20
48.	<b>The Maryland &amp; Delaware Group of Long &amp; Foster</b>	Long & Foster Real Estate, Inc. Salisbury, MD	\$186,611,142.00
49.	<b>Mary Cheatham King Real Estate</b>	Keller Williams Realty Morehead City, NC	\$185,509,416.10
50.	<b>The Raines Group</b>	HER Realtors New Albany, OH	\$183,366,258.00

	<b>NAME</b>	<b>COMPANY</b>	<b>2020 SALES VOLUME</b>
51.	<b>Fresyes Realty Group</b>	eXp Realty Fresno, CA	\$183,000,000.00
52.	<b>Emily Sachs Wong</b>	@properties Chicago, IL	\$178,563,148.26
53.	<b>The Richard Schulman Team</b>	Keller Williams Realty Santa Monica, CA	\$175,900,036.00
54.	<b>The Oldendorp Group</b>	Compass Short Hills, NJ	\$175,000,000.00
55.	<b>Griffith Home Team</b>	RE/MAX Professionals Highlands Ranch, CO	\$174,642,742.00
56.	<b>Nancy Leslie Team</b>	RE/MAX Marketing Specialists Spring Hill, FL	\$173,894,674.81
57.	<b>The Sky Group</b>	Long & Foster Real Estate, Inc. Bethesda, MD	\$173,476,382.00
58.	<b>Private Client Group</b>	Russ Lyon Sotheby's International Realty Scottsdale, AZ	\$168,440,342.75
59.	<b>Pakulla Professionals</b>	RE/MAX Advantage Realty Ellicott City, MD	\$165,843,888.00
60.	<b>Lily Campbell Team</b>	First Team Real Estate Huntington Beach, CA	\$164,418,953.00
61.	<b>The Ruiz Group</b>	Keller Williams Realty Carmel, CA	\$163,435,174.00
62.	<b>Santana Properties Team</b>	Keller Williams Realty Cambridge, MA	\$160,227,133.00
63.	<b>Jody Clegg Team</b>	Compass Los Angeles, CA	\$159,595,448.00

Top Mega Teams (21+ Sales Professionals)

# SALES VOLUME

	NAME	COMPANY	2020 SALES VOLUME
1.	<b>Place, Inc.</b>	Keller Williams Realty Bellingham, WA	\$2,144,642,114.00
2.	<b>The Robert Slack Team</b>	Robert Slack LLC Orlando, FL	\$1,491,778,223.00
3.	<b>Northrop Realty</b>	Long & Foster Real Estate, LeadingRE Clarksville, MD	\$1,476,659,398.00
4.	<b>Mark Spain Real Estate</b>	Mark Spain Real Estate Alpharetta, GA	\$1,447,234,473.00
5.	<b>The Jason Mitchell Group</b>	Jason Mitchell Real Estate Scottsdale, AZ	\$1,370,097,135.00
6.	<b>The Laughton Team</b>	My Home Group Peoria, AZ	\$1,008,437,857.15
7.	<b>Hergenrother Realty Group</b>	Keller Williams Realty South Burlington, VT	\$954,759,012.10
8.	<b>Lucido Agency</b>	Keller Williams Realty Ellicott City, MD	\$890,609,897.30
9.	<b>The Ashton Real Estate Group</b>	RE/MAX Advantage Nashville, TN	\$831,887,298.09
10.	<b>The Smith Group</b>	Coldwell Banker Realty Newport Beach, CA	\$671,748,889.00
11.	<b>The Loken Group, Inc</b>	Keller Williams Realty Houston, TX	\$664,478,721.20
12.	<b>Aaron Kirman Group</b>	Compass Beverly Hills, CA	\$661,192,712.00
13.	<b>Sanders Team</b>	Realty ONE Group Edge Woodstock, GA	\$654,031,441.13
14.	<b>The Robert Dekanski Team</b>	RE/MAX 1st Advantage Colonia, NJ	\$648,449,735.49
15.	<b>NWG</b>	Compass Seattle, WA	\$638,000,000.00

	<b>NAME</b>	<b>COMPANY</b>	<b>2020 SALES VOLUME</b>
16.	<b>Kris Lindahl Real Estate</b>	Kris Lindahl Real Estate Blaine, MN	\$629,076,547.00
17.	<b>Ryan O'Neill &amp; The Minnesota Real Estate Team</b>	RE/MAX Advantage Plus Bloomington, MN	\$606,249,002.00
18.	<b>The Franklin Team</b>	eXp Realty Katy, TX	\$603,928,038.00
19.	<b>The Rhodes Team</b>	Berkshire Hathaway HomeServices PenFed Realty Texas Flower Mound, TX	\$596,064,136.49
20.	<b>The Jim Allen Group</b>	Coldwell Banker Howard Perry and Walston Realty, Inc. Raleigh, NC	\$569,125,959.69
21.	<b>The Keri Shull Team</b>	Optime Realty Arlington, VA	\$564,159,189.27
22.	<b>Halton Pardee &amp; Partners</b>	Halton Pardee & Partners Venice, CA	\$553,033,731.00
23.	<b>Watters International</b>	Watters International Austin, TX	\$537,744,479.00
24.	<b>The Rob Ellerman Team</b>	ReeceNichols Real Estate Lee's Summit, MO	\$532,956,680.00
25.	<b>The Stanfield Group</b>	Pacific Sotheby's International Realty Huntington Beach, CA	\$530,068,928.00
26.	<b>The Reynolds Team Network</b>	Keller Williams Realty Chantilly, VA	\$489,839,086.10
27.	<b>Kristan Cole Real Estate Network</b>	Keller Williams Realty Wasilla, AK	\$472,136,208.50
28.	<b>American Home Agents</b>	American Home Agents Aurora, CO	\$469,268,987.00
29.	<b>The Every Door Team</b>	Every Door Real Estate Seattle, WA	\$466,616,262.00
30.	<b>Real Estate Experts</b>	Real Estate Experts Campbell, CA	\$462,165,401.00
31.	<b>DLP Realty</b>	DLP Realty Bethlehem, PA	\$458,298,000.00
32.	<b>Ivan Sher Group</b>	Berkshire Hathaway HomeServices Nevada Properties Las Vegas, NV	\$443,943,757.00
33.	<b>The Heyl Group</b>	Keller Williams Realty Austin, TX	\$432,105,279.00

	NAME	COMPANY	2020 SALES VOLUME
34.	<b>The Flory Team</b>	RE/MAX Universal New Caney, TX	\$429,167,223.73
35.	<b>Jeff Cook Real Estate</b>	Jeff Cook Real Estate North Charleston, SC	\$417,484,396.00
36.	<b>The Redbud Group</b>	Keller Williams Realty Charlotte, NC	\$401,142,360.50
37.	<b>The Koehler Bortnick Team</b>	ReeceNichols Real Estate Leawood, KS	\$400,052,018.00
38.	<b>TeamBuilder KW</b>	Keller Williams Realty Kirkland, WA	\$389,777,570.00
39.	<b>Hughes Real Estate Group</b>	Hughes Real Estate Group of Silvercreek Realty Eagle, ID	\$368,124,759.08
40.	<b>Stephanie Younger Group</b>	Compass Los Angeles, CA	\$357,694,888.00
41.	<b>The Mike Brown Group</b>	The Mike Brown Group Meridian, ID	\$356,406,685.78
42.	<b>The Mike McCann Team</b>	Keller Williams Realty Philadelphia, PA	\$356,154,985.50
43.	<b>Beer Home Team</b>	Beer Home Team San Diego, CA	\$336,822,615.00
44.	<b>Tamra Wade Team</b>	RE/MAX Tru Buford, GA	\$326,082,926.19
45.	<b>The Samer Kuraishi Group of</b>	<b>The ONE Street Company</b> The ONE Street Company Washington, DC	\$325,838,925.00
46.	<b>The Delhougne Team</b>	RE/MAX Vision Chesterfield, MO	\$321,992,799.67
47.	<b>Art Herling Team In Blue Bell</b>	Long & Foster Real Estate, Inc. Blue Bell, PA	\$314,701,426.00
48.	<b>The Carroll Group</b>	Compass Miami, FL	\$308,000,000.00
49.	<b>The EZ Referral Network</b>	Keller Williams Realty Westlake, OH	\$307,640,202.20
50.	<b>Al Filippone Associates</b>	William Raveis Real Estate, Mortgage & Insurance Southport, CT	\$306,505,752.14
51.	<b>Matt O'Neill Real Estate</b>	Matt O'Neill Real Estate Mount Pleasant, SC	\$301,894,169.00



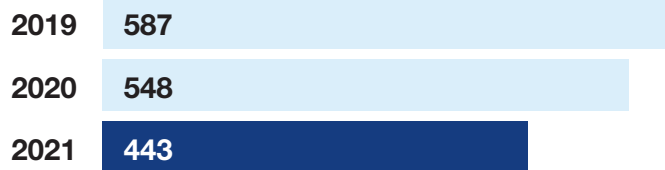
	<b>NAME</b>	<b>COMPANY</b>	<b>2020 SALES VOLUME</b>
52.	<b>Debbie Dogrul Associates</b>	Long & Foster Real Estate, Inc. Fairfax, VA	\$299,702,210.07
53.	<b>The Suarez Team</b>	Keller Williams Realty Marina del Rey, CA	\$284,062,015.00
54.	<b>Matt Curtis Real Estate Team</b>	Matt Curtis Real Estate, Inc Madison, AL	\$283,071,631.04
55.	<b>The Wemert Group</b>	Wemert Group Realty Orlando, FL	\$282,513,788.00
56.	<b>Sibbach Team</b>	Sibbach Team at eXp Realty Scottsdale, AZ	\$276,365,025.00
57.	<b>DASH Carolina</b>	DASH Carolina Raleigh, NC	\$275,478,240.00
58.	<b>Jennifer Young Team</b>	Keller Williams Realty Chantilly, VA	\$268,399,252.30
59.	<b>Whissel Realty Group</b>	eXp Realty San Diego, CA	\$267,417,553.66
60.	<b>Best Sac Homes Group</b>	Big Block Realty North West Sacramento, CA	\$262,811,977.10
61.	<b>Malfer &amp; Associates</b>	ReeceNichols Real Estate Leawood, KS	\$260,943,712.00
62.	<b>The Justin Landis Group</b>	Keller Williams Realty Atlanta, GA	\$256,531,461.10
63.	<b>The Kittle Team</b>	Kittle Real Estate Fort Collins, CO	\$256,275,107.56

# THE THOUSAND

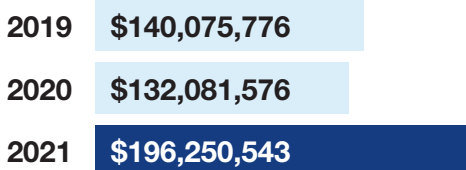
## Individuals by Sides (Average)



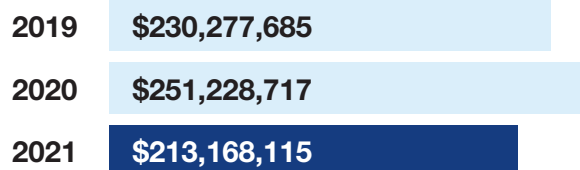
## Teams by Sides (Average)



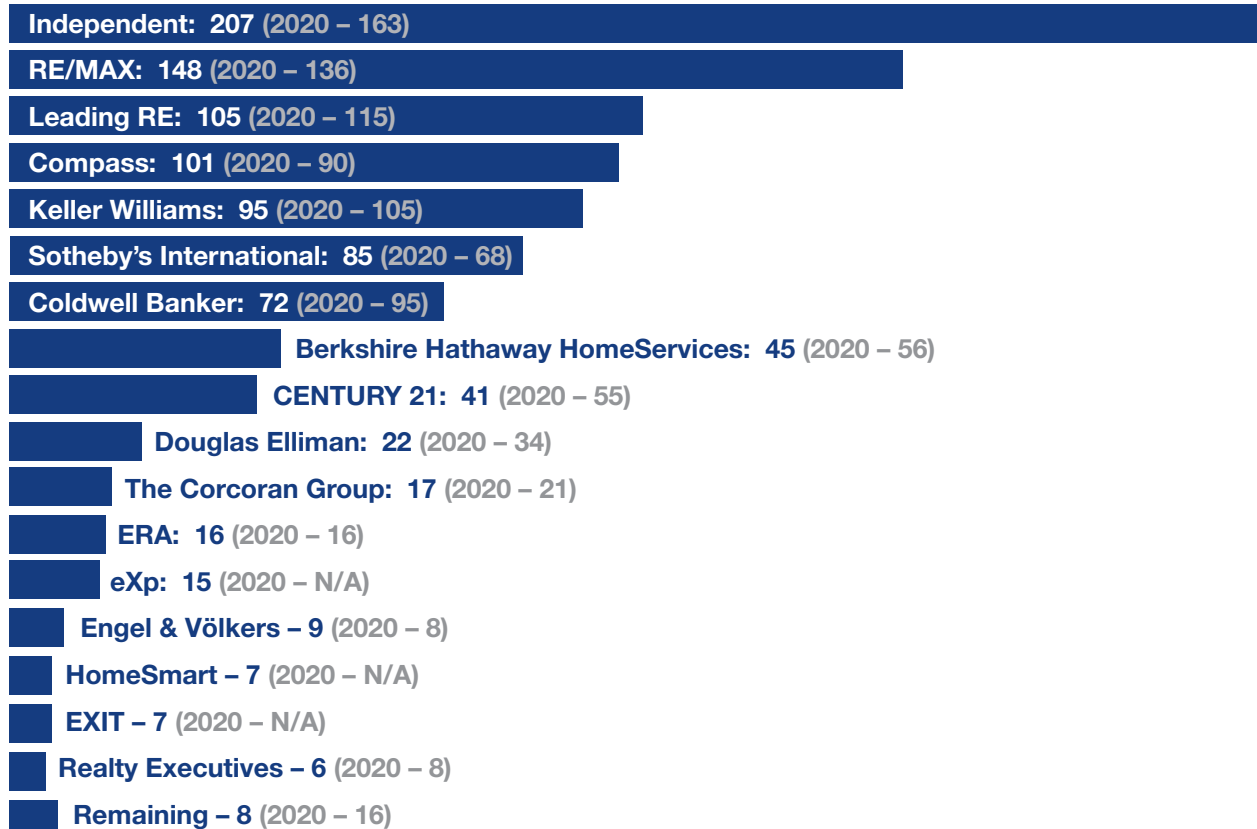
## Individuals by Volume (Average)



## Teams by Volume (Average)



## Brand Breakdown - Number of Individuals/Teams



## Top 10 in Total Volume by Brand

BRAND	VOLUME
Independent	<b>\$25,849,834,330</b> (2020 - \$23,671,389,215)
Compass	<b>\$20,592,002,388</b> (2020 - \$15,999,088,575)
LeadingRE	<b>\$13,209,487,638</b> (2020 - \$9,290,107,521)
Keller Williams	<b>\$4,741,283,794</b> (2020 - \$8,126,539,057)
Sotheby's International	<b>\$12,219,594,628</b> (2020 - \$7,579,811,817)
Coldwell Banker	<b>\$7,899,802,238</b> (2020 - \$5,843,885,568)
Douglas Elliman	<b>\$6,090,378,484</b> (2020 - \$5,512,504,133)
RE/MAX	<b>\$5,530,576,425</b> (2020 - \$5,329,421,090)
Berkshire Hathaway HomeServices	<b>\$4,762,988,129</b> (2020 - \$3,656,107,316)
The Corcoran Group	<b>\$2,970,516,823</b> (2020 - \$2,680,572,242)

## Top Ten Average Sales Price From Volume Leaders

NAME	COMPANY	AVERAGE SALES PRICE
Harald Grant	Sotheby's International Realty	<b>\$19,161,253</b>
Chris Deitz	William Raveis Real Estate	<b>\$19,037,500</b>
Cooper Mount	The Agency	<b>\$15,292,112</b>
Janice Chang Team	Douglas Elliman	<b>\$12,907,125</b>
Plus Real Estate Group	Compass	<b>\$12,628,306</b>
Maggie Gold Seelig	MGS Group Real Estate LTD	<b>\$12,456,196</b>
Carrie Wells	Coldwell Banker Mason Morse Real Estate	<b>\$12,169,909</b>
Branden & Rayni Williams	The Beverly Hill Estates	<b>\$12,153,756</b>
Craig Morris	Aspen Snowmass Sotheby's International Realty	<b>\$11,406,084</b>
Andrew Ernemann	Aspen Snowmass Sotheby's International Realty	<b>\$11,306,758</b>

# Top States Represented by The Thousand

**TRANSACTIONS:** This year Texas jumps to the Top Spot

**VOLUME:** Colorado jumped two spots to #4

